

Real Estate Education Course Catalog



Revised:
September 16, 2019

We are committed to providing equal access to our services.
For information visit dol.wa.gov/access. (TDD/TTY call 711)

CONTENTS

SECTION 1: APPROVED PROPRIETARY SCHOOLS.....2

SECTION 2A: PROPRIETARY SCHOOLS OFFERING REAL ESTATE FUNDAMENTALS..... 60

SECTION 2B: PROPRIETARY SCHOOLS OFFERING REAL ESTATE PRACTICES..... 61

SECTION 2C: PROPRIETARY SCHOOLS OFFERING ADV. REAL ESTATE PRACTICES..... 62

SECTION 2D: PROPRIETARY SCHOOLS OFFERING REAL ESTATE LAW 63

SECTION 2E: PROPRIETARY SCHOOLS OFFERING ADVANCED REAL ESTATE LAW..... 64

SECTION 2F: PROPRIETARY SCHOOLS OFFERING BROKERAGE MANAGEMENT..... 65

SECTION 2G: PROPRIETARY SCHOOLS OFFERING BUSINESS MANAGEMENT 66

SECTION 2H: PROPRIETARY SCHOOLS OFFERING INSTRUCTOR DEVELOPMENT WORKSHOP..... 67

SECTION 2I: PROPRIETARY SCHOOLS OFFERING CORE CURRICULUM 68

SECTION 3: PROPRIETARY SCHOOLS LISTED BY CITY 69

SECTION 4: NATIONAL SCHOOLS..... 73

SECTION 5: STATE-FUNDED INSTITUTIONS OF HIGHER EDUCATION 74

SECTION 1: APPROVED PROPRIETARY SCHOOLS

The figure in parenthesis refers to the school expiration date. The figure to the left of the name is the school identification code.
The figure to the left of the course title is the course identification code.

S1788 0AT YOUR PACE ONLINE (AYPOREALESTATE.COM) (07/29/2021)

1383 2ND AVE
GOLDEN HILL, OR 97525
(877) 724-6150

Admin: TONY BOWERS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11092 - WA 12 HOUR GENERAL REAL ESTATE CONCEPTS PACKAGE	Internet-based Instruction	12
C0034CORE1819 - WA 3 HOUR 2018-2019 RESIDENTIAL CORE	Internet-based Instruction	6
C11457 - WA 3 HR NAR CODE OF ETHICS FOR REAL ESTATE AGENTS	Internet-based Instruction	3
C11056 - WA 7 HOUR REAL ESTATE BUSINESS PRACTICES PACKAGE	Internet-based Instruction	7
C11055 - WA 8 HOUR REAL PROPERTY, PROPERTY MGMT, & FORECLOS	Internet-based Instruction	8

S1806 1 ALL STAR TRAINING (03/17/2021)

7700 NORTHCROSS DR #660141
AUSTIN, TX 78757
(817) 385-1136

Admin: JOHN MASON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10840 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10841 - REAL ESTATE PRACTICES	Internet-based Instruction	30

S1557 360TRAINING.COM, INC., dba AGENTCAMPUS.COM (08/09/2021)

6801 N CAPITAL OF TX HWY
BLDG 1
AUSTIN, TX 78730
(877) 881-2235

Admin: SAMANTHA MONTALBANO

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11820 - BAD LOANS - PREDATORY AND FRAUD	Internet-based Instruction	3
C11806 - COMMUNITY ETHICS	Internet-based Instruction	3
C11807 - CONTRACTS	Internet-based Instruction	3
C0001CORE1819 - CURRENT ISSUES IN RESIDENTIAL WA RE 18-19	Internet-based Instruction	6
C11808 - ENVIRONMENTAL BASICS	Internet-based Instruction	6
C11809 - HOMEOWNERS ASSOCIATION MANAGEMENT	Internet-based Instruction	12
C11810 - HUMAN LAND USE	Internet-based Instruction	4
C11811 - METH MADNESS	Internet-based Instruction	3
C11812 - PRICING PROPERTY	Internet-based Instruction	4
C11813 - PROPERTY MANAGEMENT - TAKING CARE OF BUSINESS (TCB)	Internet-based Instruction	8
C11814 - QUALIFYING BUYER AND PROPERTY	Internet-based Instruction	3
C11815 - REAL ESTATE MATHEMATICS	Internet-based Instruction	6
C11821 - THE LOAN - AN OVERVIEW	Internet-based Instruction	6
C10141 - WA ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C11816 - WASHINGTON LICENSE LAW	Internet-based Instruction	6
C10672 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11745 - WASHINGTON REAL ESTATE LAW	Internet-based Instruction	30
C10659 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C11817 - WATER RESOURCES	Internet-based Instruction	3
C11818 - WORK SMARTER, NOT HARDER	Internet-based Instruction	6

S0254 A+ INSTITUTE (10/21/2020)
 3127 E RIVER GLEN DR SUITE B
 COLBERT, WA 99005
 (509) 844-3884

Admin: VALERIE SCOTT

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C0002CORE1819 - 2018/19 RESIDENTIAL CORE	Correspondence	6
C11307 - ADVANCED LAW	Correspondence	30
C11332 - ADVANCED REAL ESTATE PRACTICES	Correspondence	30
C11292 - BROKERAGE MANAGEMENT	Correspondence	30
C11301 - BUSINESS MANAGEMENT	Correspondence	30
C10116 - COMMUNICATING WITH CLARITY AND IMPACT	Live Lecture & Correspondence	6
C10116 - COMMUNICATING WITH CLARITY AND IMPACT	Live Lecture	6
C10508 - LISTING AND SALES	Live Lecture	15
C10508 - LISTING AND SALES	Live Lecture & Internet-based	15
C10493 - REAL ESTATE APPRAISAL	Live Lecture & Correspondence	27
C10492 - REAL ESTATE FINANCE	Live Lecture & Correspondence	27
C10510 - REAL ESTATE FUNDAMENTALS	Live Lecture & Correspondence	60
C11353 - REAL ESTATE LAW	Correspondence	30
C11293 - REAL ESTATE PRACTICES	Correspondence	30
C10053 - SOCIAL MEDIA FOR REAL ESTAE PROFESSIONALS	Live Lecture & Correspondence	5
C10064 - TIME MANAGEMENT FOR REAL ESTATE PROFESSIONALS	Live Lecture & Correspondence	5

S1017 ACADEMY OF REAL ESTATE (09/12/2020)
 1133 164TH ST SW 109
 LYNNWOOD, WA 98087
 (800) 262-1096

Admin: SHAUNA HAWTHORNE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10362 - REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C10362 - REAL ESTATE PRACTICES	Video Conference	30
C11139 - RELATIONSHIP SELLING TRAINING	Live Lecture	15
C10039 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C11995 - SUCCESSFULLY SELLING HUD HOMES	Webinar	3
C11052 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Video Based	60

S1808 ACEABLEAGENT (05/30/2021)
 610 WEST 5TH ST 603
 AUSTIN, TX 78701
 (512) 522-4174

Admin: MATTHEW HERNANDEZ

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10949 - CLOSE-UPS & CLOSINGS: USING VIDEO TO MARKET RE	Internet-based Instruction	3
C10951 - COVER YOUR ASSETS: MANAGING RISKS	Internet-based Instruction	5
C10950 - LOSE THAT PAPER WEIGHT: MOVING TO PAPERLESS	Internet-based Instruction	3

S1817 ALLIANCE REAL ESTATE ACADEMY (11/30/2021)
 2711 E MAIN ST
 PUYALLUP, WA 98372
 (253) 446-1104

Admin: JOE MAXWELL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11256 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11257 - REAL ESTATE PRACTICES	Live Lecture	30

S1540 ALLIED SCHOOL, LLC (06/15/2020)
 22952 ALCALDE DRIVE
 LAGUNA HILLS, CA 92653
 (888) 501-7686

Admin: THOMAS D DAVIDSON

COURSES	Delivery Method	Clock Hours
C10677 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30

S1757 AMERICAN DREAM REAL ESTATE SCHOOL (09/09/2021)
 795 MIDLAND STREET
 BRIGHTON, CO 80601
 (844) 223-7326

Admin: TODD CORDREY

COURSES	Delivery Method	Clock Hours
C11785 - COMMON MISTAKES MADE BY RE ROOKIES & THE REST OF US	Internet-based Instruction	3
C11780 - CONTRACTS AND RISK MANAGEMENT	Internet-based Instruction	3
C10412 - DUE DILIGENCE COURSE	Live Lecture	4
C11783 - FINANCE BASICS - KNOW YOUR NUMBERS	Internet-based Instruction	3
C10411 - HANDLING CONTRACT ISSUES	Live Lecture	3
C11784 - LISTING AGREEMENTS THAT WORK	Internet-based Instruction	3
C11786 - MULTIPLE OFFERS, ESCALATION CLAUSES, AND HOT	Internet-based Instruction	3
C11791 - RECOGNIZING DISCRIMINATION IN FAIR HOUSING	Internet-based Instruction	3
C11788 - SAFETY FOR BROKERS WHILE SHOWING PROPERTIES&STAGING	Internet-based Instruction	3
C11789 - SHORT SALES FOR SUCCESS	Internet-based Instruction	3
C11790 - SOUND PRACTICES FOR THE PREPARATION & PRESENTATION	Internet-based Instruction	3
C11787 - VALUATION, MARKETING, AND LISTINGS	Internet-based Instruction	3
C10391 - WASHINGTON MARIJUANA & REAL ESTATE	Live Lecture & Internet-based	3
C10097 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C10096 - WASHINGTON STATE REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60

S1795 AMERICAN PACIFIC REVERSE MORTGAGE GROUP (06/30/2020)
 3000 LAVA RIDGE CT 103
 ROSEVILLE, CA 95661
 (916) 960-1324

Admin: DESMOND J LENZ

COURSES	Delivery Method	Clock Hours
C10526 - HECM FOR INDUSTRY PROFESSIONALS	Live Lecture	3

S1619 AMERICAN REPORTING COMPANY, LLC (08/11/2021)
 6628 212TH ST SW SUITE 100
 LYNNWOOD, WA 98036
 (425) 563-1900

Admin: LYNN BRANDLI

COURSES	Delivery Method	Clock Hours
C10234 - UNDERSTANDING CREDIT SCORES & APPRAISAL COMPS	Live Lecture	4

S1695 APRES-ADVANCED PROFESSIONALISM REAL (11/05/2020)
 1403 S GRAND BLVD 101N
 SPOKANE, WA 99203
 (509) 535-8400

Admin: SABRINA JONES-SCHROEDER

COURSES	Delivery Method	Clock Hours
C11268 - PROSPECTING FOR SUCCESS: TIME TESTED LEAD GENER...	Live Lecture	3
C10494 - SOCIAL MEDIA NETWORKING	Live Lecture	3
C11269 - SUCCESS STRATEGIES IN PLANNING YOUR RE BUSINESS	Live Lecture	3

S1815 ASHWORTH COLLEGE (09/28/2021)

6625 THE CORNERS PARKWAY
NORCROSS, GA 30092
(800) 957-5412

Admin: DANIELLE WRIGHT, PH.D

COURSES	Delivery Method	Clock Hours
C11008 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11009 - REAL ESTATE PRACTICES	Internet-based Instruction	30

S1490 ASSET PRESERVATION SCHOOL OF REAL ESTATE (03/11/2020)

1420 ROCKY RIDGE DR 100
ROSEVILLE, CA 95661
(916) 945-3934

Admin: ELISA MAS

COURSES	Delivery Method	Clock Hours
C10697 - POWER OF STRATEGY	Live Lecture	3

S0216 BASICS & BEYOND REAL ESTATE INSTITUTE (12/17/2021)

4235 SE MILE HILL DRIVE
PO BOX 108
PORT ORCHARD, WA 98366
(360) 871-2332

Admin: RANDOLPH C SMITH

COURSES	Delivery Method	Clock Hours
C10301 - MEANINGFUL AND SUCCESSFUL LISTING PRESENTATIONS	Correspondence	3
C10551 - MILITARY MARKET SPECIALIST COURSE	Internet-based Instruction	5
C11562 - NEGOTIATE WITH VALUE	Internet-based Instruction	5
C11894 - PROSPECTING TOWARD SUCCESS	Correspondence	3
C10300 - SAFETY & THE POWER OF YOUR INTUITION	Live Lecture & Correspondence	3
C10451 - SHARED NEIGHBORHOODS, EQUAL OPPORTUNITIES	Correspondence	3.5
C11883 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	4
C11703 - WELCOME TO MY OPEN HOUSE	Correspondence	3

S5001 BELLEVUE COLLEGE (10/05/2021)

3000 LANDERHOLM CIRCLE SE
BELLEVUE, WA 98004-6484
(425) 564-2549

Admin: JERRIE GOTZ

COURSES	Delivery Method	Clock Hours
C10249 - APPRAISAL PROCEDURES	Internet-based Instruction	30
C11094 - PRINCIPLES OF APPRAISING	Internet-based Instruction	30
C11098 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11230 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11231 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C11097 - REAL ESTATE PRACTICES	Internet-based Instruction	30

S1774 BEUTLER EXCHANGE GROUP (08/14/2020)

5665 MEADOWS RD 140
LAKE OSWEGO, OR 97035
(503) 748-1031

Admin: TOIJA J BEUTLER

COURSES	Delivery Method	Clock Hours
C10615 - 1031 SOUP TO NUTS	Live Lecture	3

S1674 BIAW REAL ESTATE SCHOOL (12/08/2020)
 111 21ST AVENUE SW
 OLYMPIA, WA 98501
 (360) 352-7800

Admin: JAN ROHILA

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10080 - BUYING THE EXPERIENCE: REAL LIFE LESSONS...	Live Lecture	3
C11848 - CERTIFIED NEW HOME SALES PROFESSIONAL (CSP)	Live Lecture	24
C10597 - CLOSING 2.0	Live Lecture	3
C10749 - CONSTRUCTION CONTRACTS LAW	Live Lecture	3.5
C10750 - CONSTRUCTION LIEN LAW	Live Lecture	4
C10764 - DESIGN BUILD SOLUTIONS FOR AGING & ACCESSIBILITY	Live Lecture	8
C11578 - DESIGN CONCEPTS FOR LIVEABLE HOMES&AGING IN PLACE	Live Lecture	8
C10982 - DON'T GET PREPARED, STAY PREPARED	Live Lecture	3
C10763 - MARKETING & COMM. STRATEGIES FOR AGING-IN-PLACE	Live Lecture	8
C11581 - MARKETING&COMMUNICATING W/ THE AGING IN PLACE CLIE	Live Lecture	8
C10623 - SUCCESS ACROSS CULTURES	Live Lecture	3
C10621 - THE POWER OF UNDERSTANDING PEOPLE	Live Lecture	3

S0280 BLUE EMERALD REAL ESTATE (07/26/2020)
 2100 S 314TH STREET
 FEDERAL WAY, WA 98003
 (253) 922-6337

Admin: JAMES D PETRELLI

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11373 - ALL UNDER ONE ROOF	Internet-based Instruction	6
C11394 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C0049CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	6
C11667 - ENVIRONMENTAL ISSUES	Internet-based Instruction	6
C11363 - EVERYDAY ETHICS IN REAL ESTATE	Internet-based Instruction	6
C11873 - FAIR HOUSING	Internet-based Instruction	6
C11490 - FORECLOSURES, SHORTSALES, REOs & AUCTIONS	Internet-based Instruction	6
C11491 - IDENTITY THEFT PROTECTION: YOUR CLIENTS&YOUR BUSINE	Internet-based Instruction	4
C11744 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C11489 - PROPERTY MANAGEMENT & MANAGING RISK	Internet-based Instruction	4
C11372 - RE & TAXES: WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C11408 - RE FINANCE & TAX ISSUES	Internet-based Instruction	9
C11396 - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C11433 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11361 - RED FLAGS: PROPERTY INSPECTION GUIDE	Internet-based Instruction	6
C11669 - RISK MANAGEMENT	Internet-based Instruction	6
C11362 - SCAMS, SCOUNDRELS, & REAL ESTATE STINGS	Internet-based Instruction	6
C11356 - SUSTAINABLE HOUSING AND BUILDING GREEN	Internet-based Instruction	6
C11366 - THE TINY HOUSE: IS IT A PHASE OR CRAZE?	Internet-based Instruction	4
C11371 - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C11395 - THE TWENTY MOST COST-EFFECTIVE HOME IMPROVEMENTS	Internet-based Instruction	4
C11357 - UNDERSTANDING 1031 TAX FREE EXCHANGE	Internet-based Instruction	6
C11358 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORES	Internet-based Instruction	3
C11875 - WASHINGTON ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C11877 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11978 - WASHINGTON REAL ESTATE LAW	Internet-based Instruction	30
C11876 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C11793 - WASHINGTON STATE REAL ESTATE PRACTICES	Live Lecture	30

S1661 BOMA OF WASHINGTON (11/17/2020)
 1420 FIFTH AVE SUITE 1250
 SEATTLE, WA 98101
 (206) 622-8924

Admin: RODNEY S KAUFFMAN

COURSES	Delivery Method	Clock Hours
C10702 - COMMERCIAL IN-BUILDING WIRELESS TECHNOLOGY BASICS	Live Lecture & Internet-based	3
C11253 - 2017 BOMA STANDARDS OF MEASUREMENT FOR OFC BUILDIN	Live Lecture	3
C11974 - ACTIVE SHOOTER/ACTIVE THREAT - TRENDS & BEST PRACTICES	Live Lecture	3.5
C11028 - ARMED INTRUDER/ACTIVE SHOOTER-EMERGENCY PREP	Live Lecture	3
C11188 - ASSET MANAGEMENT	Live Lecture	29
C10876 - BEEP: FINDING & IMPLEMENTING ENERGY EFFICIENCY	Live Lecture	3
C11971 - BOMA ASSET MANAGEMENT COURSE 1: LEASE ANALYSIS,	Live Lecture	15
C11984 - BUDGETING AND ACCOUNTING	Live Lecture	29
C10418 - CARBON REDUCTION & CARBON PRICING	Live Lecture	3.5
C0051CORE1819 - CORE CURRICULUM: CURRENT ISSUES IN WA COM RE	Live Lecture	6
C10185 - EMERGENCY RESPONDER COMMUNICATION	Live Lecture	3
C11221 - ENVIRONMENTAL HEALTH AND SAFETY ISSUES	Live Lecture	29
C11872 - ETHICS IS GOOD BUSINESS SHORT COURSE	Live Lecture	6
C10968 - FIRE SAFETY, FIRE CODE AND REGULATIONS SEMINAR	Live Lecture	3.5
C10696 - FOUNDATIONS OF REAL ESTATE MANAGEMENT	Live Lecture	28
C11999 - LAW AND RISK MANAGEMENT	Live Lecture	29
C10826 - LEED GREEN ASSOCIATE	Live Lecture	8
C10319 - MOLD AWARENESS	Live Lecture	3
C10939 - OFFICE MEASUREMENT STANDARDS	Live Lecture	3.5
C10987 - PT 2: FINDING & IMPLEMENTING ENERGY EFFICIENT OPPS	Live Lecture	3
C12000 - REAL ESTATE INVESTMENT AND FINANCE	Live Lecture	29
C11441 - SOCIAL MEDIA IN COMMERCIAL REAL ESTATE	Live Lecture	3
C10612 - STANDARD METHOD OF MEASURE FOR OFFICE BUILDINGS	Live Lecture	3.5
C11998 - THE DESIGN OPERATION & MAINTENANCE OF BLDG SYS PT1	Live Lecture	29
C11950 - THE DESIGN, OPERATION, AND MAINTENANCE OF BLDG SYS II	Live Lecture	29
C10393 - TRANSPORTATION CHALLENGES & SOLUTIONS	Live Lecture	4
C11365 - TRANSPORTATION MANAGEMENT PROGRAM SEMINAR	Live Lecture	3

S1703 BROKER PRO UNIVERSITY (03/30/2020)
 1029 EAST MAIN SUITE 201
 PUYALLUP, WA 98372
 (253) 848-5304

Admin: MARJORIE A MADLENA

COURSES	Delivery Method	Clock Hours
C11141 - ALL THINGS CONTINGENT	Live Lecture	3
C11905 - DISSECTING THE PURCHASE & SALE AGREEMENT	Live Lecture	4
C11303 - IGNITE	Live Lecture	36
C11385 - IGNITE SERIES - BUILD YOUR BUSINESS	Live Lecture	3
C11384 - IGNITE SERIES - CLOSE THE DEAL	Live Lecture	3
C11388 - IGNITE SERIES - FIND AND SHOW HOMES	Live Lecture	3
C11407 - IGNITE SERIES - FIND AND WIN BUYERS	Live Lecture	3
C11376 - IGNITE SERIES - FIND YOUR BUSINESS	Live Lecture	3
C11406 - IGNITE SERIES - IGNITE YOUR BUSINESS	Live Lecture	3
C11386 - IGNITE SERIES - IGNITION - BLAST OFF	Live Lecture	3
C11387 - IGNITE SERIES - MAKE AND RECEIVE OFFERS	Live Lecture	3
C11374 - IGNITE SERIES - NEGOTIATE THE DEAL	Live Lecture	3
C11375 - IGNITE SERIES - PRICE TO SELL	Live Lecture	3
C11390 - IGNITE SERIES - SELL YOUR LISTINGS	Live Lecture	3
C11389 - IGNITE SERIES - WIN THE SELLER	Live Lecture	3
C11511 - LEAD GENERATION 36:12:3 - AGENT-TO-AGENT REFERRALS	Live Lecture	3
C11519 - LEAD GENERATION 36:12:3 - BUILDING VALIDITY&POSITI	Live Lecture	3
C11514 - LEAD GENERATION 36:12:3 - FARMING	Live Lecture	3

C11512 - LEAD GENERATION 36:12:3 - FSBOs & EXPIRED LISTINGS	Live Lecture	3
C11510 - LEAD GENERATION 36:12:3 - LEAD CONVERSION	Live Lecture	3
C11516 - LEAD GENERATION 36:12:3 - LEVERAGING A POWERFUL	Live Lecture	3
C11521 - LEAD GENERATION 36:12:3 - LIVING YOUR GOALS	Live Lecture	3
C11517 - LEAD GENERATION 36:12:3 - MARKETING	Live Lecture	3
C11513 - LEAD GENERATION 36:12:3 - OPEN HOUSES	Live Lecture	3
C11518 - LEAD GENERATION 36:12:3 - PROSPECTING	Live Lecture	3
C11520 - LEAD GENERATION 36:12:3 - THE POWER OF ONE	Live Lecture	3
C11515 - LEAD GENERATION 36:12:3 - WORKING WITH METS	Live Lecture	3
C11904 - SO IM WRITING AN OFFER - WHAT DO I DO NOW?	Live Lecture	5
C11907 - THE SIX PERSONAL PERSPECTIVES	Live Lecture	3
C11906 - UNDERSTANDING THE FINANCE FORMS	Live Lecture	3
C10067 - WA REAL ESTATE FUNDAMENTALS	Live Lecture	60
C10020 - WA REAL ESTATE PRACTICES	Live Lecture	30

S1821 CAMEO REAL ESTATE SCHOOL (01/09/2020)
 601 SCHOOL ST SE
 OLYMPIA, WA 98501
 (360) 459-1632

Admin: LOREN E STAMP

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11140 - HOME INSPECTION ESSEN: WHAT EVERY BROKER SHOULD KN	Live Lecture	3
C11537 - INSPECTION SAFETY CONCERNS	Live Lecture	3
C11556 - INSPECTION SAFETY CONCERNS PART II	Live Lecture	3
C11557 - THE BROKER'S WALK THROUGH	Live Lecture	3
C11143 - WHY BAD THINGS HAPPEN TO GOOD HOUSES	Live Lecture	3

S1522 CASCADE REAL ESTATE SCHOOL INC (04/02/2020)
 2916 163RD STREET E
 TACOMA, WA 98445
 (253) 535-5714

Admin: ROY K GADLEY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10283 - ASSISTIVE/COMPANION & SERVICE ANIMAL POLICIES	Live Lecture	3
C11193 - AVOIDING COSTLY MISTAKES	Live Lecture	3.5
C11774 - BUDGETING AND FINANCIAL STATEMENTS	Live Lecture	3.5
C11767 - DIFFICULT PEOPLE VS WINNING ATTITUDES	Live Lecture	3.5
C10805 - FAIR HOUSING - DISPARATE IMPACT, TENANT SELECTION	Live Lecture	3.5
C11192 - LAW OF RESIDENTIAL LANDLORD TENANT RELATIONS IN WA	Live Lecture	3.5
C11738 - MITIGATION & REMEDIATION - PROPERTY MANAGERS GUIDE	Live Lecture	3
C10823 - MNG. SINGLE FAM. HOMES & SMALL INVESTMENT PROP.	Live Lecture	8
C10278 - MOLD REMEDIATION	Live Lecture	3.5
C11255 - NARMP: MARKETING FOR RESIDENTIAL PROPERTY MGMT	Live Lecture	6
C11191 - NARPM CODE OF ETHICS/STANDARDS OF PROFESSIONALISM	Live Lecture	3
C11131 - NARPM INTRODUCTION TO MAINTENANCE	Live Lecture	6
C11199 - NARPM OFFICE OPERATIONS: POLICIES & PROCEDURES	Live Lecture	6
C10858 - NARPM@ ADVANCED RISK MANAGEMENT	Live Lecture	6
C10824 - NARPM@ DEVELOPING REWARDING OWNER CLIENT RELATIONS	Live Lecture	6
C10821 - NARPM@ ESSENTIALS OF RISK MANAGEMENT	Live Lecture	6
C10825 - NARPM@ FINANCE: CASH FLOW ANALYSIS	Live Lecture	6
C10277 - SMOKE & ODOR DAMAGE MITIGATION	Live Lecture	3.5
C11782 - SO NOW YOU HAVE A RENTAL IN A COMMUNITY	Live Lecture	3
C10295 - TENANT SCREENING: TENANT SELECTION POLICY	Live Lecture	3
C11331 - UNDERSTANDING HOARDING	Live Lecture	3.5
C10279 - WATER DAMAGE MITIGATION	Live Lecture	3.5

S1673 CBT ALLIANCE LLC (12/17/2020)
 290 MAY RD
 MCCALL, ID 83638
 (866) 538-8193

Admin: DARREN BLAIR ISAACS

COURSES	Delivery Method	Clock Hours
C10707 - CONTRACT LAW	Internet-based Instruction	3
C0026CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	6
C10579 - EFFECTIVE DISCLOSURE AND INSPECTION	Internet-based Instruction	3
C10580 - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	3
C10578 - FORECLOSURE FUNDAMETALS	Internet-based Instruction	6
C11766 - FUNDAMENTALS OF REAL ESTATE APPRAISAL	Internet-based Instruction	3
C10706 - GENERAL AGENCY LAW	Internet-based Instruction	3
C10710 - LEGAL ISSUES	Internet-based Instruction	3
C11635 - MEDIATION IN TRANSACTIONS	Internet-based Instruction	3
C11637 - PROPERTY MANAGEMENT BASICS	Internet-based Instruction	3
C11639 - REAL ESTATE ETHICS AND PRACTICE	Internet-based Instruction	3
C10577 - RIGHTS AND LIMITATIONS OF PROPERTY OWNERSHIP	Internet-based Instruction	4
C11765 - RISK MANAGEMENT	Internet-based Instruction	3

S1297 CCIM INSTITUTE (03/31/2020)
 430 N MICHIGAN AVE STE 800
 CHICAGO, IL 60611-4092
 (312) 321-4504

Admin: MADELINE A C WILLIAMS

COURSES	Delivery Method	Clock Hours
C11842 - CI 101 - FINANCIAL ANALYSIS	Live Lecture	29
C11795 - CI 102 - MARKET ANALYSIS	Live Lecture	29
C11796 - CI 103 - USER DECISION ANALYSIS	Live Lecture	29
C11926 - CI 104: INVESTMENT ANALYSIS FOR COMMERCIAL INVEST RE	Live Lecture	29
C11439 - COMMERCIAL REAL ESTATE NEGOTIATIONS	Live Lecture	7
C11135 - FOUNDATIONS FOR SUCCESS IN COMMERCIAL REAL ESTATE	Live Lecture	16
C11206 - INTRODUCTION TO DEVELOPMENT WORKSHOP	Live Lecture & Symposium	21
C11481 - SPLITTING PROFITS FOR COMMERCIAL REAL ESTATE	Live Lecture	3

S1655 CE FORWARD SCHOOL OF REAL ESTATE (04/29/2020)
 8100 238TH ST SW UNIT E
 EDMONDS, WA 98026
 (206) 931-2241

Admin: JILLAYNE JOY SCHLICKE

COURSES	Delivery Method	Clock Hours
C10534 - BODY LANGUAGE: HOW TO LISTEN WITH YOUR EYES	Live Lecture	4
C10206 - CLIENTS BEHAVING BADLY	Live Lecture	4
C10092 - DRONES AND THE PRACTICE OF REAL ESTATE	Live Lecture	4
C11403 - ETHICS FOR REAL ESTATE BROKERS	Live Lecture	4
C10539 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C11498 - LEADERSHIP DYNAMICS IN REAL ESTATE	Live Lecture	4
C11497 - MARIJUANA AND THE PRACTICE OF REAL ESTATE	Live Lecture	4
C11505 - MORTGAGE LENDING: THE STRUGGLE IS REAL	Live Lecture	3
C10132 - MSAS: MARKETING SERVICES AGREEMENTS	Live Lecture	4
C10204 - REAL ESTATE AND MORTGAGE FRAUD: EMERGING TRENDS	Live Lecture	4
C11499 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C11833 - UNDERSTANDING VA HOME LOANS FOR ACTIVE MIL & VETS	Live Lecture	3
C11405 - USING A REVERSE MORTGAGE TO PURCHASE A HOME	Live Lecture	3.5

S0215 CENTENNIAL REAL ESTATE SCHOOL (12/28/2020)

421 N MULLAN
SPOKANE, WA 99206
(509) 9283413

Admin: KENNETH M LEWIS

COURSES	Delivery Method	Clock Hours
C10089 - ADVANCED WA REAL ESTATE PRACTICES	Live Lecture	30
C10450 - PURCHASE & SALE & STATEWIDE FORMS	Live Lecture	7.5

S1649 CHICAGO TITLE OF WASHINGTON (02/11/2021)

719 SLEATER-KINNEY RD #108
LACEY, WA 98503
(360) 456-7878

Admin: NIK HAKALA

COURSES	Delivery Method	Clock Hours
C10766 - COMMON MISCONCEPTIONS IN TITLE INSURANCE	Live Lecture	3
C10765 - COMMUNITY PROPERTY ISSUES	Live Lecture	3
C10769 - FORGERY, FRAUD OR FLUB	Live Lecture	3
C10768 - LIFE OF AN ESCROW	Live Lecture	3
C10775 - SMART PROSPECTING	Live Lecture	3

S1400 CHICAGO TITLE SCHOOL OF REAL ESTATE (01/31/2020)

701 5TH AVE 2700
SEATTLE, WA 98104
(206) 623-5621

Admin: SARAH THOMPSON

COURSES	Delivery Method	Clock Hours
C10387 - A STAKE IN THE GROUND: PROPERTY OWNERSHIP RIGHTS	Live Lecture	3
C11114 - ACCESS: HOUSING AFFORDABILITY	Live Lecture	3
C10056 - BUILDING A CHINESE CLIENTELE...	Live Lecture	3
C10540 - BUILDING BRIDGES - MULTICULTURAL MARKETS	Live Lecture	3
C11647 - CLIENTS FOR LIFE	Live Lecture	3
C10310 - CLOSING PRACTICES IN TODAY'S MARKET	Live Lecture	3
C11494 - ENGAGE 2019	Live Lecture	4
C10309 - ESCROW SCENE INVESTIGATION	Live Lecture	3
C10057 - GETTING STARTED WITH TITLE AND ESCROW SERVICES	Live Lecture	3
C10704 - MARKETING IN THE DIGITAL AGE	Live Lecture	3
C11887 - SHIFT INTO SOCIAL SELLING	Live Lecture	3
C10175 - THE CHICAGO TITLE 2016 REGIONAL OUTLOOK	Live Lecture	3
C10055 - THE LIFE OF AN ESCROW	Live Lecture	3
C10576 - THE MIXED BAG OF TITLE AND ESCROW	Live Lecture	3
C11768 - THE YELLOW AND RED FLAGS OF TITLE	Live Lecture	3
C10388 - THERE'S MORE THAN ONE WAY TO TRANSFER A TITLE	Live Lecture	3
C10661 - THIS LAND IS MY LAND... OR IS IT YOURS?	Live Lecture	3
C10712 - TITLE & ESCROW FOR THE INVESTOR	Live Lecture	3
C10491 - TITLE, ESCROW AND THE COMMERCIAL TRANSACTION	Live Lecture	3
C10752 - TITLE, ESCROW AND YOU	Live Lecture	3
C11417 - TRANSPORTATION & DEVELOPMENT, WHAT'S DRIVING YOU	Live Lecture	3

S1547 CHICAGO TITLE SNOHOMISH COUNTY SCHOOL OF (10/10/2020)

3002 COLBY AVE SUITE 200
EVERETT, WA 98201
(425) 258-3683

Admin: ERIN CRAIN

COURSES	Delivery Method	Clock Hours
C11415 - CHICAGO TITLE SYMPOSIUM - LOOKING AHEAD TO 2019	Live Lecture	4

C11751 - CONNECT FOUR - PROPERTY INFO, TITLE, ESCROW, & YOU	Live Lecture	3
C10890 - CONTRACT TO CLOSE IN TODAY'S COMPETITIVE MARKET	Live Lecture	3
C10647 - DEATH, DIVORCE, AND TAXES	Live Lecture	3
C10520 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C11675 - THE PRELIMINARY TITLE COMMITMENT & HOW TO SPOT RED	Live Lecture	3
C11198 - TURNING LAND INTO HOUSING: THE TITLE COMPANY PERSP	Live Lecture	3
C11370 - WIRESAFE: PROTECTION IS OUR POLICY	Live Lecture	3

S1778 CLOCKHOURS BY ANGIE (12/02/2020)

15207 EAST MISSION AVENUE
VERADALE, WA 99037
(509) 216-3220

Admin: ANGELINE DE ARTH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10964 - A DAY IN THE LIFE OF A CLOSER	Live Lecture & Correspondence	3
C11545 - ASK THE EIGHT BALL WHEN ALL ELSE FAILS	Live Lecture & Correspondence	3
C11450 - BRINGING OUT THE BEST IN EACH OTHER	Live Lecture	3
C0019CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture & Internet-based	6
C11582 - ESCROW, ESCROW, OR ESCROW?	Live Lecture & Correspondence	3
C10931 - EVERYTHING YOU NEED TO KNOW ABOUT MOBILE HOMES	Live Lecture & Correspondence	3
C10317 - FINANCIAL REWARD ACQUIRED UNDER DECEPTION	Live Lecture & Correspondence	3
C11412 - FORMAL ASSUMPTIONS...WHAT?	Live Lecture & Correspondence	3
C11544 - HOW TO READ A TITLE	Live Lecture & Correspondence	3
C10742 - I OWE, I OWE, I OWE	Live Lecture & Correspondence	3
C10934 - MILLENNIALS, THE NEW BUYER	Live Lecture & Correspondence	3
C11737 - SCARY STORIES FROM A CLOSER	Live Lecture & Correspondence	3
C11983 - SCARY STORIES FROM A CLOSER II	Live Lecture, Internet, Correspondence	3
C11689 - SELLER FIN (WHEN THE SELLER WANTS TO BE THE BANK)	Live Lecture & Correspondence	4
C11204 - THE SIGNING APPOINTMENT & ALL THOSE DOCUMENTS!	Live Lecture & Correspondence	3
C10669 - TRID UPDATES	Live Lecture & Correspondence	3
C11547 - UNDERSTANDING THE GENERATIONS	Live Lecture & Internet-based	3
C10217 - WHAT'S IN YOUR TOOL BOX? FINANCING AND OTHER OPTI	Live Lecture & Correspondence	3

S1791 CMPS INSTITUTE, LLC (03/08/2020)

3000 ALABAMA RD STE 119-477
ALPHARETTA, GA 30022
(888) 608-9800

Admin: GABRAN GABRIEL NICHOLAS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10627 - CASH FLOW PLANNING FOR RE INVESTORS	Live Lecture	3
C10287 - MORTGAGE & REAL ESTATE TAXATION	Live Lecture	3
C10628 - MORTGAGE MATH CAMP	Live Lecture	3

S1347 COMMERCIAL BROKERS ASSOCIATION (04/24/2021)

12131 113TH AVE NE SUITE 101
KIRKLAND, WA 98034-6944
(425) 952-2730

Admin: AMY ROBITAILLE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11054 - 2018 CCIM LUNCH & LEARN SERIES	Live Lecture	6
C11400 - 2018 ICE CONFERENCE, DAY 1	Live Lecture	5
C11401 - 2018 ICE CONFERENCE, DAY 2	Live Lecture	7
C11538 - 2019 CCIM LUNCH & LEARN	Live Lecture	7
C11834 - 2019 COMMERCIAL REAL ESTATE FORUM	Live Lecture	7.5
C9986 - ADVANCED TOPICS IN LEASING	Live Lecture	3
C10892 - ASSET ANALYSIS OF INVESTMENT RE	Live Lecture	6

C10839 - BUDGET, CASH FLOW & REPORTING FOR INVESTMENT RE	Live Lecture	15
C11207 - BUILDING YOUR COMMERCIAL REAL ESTATE BUSINESS	Live Lecture	3
C10850 - CBA EDUCATION FORUM	Live Lecture	7.5
C10371 - CBA EDUCATION FORUM	Live Lecture & Symposium	7.5
C11263 - CBA FORUM 2018	Live Lecture	4.5
C11448 - CBA PURCHASE AND SALE AGREEMENT	Live Lecture	4
C10224 - CCIM REGIONAL SYMPOSIUM	Live Lecture & Symposium	5.5
C10618 - CODE OF ETHICS	Live Lecture	3
C10047 - COMMERCIAL EDUCATION DAY 2015	Live Lecture	4.5
C10441 - COMMERCIAL LEASING BASICS	Live Lecture	3
C11794 - COMMERCIAL PROPERTY MANAGEMENT	Live Lecture	3
C10591 - COMMERCIAL REAL ESTATE DEVELOPMENT	Live Lecture	4
C0044CORE1819 - CURRENT ISSUES IN WA COMMERCIAL RE 18-19	Live Lecture	6
C11004 - ED DAY SEATTLE 2017	Live Lecture	6
C11006 - ED DAY SPOKANE 2017	Live Lecture	4.5
C10048 - EDUCATION DAY SPOKANE 2015	Live Lecture	4.5
C10744 - ETHICS FOR THE REAL ESTATE MANAGER ETH 800	Live Lecture	6
C11945 - EXPLORING COMMERCIAL FINANCING OPTIONS	Live Lecture	3
C10886 - FINANCING & LOAN ANALYSIS FOR INVESTMENT RE	Live Lecture	15
C10359 - FROM SHANGHAI TO YOUR SHELF	Live Lecture	3
C10947 - ICE CONFERENCE, DAY 1, PART 2	Live Lecture & Symposium	5
C10599 - ICE CONFERENCE, DAY 1, PART 2	Live Lecture & Symposium	5
C10598 - ICE CONFERENCE, DAY 2	Live Lecture	7
C10946 - ICE CONFERENCE, DAY 2	Live Lecture	7
C10645 - INTRO TO COMMERCIAL RE LEASING	Live Lecture	4
C11763 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture	4
C11739 - INVESTMENT ANALYSIS & COMPARISON	Live Lecture	3
C10440 - INVESTMENT ANALYSIS AND COMPARISON	Live Lecture	4
C10800 - LAND USE LAW FOR THE COMMERCIAL PRACTITIONER	Live Lecture	4
C11437 - LEADERSHIP: A BALCONY VIEW	Live Lecture	4
C10863 - LEADING A WINNING PROPERTY MGMT TEAM HRS 402	Live Lecture	14
C11330 - LEASE ANALYSIS & LEASE VS. BUY	Live Lecture	4
C10838 - MANAGING MAINTENANCE OPERATIONS & PROPERTY RISK	Live Lecture	16
C10815 - MANAGING RESIDENTIAL PROPERTIES RES 201	Live Lecture	29
C11142 - MARKETING/LEASING STRATEGIES FOR MULTIFAMILY PROPS	Live Lecture	15
C10711 - MKTG & LEASING STRAT (OFFC BLDGS) IREM MLK406	Live Lecture	15
C11278 - MULTI-FAMILY TAX-EXEMPT PROPERTY MGMT COMPLIANCE	Live Lecture	4
C10872 - NAVIGATING REAL ESTATE FINACING	Live Lecture	3
C11300 - NEGOTIATING COMMERCIAL LEASES	Live Lecture	4
C10885 - PERFORMANCE & VALUATION OF INVESTMENT RE	Live Lecture	13
C10751 - PHASE I ENVIRONMENTAL SITE ASSESSMENT	Live Lecture	3
C11743 - PROFITING FROM BUSINESS CYCLES	Live Lecture	4
C11377 - SBA 504 LOAN PROGRAM	Live Lecture	3
C11665 - SOLVING DIFFICULT LEASING ISSUES	Live Lecture	4
C10722 - THE ART OF SYNDICATION	Live Lecture	3
C11455 - UNDERSTANDING SBA LOAN PROGRAMS	Live Lecture	3
C10970 - WORKING WITH INTERNATIONAL INVESTORS	Live Lecture	4
C11454 - WSCAR ED DAY SPOKANE 2018	Live Lecture	4.5
C10629 - WSCAR EDUCATION DAY SEATTLE	Live Lecture & Symposium	7.5
C10643 - WSCAR EDUCATION DAY SEATTLE -- MORNING SESSION	Live Lecture	4
C10630 - WSCAR EDUCATION DAY SPOKANE	Live Lecture & Symposium	7
C10644 - WSCAR EDUCATION DAY SPOKANE -- MORNING SESSION	Live Lecture	4

S1742 COMMUNITY ASSOCIATIONS INSTITUTE (11/05/2020)

6402 ARLINGTON BLVD #500
FALLS CHURCH, VA 22042
(888) 224-4321

Admin: JAKE GOLD

COURSES	Delivery Method	Clock Hours
C10676 - M100: ESSENTIALS OF COMMUNITY ASSOCIATION MGMT	Live Lecture & Internet-based	16

S1642 CONTINUING ED EXPRESS LLC (10/09/2021)

708 NORTH 1ST STREET STE 344
MINNEAPOLIS, MN 55401
(866) 415-8521

Admin: LIZ ANDERSON

COURSES	Delivery Method	Clock Hours
C10400 - A GUIDE TO NAVIGATING REAL ESTATE TRANSACTIONS	Internet-based Instruction	3
C10399 - BUSINESS AND COMMUNICATIONS TECHNOLOGY	Internet-based Instruction	3
C10404 - BUYER COUNSELING: A PLANNED APPROACH	Internet-based Instruction	3
C0046CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	6
C11249 - GREEN REMODELING-SUSTAINABLE WAYS TO RENOVATE	Internet-based Instruction	3
C11247 - HISTORY OF THE AMERICAN HOME: PART 1	Internet-based Instruction	3
C11246 - HISTORY OF THE AMERICAN HOME: PART 2	Internet-based Instruction	3
C10398 - MORTGAGE PRODUCTS 101	Internet-based Instruction	3
C11251 - NEGOTIATE w CONFIDENCE & POWER: ADVANCED PRACTICES	Internet-based Instruction	3
C11248 - NEGOTIATE WITH CONFIDENCE & POWER: FUNDAMENTALS	Internet-based Instruction	3
C10403 - PROFESSIONAL STANDARDS AND BEST PRACTICES	Internet-based Instruction	3
C10920 - RE PHOTOGRAPHY FOR LISTING AGENTS	Internet-based Instruction	3
C10396 - REALTOR ® CODE OF ETHICS CASE STUDIES	Internet-based Instruction	3
C10406 - REHAB FOR RESALE	Internet-based Instruction	3
C10402 - RELOCATION REALITIES	Internet-based Instruction	3
C10407 - SELLER COUNSELING: FROM LISTING TO CLOSING	Internet-based Instruction	3
C10397 - SIMPLE STAGING FOR QUICKER SALES	Internet-based Instruction	3
C10401 - THE ESSENTIAL REAL ESTATE MARKETING GUIDE	Internet-based Instruction	3

S1325 CROSS INSTITUTE (11/18/2021)

1070 IDYLLWOOD DRIVE SW
ISSAQUAH, WA 98027
(425) 392-6914

Admin: CARLA JEAN CROSS

COURSES	Delivery Method	Clock Hours
C11563 - ADVANCED SKILLS TO MAKE THAT COURSE COME ALIVE	Live Lecture	7.5
C10133 - IGNITE	Live Lecture	36
C10196 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C10059 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C11485 - TRAIN THE TRAINER	Correspondence, Internet, & CD	15

S1682 CW TITLE REAL ESTATE SCHOOL (07/29/2021)

11201 SE 8TH ST 200
BELLEVUE, WA 98004
(425) 896-3886

Admin: RACQUEL HAMPTON

COURSES	Delivery Method	Clock Hours
C11860 - ARE YOU SMARTER THAN A SENIOR TITLE OFFICER	Live Lecture	3
C11153 - COMPLEX TITLE INSURANCE THEORY	Live Lecture	3
C10868 - ESCROW 101	Live Lecture	3
C11159 - ESCROW JEOPARDY	Live Lecture	3
C10871 - HIT THE GROUND RUNNING	Live Lecture	3

C11422 - KEEPING IT REAL: REAL STORIES, EVENTS, & UPDATES	Live Lecture	3
C11467 - LAW & ORDER: TITLE INSURANCE UNIT	Live Lecture	4
C11770 - LETS GET SOCIAL	Live Lecture	3
C11238 - RAISING THE RED FLAG	Live Lecture	3
C10280 - READING BETWEEN THE PROPERTY LINES	Live Lecture	3
C10867 - SMOOTH SAILING - HOW TO NAVIGATE...	Live Lecture	3
C11778 - TALES FROM THE TITLE TRENCHES - YOU CANT MAKE THIS	Live Lecture	3
C10873 - THE CIRCLE OF LIFE	Live Lecture	3
C10668 - THE DREAM TEAM-A PANEL OF TITLE & ESCROW EXPERTS	Live Lecture	3
C11592 - TITLE & ESCROW FAMILY FEUD	Live Lecture	3
C11239 - TITLE JEOPARDY	Live Lecture	3
C11465 - TITLE TALK-COMMUNITY & HOMESTEAD PROPERTY, DEEDS &	Live Lecture	3

S1448 DAVID HUTTON REAL ESTATE SCHOOL (11/21/2019)

2211 RIMLAND DR #124
 BELLINGHAM, WA 98226
 (360) 319-7660

Admin: DAVID M HUTTON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11369 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11456 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	31

S1518 DENNIS WALSH & ASSOCIATES INC (12/17/2019)

2222 COLONY PLAZA
 NEWPORT BEACH, CA 92660
 (949) 706-3501

Admin: TERESA WALSH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10828 - CERTIFIED NEW HOME SPECIALIST	Internet-based Instruction	12
C10248 - CERTIFIED NEW HOME SPECIALIST - LIVE RALLY	Live Lecture	3
C10829 - RESIDENTIAL CONSTRUCTION CERTIFIED	Internet-based Instruction	10

S1738 DIGITAL LEARNING CENTERS LLC (08/31/2020)

9830 MAYLAND DRIVE, STE C
 HENRICO, VA 23233
 (808) 779-8068

Admin: DAVID CATANZARO

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10603 - ACTUAL HEARING AND ARBITRATION CASES	Internet-based Instruction	3
C10606 - ADDED VALUE OF GREEN HOMES	Internet-based Instruction	3
C10584 - ADVERTISING GUIDELINES WITH SOCIAL MEDIA	Internet-based Instruction	3
C10583 - CALCULATING BROKER PRICE OPINIONS	Internet-based Instruction	3
C10585 - FAIR HOUSING - DO YOU KNOW EVERYTHING YOU NEED TO	Internet-based Instruction	3
C10587 - HOW THE 1031 EXCHANGE HELPS YOUR CLIENTS	Internet-based Instruction	3
C10586 - HOW TO VALUE COMMERCIAL PROPERTY	Internet-based Instruction	3
C10582 - INTRODUCTION TO COMMERCIAL SALES	Internet-based Instruction	3
C10604 - POLICIES YOU SHOULD KNOW	Internet-based Instruction	3
C10602 - PROPERTY MANAGEMENT ESSENTIALS	Internet-based Instruction	3
C10601 - REPRESENTING YOUR BUYER	Internet-based Instruction	3
C10605 - WHERE MATH AND REAL ESTATE MEET	Internet-based Instruction	3

S1668 DISTINCTIVE REAL ESTATE SCHOOL (11/10/2020)
 8022 W GRANDRIDGE BLVD B
 KENNEWICK, WA 99336
 (509) 783-1431

Admin: CHRISTA SASSER WILHELM

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10988 - LISTING, MARKETING, FORMS	Live Lecture	24

S1812 DOTLOOP (07/18/2021)
 700 W PETE ROSE WAY 446
 CINCINNATI, OH 45202
 (888) 368-5667

Admin: MEGAN FERGUSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10972 - MANAGING ONLINE TRANSACTIONS	Live Lecture	3

S1700 EARTH ADVANTAGE INSTITUTE (01/10/2021)
 623 SW OAK STREET STE 300
 PORTLAND, OR 97205
 (503) 968-7160

Admin: DAVID HESLAM

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11203 - ALL ABOUT ADUs FOR BROKERS	Live Lecture	4

S1794 EDGEUCATION CENTER (09/12/2020)
 2105 NE 129TH ST 101
 VANCOUVER, WA 98686
 (503) 317-9825

Admin: PERI HENDERSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10680 - GOVERNMENT VS CONVENTIONAL	Live Lecture	3
C10608 - GUIDE TO HOUSING, FINANCIAL, AND MORTGAGE MARKETS	Live Lecture	3
C10653 - MORTGAGE & REAL ESTATE TAXATION	Live Lecture	3

S1824 EDUCATION UPDATE (03/15/2020)
 1301 RIVERSIDE DR STE B
 MOUNT VERNON, WA 98273
 (800) 869-7045

Admin: GALE HICKOK

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11285 - LEVEL 1: INTRO TO SEC. 1031 TAX DEFERRED EXCHANGES	Live Lecture	3
C11304 - LEVEL II: ADVANCED SEC. 1031 TAX DEFERRED EXCHANGE	Live Lecture	3
C11314 - LEVEL III: SEC 1031 TAX-DEFERRED EXCH FOR CPA/ATTY	Live Lecture	3

S1612 EMERALD REAL ESTATE SCHOOL (03/08/2021)
 1811 126TH AVENUE SE
 BELLEVUE, WA 98005
 (425) 246-8815

Admin: MARGARET A CELMER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10646 - LISTING MANAGEMENT AND CLOSING MANAGEMENT	Live Lecture	3

S1797 EMPIRE LEARNING LP (07/29/2021)
600 "B" ST 300
 SAN DIEGO, CA 92101
 (855) 460-1634

Admin: JOHN WHEELER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11947 - CODE OF ETHICS	Internet-based Instruction	3
C0058CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 2018-2019	Internet-based Instruction	3
C11956 - DIGITAL MARKETING: CREATING LEADS IN OUR ONLNE WORLD	Internet-based Instruction	4
C11957 - DISTRESSED PROPERTIES	Internet-based Instruction	4
C11948 - FAIR HOUSING	Internet-based Instruction	3
C11951 - HEALTHY HOME FUNDAMENTALS	Internet-based Instruction	3
C11958 - HEALTHY HOMES	Internet-based Instruction	4
C11952 - PREVENTING IDENTITY THEFT	Internet-based Instruction	3
C11961 - PROPERTY MANAGEMENT FUNDAMENTALS	Internet-based Instruction	10
C11953 - PROPERTY MANAGEMENT-STRATEGY, OPERATIONS & THE	Internet-based Instruction	3
C11959 - REAL ESTATE FINANCE AND CLOSING	Internet-based Instruction	4
C11954 - REAL ESTATE INVESTMENT	Internet-based Instruction	3
C11955 - TAX BENEFITS OF RESIDENTIAL RENTAL PROPERTY	Internet-based Instruction	3
C11960 - UNDERSTANDING THE CODE OF ETHICS	Internet-based Instruction	60

S1826 ENTREPRENEUR REAL ESTATE SCHOOL (05/31/2020)
 148 W MAGNOLIA 400-127
 BELLINGHAM, WA 98225
 (360) 739-6571

Admin: MELODY CHAMBERS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11359 - NICHE MARKETING IN REAL ESTATE	Live Lecture	3

S1634 EVERGREEN PROFESSIONAL TRAINING INC (08/06/2021)
 8717 210TH STREET E
 PO BOX 478
 GRAHAM, WA 98338
 (253) 720-7151

Admin: MARTIN LOUGH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11031 - AGENCY: STRIPPED DOWN	Live Lecture	4
C11771 - BLOGGING IN REAL ESTATE - WHY AND HOW	Live Lecture	3
C10191 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C10361 - CMA DEVELOPMENT - FROM THE APPRAISER'S DESK	Live Lecture	4
C0010CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture & Skype	6
C10993 - DISCOVERING COMMUNICATION STYLES	Live Lecture	4
C11244 - EMAIL MARKETING FOR REAL ESTATE	Live Lecture	3
C1017 - ETHICS, LICENSE LAW & YOU	Live Lecture & Skype	3
C10967 - FINANCE 101	Live Lecture	3
C11088 - FRAUD, FORGERY, & FLIGHTS OF FANCY	Live Lecture	4
C11411 - HECM FOR PURCHASE	Live Lecture	3
C10846 - HOW TO SERVE SENIORS WITH A REVERSE MORTGAGE	Live Lecture	3
C10171 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C10524 - NEGOTIATING AND WRITING CONTRACTS	Live Lecture	4
C10714 - SENIOR SOLUTIONS	Live Lecture	3
C10932 - SOCIAL MEDIA ESSENTIALS	Live Lecture	3
C11432 - STRATEGIC PLANNING FOR REAL ESTATE BROKERS	Live Lecture	4
C10692 - SUCCESS STRATEGIES	Live Lecture	4
C10190 - UNDERSTANDING 1031 TAX EXCHANGES	Internet-based Instruction	6
C11981 - WHY DIDNT SOMEONE TELL ME THAT!	Live Lecture	4

S1841 EXCEEDCE, LLC (02/19/2021)

25422 TRABUCO RD, #105-244
LAKE FOREST, CA 92630
(415) 885-0307

Admin: PATRICIA LYNN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11799 - ENVIRONMENTAL ISSUES FOR REAL ESTATE	Internet-based Instruction	3
C11802 - INVESTMENT REAL ESTATE FUNDAMENTALS	Internet-based Instruction	4
C11803 - ISSUES IN FAIR HOUSING	Internet-based Instruction	3
C11805 - ISSUES IN REAL ESTATE CONTRACT LAW	Internet-based Instruction	3
C11800 - REAL ESTATE SUPPLY AND DEMAND FACTORS	Internet-based Instruction	4
C11804 - RECOGNIZING AND AVOIDING DISCRIMINATION	Internet-based Instruction	3
C11801 - RISK MANAGEMENT FOR REAL ESTATE	Internet-based Instruction	3

S1607 FAIR HOUSING CENTER OF WASHINGTON (02/18/2021)

1517 S FAWCETT SUITE 250
TACOMA, WA 98402
(253) 274-9523

Admin: LAUREN B WALKER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10916 - ABCS OF FAIR HOUSING FOR RE & PM PROF	Live Lecture	3
C10513 - ASSESSMENT OF FAIR HOUSING CONFERENCE	Live Lecture	5

S1536 FENG SHUI SCHOOL FOR REAL ESTATE SALES (08/27/2020)

7418 32ND AVENUE NW
SEATTLE, WA 98117
(206) 919-0107

Admin: CYNTHIS L CHOMOS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10637 - COLOR APPEAL FOR A QUICKER HOME SALE	Live Lecture	4
C10638 - FENG SHUI FOR BUYING, SELLING, AND STAGING	Live Lecture, Internet-based, & Video	5

S1777 FIDELITY NATIONAL HOME WARRANTY (09/24/2020)

1850 GATEWAY BLVD #400
CONCORD, CA 94520
(800) 308-1420

Admin: BETTY CARTER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11484 - GROWING BUSINESS&REDUCING RISK W/ HOME WARRANTIES	Live Lecture	3
C11216 - HOW TO INTERPRET A HOME INSPECTION	Live Lecture	3
C11925 - HOW TO KEEP THE HOME INSPECTION FROM KILLING THE	Live Lecture	3
C11541 - HOW TO PREVIEW A HOME INSPECTION	Live Lecture	3

S1594 FIDELITY NATIONAL TITLE INSURANCE (12/16/2020)

5006 CENTER STREET SUITE J
TACOMA, WA 98409
(253) 446-3663

Admin: MICHELLE J VALLEY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10865 - ESCROW 101 - WHAT IS ESCROW... AND WHO DOES WHAT?	Live Lecture	3
C10490 - ESCROW 102: WHAT AGENTS MUST KNOW	Live Lecture	3
C11119 - FRAUD PREVENTION: THE KEYS TO PROTECTING YOUR TRAN	Live Lecture	3
C10489 - HOMEOWNER'S POLICY OF TITLE INSURANCE	Live Lecture	3
C11977 - INSTAGRAM FOR REAL ESTATE PROFESSIONALS	Live Lecture	3
C10678 - TITLE & ESCROW 102	Live Lecture	3

S1836 FINANCE OF AMERICA REVERSE LLC (11/26/2020)
8023 EAST 63RD PL 700
 TULSA, OK 74133
 (918) 236-3500

Admin: CHRISTINA DANISH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11772 - REVERSE FOR PURCHASE - A GUIDE FOR REALTORS	Live Lecture	3

S1406 FIRST AMERICAN TITLE SCHOOL OF REAL ESTATE (01/20/2021)
 40 E SPOKANE FALLS BLVD
 SPOKANE, WA 99202
 (509) 835-8946

Admin: TRACEY OLSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C12005 - 1031 EXCHANGE IN REAL ESTATE - 201 - ADVANCED TOPICS	Live Lecture	3
C11091 - 1031 EXCHANGE IN REAL ESTATE-UPDATES, ISSUES, TRE	Live Lecture	3
C12004 - 1031 EXCHANGE IN REAL ESTATE - 101 - BASICS & OVERVIEW	Live Lecture	3
C10971 - AVOID CLOSING DELAYS - THE BAKER'S DOZEN	Live Lecture	3
C0017CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture	6
C11867 - ELDER FRAUD & EASEMENTS - DOES TITLE INS COVER THAT?	Live Lecture	3
C10535 - ESCROW - HOW CLOSINGS HAPPEN TODAY	Live Lecture	3
C11212 - ESCROW & THE ROAD TO CLOSING	Live Lecture	3
C10757 - FACEBOOK MARKETING ESSENTIALS FOR RE BROKERS	Live Lecture	3
C10925 - FACEBOOK MARKETING ESSENTIALS PART II	Live Lecture	3
C12006 - FARMING STRAT FOR TODAY - OLD SCHOOL MEETS NEW SCH	Live Lecture	3
C10955 - INSTAGRAM MARKETING FOR REAL ESTATE	Live Lecture	3
C11444 - ISSUES AND TRENDS IN REAL ESTATE	Live Lecture	3
C11919 - PHOTO & VIDEO EDITING FOR THE REAL ESTATE PROFESSIONAL	Live Lecture	3
C10241 - PLANNING FOR SUCCESS: GOALS & BUSINESS PLANNING	Live Lecture	3
C11335 - REAL ESTATE IN THE SOCIAL MEDIA AGE	Live Lecture	3
C10698 - THE BASICS OF TITLE & ESCROW FOR RE BROKERS	Live Lecture	3
C11920 - THE FUNDAMENTALS OF TITLE INSURANCE	Live Lecture	3
C10522 - THE HOMEOWNER'S POLICY - WHY IS IT BETTER?	Live Lecture	3
C10038 - TITLE & ESCROW FRAUD IN TODAY'S MARKET	Live Lecture	3
C10864 - TITLE CLAIMS & THE VALUE OF TITLE INSURANCE	Live Lecture	3
C10625 - TWITTER... ESSENTIAL SKILLS FOR REAL ESTATE	Live Lecture	3
C11113 - WHEN TITLE GETS COMPLICATED - DEATH/DIVORCE/ISSUES	Live Lecture	3
C11266 - XCCELERATE YOUR BUSINESS - TRENDING TOPICS IN RE	Live Lecture	6

S1811 FLUID SPECIALTIES INC (06/07/2021)
 1921 LOHMANS CROSSING 100
 AUSTIN, TX 78734
 (512) 423-6782

Admin: CYNTHIA L CUMMINGS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10943 - MANAGING TRANSACTIONS WITH DOTLOOP	Live Lecture	3

S1529 GALVIN REALTY LAW GROUP SCHOOL OF REAL (04/25/2020)
 6100 219TH ST SW SUITE 560
 MOUNTLAKE TERRACE, WA 98043
 (425) 248-2163

Admin: DALE J GALVIN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10568 - ESCROW BASICS	Live Lecture	6
C10078 - NWMLS FORM 21, RE PURCHASE & SALE AGREEMENT	Live Lecture	6

S1800 GATEWAY SCHOOL OF REAL ESTATE (10/24/2020)

11811 208TH AVE E
BONNEY LAKE, WA 98391
(253) 381-3323

Admin: DALE SHOEMAKER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11294 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11302 - REAL ESTATE PRACTICES	Live Lecture	30
C10655 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10656 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

S1654 GEEWHIZ REAL ESTATE SCHOOL (04/28/2020)

2028 E BEN WHITE BLVD
STE 240-2355
AUSTIN, TX 78741
(866) 559-9449

Admin: DEL RUNDELL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10351 - CREATIVE REAL ESTATE FINANCING	Correspondence	9
C0006CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	6
C10355 - FAIR HOUSING ACCESSIBILITY ISSUES	Internet-based Instruction	9
C11535 - FAIR HOUSING AND AGENTS RESPONSIBILITY	Internet-based Instruction	3
C10354 - FLOOD INSURANCE PROTECTION	Internet-based Instruction	6
C11533 - GUIDE TO AVOIDING REAL ESTATE DISCRIMINATION	Internet-based Instruction	3
C11531 - HOW REAL ESTATE PROFESSIONALS AVOID COSTLY MISTAKE	Internet-based Instruction	3
C11529 - HOW TO MINIMIZE RISKS THAT RE PROFESSIONALS FACE	Internet-based Instruction	3
C10353 - HUD HOME IMPROVEMENT FOR FOUNDATIONS & WALLS	Internet-based Instruction	9
C10347 - HUD HOME IMPROVEMENT: WINDOWS, DOORS, KITCHENS...	Internet-based Instruction	9
C11532 - LISTING AGREEMENT GUIDEBOOK	Internet-based Instruction	3
C10348 - MANAGING AND INVESTING IN INCOME PROPERTIES	Internet-based Instruction	9
C10349 - METHODS OF REAL ESTATE FINANCING	Internet-based Instruction	9
C11534 - NAVIGATING REAL ESTATE FINANCE	Internet-based Instruction	6
C11530 - PREPARING EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10350 - REAL ESTATE BASICS	Internet-based Instruction	9
C10356 - REAL ESTATE PRINCIPLES	Internet-based Instruction	9
C11528 - SIMPLE STEPS FOR CREATING&MAINTAINING A RE OFFICE	Internet-based Instruction	3
C11527 - THE SHORT SALE TOOLKIT	Internet-based Instruction	3
C10352 - TRUST DEED INVESTMENTS	Internet-based Instruction	4

S1819 GETMERENEWED.COM (12/18/2021)

248 BECON ST
SOMERVILLE, MA 02143
(844) 828-0505

Admin: IKE IFFIH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11100 - AGENCY LAW	Internet-based Instruction	6
C11087 - ANTI-TRUST	Internet-based Instruction	4
C0032CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	6
C11080 - ETHICS	Internet-based Instruction	4
C11079 - FAIR HOUSING	Internet-based Instruction	4
C11086 - LEGAL ISSUES	Internet-based Instruction	5
C11089 - PROPERTY MANAGEMENT	Internet-based Instruction	4
C11090 - SHORT SALE	Internet-based Instruction	4

S1843 GREYSTONE ACADEMY (04/12/2021)

9820 HARBORVIEW PL
GIG HARBOR, WA 98332
(253) 225-5738

Admin: JESSE CEDARLAND

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11910 - ADVANCE PRACTICES	Live Lecture & Internet-based	30
C11910 - ADVANCE PRACTICES	Live Lecture	30
C0057CORE1819 - CURRENT ISSUES IN RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C11888 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11911 - WASHINGTON REAL ESTATE LAW	Live Lecture & Internet-based	30
C11911 - WASHINGTON REAL ESTATE LAW	Live Lecture	30
C11889 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30

S1734 GREATER SEATTLE SCHOOL OF REAL ESTATE LLC (02/28/2021)

1307 N 45TH STREET #300
SEATTLE, WA 98103
(206) 632-2636

Admin: MEREDITH A HANSEN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10231 - IGNITE	Live Lecture	36

S1789 HALLS OF KNOWLEDGE, LLC (11/04/2019)

400 112TH AVE NE 110
BELLEVUE, WA 98004
(425) 484-0865

Admin: MATTHEW VAN WINKLE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10233 - CONTRACTS BOOTCAMP	Live Lecture	3
C0036CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture	6
C10614 - GETTING TO INBOX ZERO	Live Lecture	3
C10693 - INTRODUCTION TO THE HOME INSPECTION	Live Lecture	3
C10382 - MAKING PAPERLESS WORK	Live Lecture	3
C10140 - MODERN TOOLS FOR TASK MANAGEMENT IN REAL ESTATE	Live Lecture	3
C10139 - MODERN TOOLS FOR TIME MANAGEMENT IN REAL ESTATE	Live Lecture	3

S1161 HOMEOWNERSHIP INSTITUTE (07/20/2020)

1962 NE SUMNER DR
OAK HARBOR, WA 98277
(360) 929-0226

Admin: WAYNE J LOCKE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C0039CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture	8

S1802 HOMES AND EQUITY UNIVERSITY (12/05/2020)

11900 NE 1ST ST 300
BELLEVUE, WA 98005
(206) 719-2694

Admin: MASOUD SEDGHINASAB

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10806 - GREEN REAL ESTATE	Live Lecture	3
C10807 - MINIMIZING RISK WITH EFFECTIVE PRACTICES	Live Lecture	3
C10808 - PROPERTY PRICING AND RESIDENTIAL RE	Live Lecture	3
C10809 - QUALIFYING BUYER UNDER NEW REGULATIONS	Live Lecture	3
C10810 - TAX IMPLICATIONS OF HOME SALES	Live Lecture	3

S1146 HOMESTREET SCHOOL OF MORTGAGE FINANCE (04/04/2021)

2000 TWO UNION SQUARE
601 UNION STREET
SEATTLE, WA 98101
(206) 450-2337

Admin: BRITTANY LANDOE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11777 - COLORS OF SUCCESS - USING COMM STYLES EFFECTIVELY	Live Lecture	4
C11753 - MORTGAGE BASICS	Live Lecture	3
C11752 - REHAB LOANS MADE EASY	Live Lecture	3

S1792 HOUSE TALK (05/04/2020)

5761 NE TOLO RD
BAINBRIDGE ISLAND, WA 98110
(206) 713-5715

Admin: DYLAN CHALK

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11289 - SORTING HOMES BY AGE: A CONSTRUCTION TIME LINE	Live Lecture & Internet-based	4
C10619 - THE BONES BENEATH THE BLING PT 1	Live Lecture & Internet-based	4

S1740 INLAND NORTHWEST SCHOOL OF REAL ESTATE (09/17/2020)

7151 W CLEARWATER AVENUE
KENNEWICK, WA 99336
(509) 783-2184

Admin: LOLA D FRANKLIN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10454 - AMERICAN WARRIOR REAL ESTATE PROFESSIONAL	Live Lecture	3
C11220 - CERTIFIED NEGOTIATION EXPERT (CNE®) DESIGNATION	Live Lecture	12
C0056CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C10596 - FAIRHOUSING AND NAR CODE OF ETHICS	Live Lecture	3
C10262 - LAND 101	Live Lecture	15
C10589 - LISTING PRICE VS. APPRAISAL	Live Lecture	4
C10960 - MY TOOL BOX! WHAT'S IN IT?	Live Lecture	3.5
C10169 - NAR CODE OF ETHICS	Live Lecture	3.5
C10261 - NOT YOUR TYPICAL TECHNOLOGY CLASS	Live Lecture	7.5
C11970 - PARAGON ESSENTIALS	Live Lecture	3.5
C10695 - PROFESSIONAL STANDARDS TRAINING	Live Lecture	4
C10595 - RELAUNCH WASHINGTON 2016	Live Lecture	15
C10561 - TAX DEFERRED 1031 EXCHANGES	Live Lecture	14
C10845 - TIMBERLANDS REAL ESTATE COURSE	Live Lecture	13

S1755 INTERNACHI (12/16/2019)

1750 30TH STREET STE 301
BOULDER, CO 80301
(720) 735-7125

Admin: BENJAMIN J GROMICKO

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10912 - DISCLOSURE & INSPECTION	Live Lecture	3
C11837 - DUE DILIGENCE	Internet-based Instruction	4
C11580 - ETHICS AND LEGALITIES OF SOCIAL MEDIA ADVERTISING	Live Lecture	4
C11838 - HANDLING CONTRACT ISSUES	Live Lecture	3
C11934 - HOME ENERGY EFFICIENCY FOR REAL ESTATE PROFESSIONALS	Internet-based Instruction	4
C10228 - HOME ENERGY SCORE FOR REAL ESTATE PROFESSIONALS	Internet-based Instruction	3
C11836 - MARIJUANA IN REAL ESTATE	Live Lecture	3
C10229 - SAVING HOME ENERGY FOR REAL ESTATE PROFESSIONALS	Internet-based Instruction	3

S1458 INVESTMENT PROPERTY EXCHANGE SERVICES (02/27/2021)

900 SW 5TH AVE, S.
 PORTLAND, OR 97204-1213
 (503) 223-3911

Admin: RUSSELL A MARSAN

COURSES	Delivery Method	Clock Hours
C10172 - WHAT EVERY AGENT NEEDS TO KNOW	Live Lecture	3

S1039 JOHN L SCOTT REAL ESTATE CAREER (03/04/2021)

1700 NW GILMAN BLVD STE
 ISSAQUAH, WA 98027
 (425) 394-0949

Admin: JEFFREY S COHEN

COURSES	Delivery Method	Clock Hours
C10891 - BOOSTING YOUR BUSINESS USING FACEBOOK BUSINESS	Live Lecture	3
C10164 - BUSINESS PLANNING AND PROSPECTING	Live Lecture	14
C11194 - CREATING A PERSONAL SAFETY POLICY	Live Lecture	3
C0038CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture	6
C10487 - FINANCING ALPHABET SOUP	Live Lecture	3
C10688 - HIRING AN ASSISTANT	Live Lecture	3
C11026 - INSTAGRAM BASICS FOR BUSINESS	Live Lecture	3
C10409 - IS A MENTOR RELATIONSHIP RIGHT FOR ME?	Live Lecture	6
C10910 - MULTIPLE OFFER STRATEGIES	Live Lecture	3
C10166 - NEGOTIATING AND HANDLING OBJECTIONS	Live Lecture	7
C10209 - OPTIMIZING YOUR DIGITAL FOOTPRINT	Live Lecture	3
C10734 - RISE TO THE TOP WITH YOUR ESCALATION ADDENDUM	Live Lecture	3
C11858 - UNDERSTANDING LUXURY	Live Lecture	3
C11747 - UNDERSTANDING THE HOME SALE CONTINGENCY	Live Lecture	3
C10913 - VIDEO CONTENT ENGAGEMENT STRATEGIES	Live Lecture	3
C10163 - WORKING WITH BUYERS	Live Lecture	14
C10165 - WORKING WITH SELLERS	Live Lecture	14

S1040 JOHN L SCOTT SCHOOL OF REAL ESTATE (09/10/2021)

20829 72ND AVE S 800
 KENT, WA 98032
 (253) 852-9200

Admin: JIM WILLNER

COURSES	Delivery Method	Clock Hours
C11160 - ACTIVE OPEN HOUSES	Live Lecture	3
C10386 - BECOMING AN EMPLOYER	Live Lecture	16
C10461 - NWMLS FORMS MASTER	Live Lecture	12

S1401 KAPLAN REAL ESTATE EDUCATION (05/19/2020)

332 FRONT STREET STE 555
 LA CROSSE, WI 54601
 (608) 779-5599

Admin: LISA GOYETTE

COURSES	Delivery Method	Clock Hours
C10477 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	60
C11741 - ALL UNDER ONE ROOF	Internet-based Instruction	6
C10292 - BUYER REPRESENTATION IN RE V5.0	Internet-based Instruction	6
C11127 - BUYING WITHIN YOUR BUDGET ONDEMAND V2.0	Internet-based Instruction	4
C0040CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19 V7.0	Internet-based Instruction	3
C10683 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C11431 - EVERYDAY ETHICS IN REAL ESTATE V2.0	Internet-based Instruction	6
C11540 - FAIR HOUSING V4.1	Internet-based Instruction	6
C10631 - FORECLOSURES, SHORT SALES, REOS, AND AUCTIONS	Internet-based Instruction	6

C11287 - GENERATIONAL SELLING ONDEMAND COURSE V2.0	Internet-based Instruction	4
C10649 - GOOD, BETTER, BEST	Internet-based Instruction	6
C11288 - HOUSES: BUY, FIX, SELL! ONDEMAND COURSE V2.0	Internet-based Instruction	8
C11508 - HOUSES: BUY, FIX, SELL! V1.1	Internet-based Instruction	4
C11102 - HOUSES: FROM THE GROUND UP V2.1	Internet-based Instruction	8
C11101 - HOUSES: WHY BAD THINGS HAPPEN TO GOOD HOUSES V2.1	Internet-based Instruction	6
C11083 - HOW TO MEASURE REAL PROPERTY V2.1	Internet-based Instruction	3
C10856 - IDENTITY THEFT: PROTECTING YOUR CLIENTS & BUSINESS	Internet-based Instruction	4
C11082 - IDENTITY THEFT: PROTECTING YOUR CLIENTS/YOUR BUSIN	Internet-based Instruction	3
C11126 - INTRO TO REAL ESTATE INVESTMENTS ONDEMAND V2.0	Internet-based Instruction	8
C11459 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES V5.0	Internet-based Instruction	6
C11428 - LIARS, CHEATERS, & THIEVES: ADVERTING CLIENT CATAS	Internet-based Instruction	4
C11154 - MILLENNIALS: CHALLENGING THE TRADITIONAL RE MODEL	Internet-based Instruction	4
C11286 - PROFILE OF A SUPER AGENT ONDEMAND COURSE V2.0	Internet-based Instruction	4
C10485 - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C11115 - REAL ESTATE FINANCE TODAY V8.0	Internet-based Instruction	6
C11421 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10544 - REAL ESTATE LAW	Internet-based Instruction	30
C11434 - REAL ESTATE TAXES: WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C11486 - REAL ESTATE&TAXES: WHAT EVERY AGENT SHOULD KNOW V7	Internet-based Instruction	6
C10483 - RED FLAGS: PROPERTY INSPECTION GUIDE	Internet-based Instruction	6
C11420 - RISK MANAGEMENT V5.0	Internet-based Instruction	6
C10633 - SCAMS, SCOUNDRELS, AND REAL ESTATE STINGS	Internet-based Instruction	6
C11085 - SUSTAINABLE HOUSE & BUILDING GREEN: WHAT AGENTS SH	Internet-based Instruction	6
C10484 - SUSTAINABLE HOUSING AND BUILDING GREEN	Internet-based Instruction	6
C10758 - THE 20 MOST COST-EFFECTIVE HOME IMPROVEMENTS	Internet-based Instruction	4
C11891 - THE 20 MOST COST-EFFECTIVE HOME IMPROV ON DEMAND V1.0	Internet-based Instruction	6
C10634 - THE TINY HOUSE: IS IT A PHASE OR CRAZE	Internet-based Instruction	4
C11503 - THE TRUMP TAX CUT&JOBS ACT&ITS EFFECT ON REAL ESTA	Internet-based Instruction	4
C11084 - THE TRUTH ABOUT MOLD V3.1	Internet-based Instruction	6
C11711 - TODAY'S REAL ESTATE EVENT MARKETING	Internet-based Instruction	6
C11870 - UNDERSTANDING 1031 TAX-FREE EXCHANGES V3.0	Internet-based Instruction	6
C10443 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORE V3.0	Internet-based Instruction	3
C10426 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORES V2	Internet-based Instruction	3
C10425 - UNDERSTANDING TODAY'S INVESTORS	Internet-based Instruction	4
C10620 - WASHINGTON REAL ESTATE PRACTICES V2.0	Internet-based Instruction	60
C11435 - WASHINGTON REAL ESTATE PRACTICES V2.0	Live lecture & Internet-based	30

S1546 KEVNLOR REAL ESTATE ACADEMY (12/13/2020)
 7644 NE HAZEL DELL AVE
 VANCOUVER, WA 98665
 (360) 546-2190
 Admin: LORRI A RATLIFF

COURSES	Delivery Method	Clock Hours
C10410S - SEPTIC TANKS, WELLS & STRUCTURAL DEFECTS	Live Lecture	3
C11259S - SPOTLIGHT ON DECKS, RADON, & CARBON MONOXIDE	Live Lecture	3
C11258S - SPOTLIGHT ON GOING GREEN, ASPHALT SHINGLES, & RENO	Live Lecture	3
C11260S - SPOTLIGHT ON TERMITES & FIREPLACES	Live Lecture	3
C11118S - THE EFFICIENT HOME PART 1	Live Lecture	3
C11117S - THE EFFICIENT HOME PART 2	Live Lecture	3

S1747 LAND TITLE CO INSTITUTE OF REAL ESTATE (01/02/2021)

9657 LEVIN ROAD NW
SILVERDALE, WA 98383
(360) 698-9432

Admin: TED E BENSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11736 - ESCROW INSIGHT TO HELP YOUR CLOSING GO SMOOTHLY	Live Lecture	3
C10743 - UNDERSTANDING THE TITLE COMMITMENT WHEN LISTING	Live Lecture	3
C11742 - WATERFRONT ISSUES, LEGAL DESCRIPTIONS, AND EASEMENTS	Live Lecture	3

S1485 LARRYCHRISTENSEN.COM A REAL ESTATE (12/18/2021)

12229 80TH AVENUE NE
KIRKLAND, WA 98034
(206) 818-1358

Admin: LARRY R CHRISTENSEN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C0003CORE1819 - 2018-19 WA RESIDENTIAL CORE	Live Lecture	8
C10152 - CLOSING YOUR CONTINGENT SALE	Live Lecture & Video-based	4
C0009CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture, Internet, & Video	3
C11328 - DISSECTING THE STATEWIDE INSPECTION FORMS	Live Lecture, Internet, & Video	3.5
C10713 - ESCROW PUTTING IT ALL TOGETHER	Live Lecture	3
C10316 - FAIR HOUSING IN RESIDENTIAL SALES	Live Lecture	4
C11136 - I AM A REALTOR	Live Lecture	4
C11201 - REAL ESTATE FINANCE OVERVIEW	Live Lecture	3.5
C11468 - REALTOR ETHICS 2019-2020	Live Lecture & Internet-based	3
C10804 - REALTOR® ETHICS	Live Lecture	3
C11093 - TITLE INSURANCE - COVERAGE SIMPLY EXPLAINED	Live Lecture	3
C10131 - TITLE INSURANCE - UNDERSTANDING THE BASICS	Live Lecture	3
C10130 - TOP 10 ESCROW CHALLENGES	Live Lecture	3

S1109 LAW SEMINARS INTERNATIONAL (01/04/2020)

800 FIFTH AVE 101
SEATTLE, WA 98070
(206) 567-4490

Admin: HITA JOHNSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10817 - COMMERCIAL RE PURCHASE AND SALE TRANSACTIONS	Live Lecture	12.5
C10022 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	14.5
C11027 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	15.5
C10679 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	14
C11267 - COMMERCIAL REAL ESTATE PURCHASES & SALES	Live Lecture	14
C11798 - COMMERCIAL REAL ESTATE PURCHASES & SALES	Live Lecture & Symposium	12.5
C11471 - COMMERCIAL REAL ESTATE LEASES	Live Lecture & Video-based	15.5
C10650 - GROWTH MANAGEMENT ACT	Live Lecture	15.5
C10054 - GROWTH MANAGEMENT ACT (GMA)	Live Lecture	15.5
C10202 - REAL ESTATE PURCHASES & SALES	Live Lecture & Symposium	14.5
C10077 - SEPA & NEPA	Live Lecture	8

S1205 LEADING EDGE REAL ESTATE SCHOOL (07/19/2021)

33434 8TH AVE S 103
FEDERAL WAY, WA 98003
(253) 835-4500

Admin: PAMELA RANCH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10975 - BUILD YOUR BUSINESS: DISC	Live Lecture	3
C10117 - DISC FOR THE RE PROFESSIONAL	Live Lecture	6
C10136 - FORMS MASTERY	Live Lecture	6

C10488 - FORMS MASTERY	Live Lecture	8
C10231 - IGNITE	Live Lecture	36
C11859 - LEAD GENERATION 36-12-3	Live Lecture	24
C10667 - MASTERING THE ART OF OPEN HOUSES	Live Lecture	3
C11326 - MREA: BUSINESS PLANNING CLINIC	Live Lecture	15
C11195 - MREA: BUSINESS PLANNING CLINIC (8 HOURS)	Live Lecture	8
C11196 - MREA: BUSINESS PLANNING CLINIC LITE (4 HOURS)	Live Lecture	4
C11352 - SAFETY BY CHOICE, NOT BY CHANCE	Live Lecture	3
C10239 - SHIFT 11: LISTING REO'S	Live Lecture	3
C10099 - SHIFT: LEAD CAPTURE AND CONVERSION	Live Lecture	3
C10100 - SHIFT: SELLER PRICING STRATEGIES	Live Lecture	3
C10247 - SO... YOU WANT TO BUILD A TEAM?	Live Lecture	3
C10666 - WIN WITH SELLERS	Live Lecture	7

S1746 LEGACY UNIVERSITY LLC (01/03/2021)

400 112TH AVE NE SUITE 300
 BELLEVUE, WA 98004
 (206) 890-4312

Admin: LORI HASTINGS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10469 - BECOMING AN EXPERT: WHAT RE AGENTS NEED TO KNOW	Live Lecture	3
C10219 - GROW YOUR BUSINESS WITH STRATEGIC NETWORKING	Live Lecture	3
C10246 - HABITS THAT CHANGE THE DIRECTION OF YOUR BUSINESS	Live Lecture	3
C10499 - MAXIMIZING YOUR WHY	Live Lecture	3
C10298 - MINDSET OF BUILDING YOUR REAL ESTATE BUSINESS	Live Lecture	3
C10470 - PERCEPTION DOES IT MATTER? YOUR NETWORK THINKS SO!	Internet-based Instruction	3
C11683 - THE POWER OF PRIVATE LENDING IN YOUR RE BUSINESS	Live Lecture	3

S1719 LEXINGTON CAMPUS (04/29/2021)

1614 113TH DRIVE SE
 LAKE STEVENS, WA 98258
 (800) 774-1170

Admin: JESSICA C MARTY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10005 - ADVANCED WA REAL ESTATE LAW	Internet-based Instruction	30
C10008 - ADVANCED WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C10230 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C10006 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C9997 - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3
C11990 - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3
C10009 - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9
C11987 - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9
C9994 - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C11989 - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10135 - ETHICS IN REAL ESTATE	Internet-based Instruction	3
C10125 - LISTING AGREEMENTS	Internet-based Instruction	3
C10051 - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C11992 - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C10007 - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C11993 - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C10214 - REAL ESTATE LAW	Internet-based Instruction	30
C10004 - REAL ESTATE MARKETING	Internet-based Instruction	3
C10213 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C9996 - RISK MANAGEMENT	Internet-based Instruction	3
C11991 - RISK MANAGEMENT	Internet-based Instruction	3
C9993 - SHORT SALES	Internet-based Instruction	3
C10052 - SHORT SALES 2.0	Internet-based Instruction	9
C9995 - SITE DESIGN & PLANNING	Internet-based Instruction	3
C11988 - SITE DESIGN AND PLANNING	Internet-based Instruction	3
C10026 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

S1756 LIGHT COMMUNICATIONS, LLC (01/20/2021)
 8513 NE HAZEL DELL AVE #101
 VANCOUVER, WA 98665
 (360) 574-7647

Admin: JULIE LOWDEN

COURSES	Delivery Method	Clock Hours
C10959 - THE OBSTACLE COURSE OF RENTAL PROPERTY	Live Lecture	6

S1576 MASTERS REAL ESTATE SCHOOL (07/25/2020)
 16119 PACIFIC AVENUE
 SPANAWAY, WA 98387
 (253) 988-5076

Admin: MICHAEL C MCDOUGALL

COURSES	Delivery Method	Clock Hours
C10205 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C10357 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1556 MCFERRAN UNIVERSITY (08/01/2021)
 3906 S 74TH STREET
 TACOMA, WA 98409
 (253) 284-3880

Admin: EDWARD M MCFERRAN

COURSES	Delivery Method	Clock Hours
C11116 - A PRACTICAL GUIDE TO PROPRIETORSHIPS, LLC, & CORPS	Live Lecture	3.5
C10936 - ADVANCED ISSUES IN COMPLETING 1031 EXCHANGES	Live Lecture	3.5
C10761 - ADVANCED SHORT SALE NEGOTIATIONS IN WASHINGTON	Live Lecture	4
C10911 - BASIC BANKRUPTCY FOR RE PROFESSIONALS	Live Lecture	3
C10760 - BASIC RE FORECLOSURE PROCESS IN WASHINGTON	Live Lecture	4
C10935 - BUILDING YOUR PRODUCTION TEAM 101	Live Lecture	3
C10074 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C0033CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture	6
C10187 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C10126 - EVERYDAY ETHICS IN REAL ESTATE	Internet-based Instruction	6
C11655 - FINANCING CONDOS	Live Lecture	3
C10068 - HOUSES: BUY, FIX, SELL!	Internet-based Instruction	4
C10937 - HOW A 1031 EXCHANGE CAN BENEFIT YOU	Live Lecture	4
C10081 - IDENTITY THEFT: PROTECTING YOUR CLIENTS & YOUR BUS	Internet-based Instruction	4
C11157 - MAKING USE OF TITLE INSURANCE AS A TOOL	Live Lecture	3
C10167 - MORTGAGE FRAUD AND PREDATORY LENDING	Internet-based Instruction	7
C10227 - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C11523 - RE FORECLOSURE PROCESS IN WASHINGTON IN 2019	Live Lecture	3
C10015 - REAL ESTATE AND TAXES-WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C10118 - REAL ESTATE FINACE TODAY	Internet-based Instruction	6
C10127 - REAL ESTATE MARKET PULSE	Internet-based Instruction	4
C11123 - RESIDENTIAL & SMALL COMMERCIAL LANDLORD/TENANT LAW	Live Lecture	3.5
C10168 - RISK MANAGEMENT	Internet-based Instruction	6
C10128 - SCAMS, SCOUNDRELS AND REAL ESTATE STINGS	Internet-based Instruction	6
C10200 - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C10082 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORES	Internet-based Instruction	3
C10129 - UNDERSTANDING TODAY'S INVESTORS	Internet-based Instruction	4
C10021 - VIRTUAL BROKERAGE: HOW TO DO IT	Internet-based Instruction	4
C10962 - WHEN DEATH COMES	Live Lecture	3

S1452 MCKISSOCK, LLC (04/06/2021)
 218 LIBERTY STREET
 PO BOX 1673
 WARREN, PA 16365
 (800) 328-2008

Admin: MICHELLE FRANCHI

COURSES	Delivery Method	Clock Hours
C10083 - A NEW LOOK AT CONTRACT LAW	Internet-based Instruction	3
C11996 - A NEW LOOK AT CONTRACT LAW	Internet-based Instruction	3
C10102 - AFFRDBL HOUSING OPPTS FOR LOW-MOD INCOME BUYERS	Internet-based Instruction	4
C10203 - AGENCY LAW	Internet-based Instruction	4
C10103 - AMERICANS WITH DISABILITIES ACT	Internet-based & Correspondence	3
C10182 - CROWD FUNDING IN REAL ESTATE	Internet-based Instruction	3
C0012CORE1819 - CURRENT ISSUES IN WA COMMERCIAL RE 18-19	Internet-based Instruction	3
C0011CORE1819 - CURRENT ISSUES IN WA COMMERCIAL RE 18-19	Internet-based & Correspondence	3
C0013CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based & Correspondence	3
C0014CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	3
C10084 - DEMYSTIFYING APPRAISALS	Internet-based Instruction	3
C11334 - DRAMA AND THE CODE OF ETHICS	Internet-based Instruction	3
C11561 - EDUCATING HOMEBUYERS	Internet-based Instruction	3
C11881 - FAIR HOUSING	Internet-based Instruction	4
C10729 - FINDING YOUR FOCUS: NICHE MARKETING IN REAL ESTATE	Internet-based & Correspondence	3
C11539 - FOREIGN INVESTMENT IN U.S. REAL ESTATE	Internet-based Instruction	4
C10075 - GETTING STARTED WITH PROPERTY MANAGEMENT	Internet-based Instruction	6
C10339 - GIVE YOUR CLIENTS THE GREEN LIGHT	Internet-based Instruction	3
C10748 - GOING GREEN: ELEMENTS OF AN ECO-FRIENDLY HOME	Internet-based Instruction	3
C11409 - HOW IS THE LEGALIZATION OF MARIJUANA AFFECTING RE	Internet-based & Correspondence	3
C10313 - HOW TECHNOLOGY CAN RUIN YOUR RE BUSINESS	Internet-based Instruction	3
C11853 - HOW TO WORK WITH REAL ESTATE INVESTORS - PART 1	Internet-based & Correspondence	3
C11997 - HOW TO WORK WITH REAL ESTATE INVESTORS - PART 2	Internet-based Instruction	3
C10085 - HOW TO WORK WITH REAL ESTATE INVESTORS-PART 2	Internet-based Instruction	3
C11560 - INTRO TO PROPERTY MANAGEMENT MARKET ANALYSIS, RISK	Internet-based Instruction	3
C11854 - KNOW THE CODE - YOUR GUIDE TO THE CODE OF ETHICS	Internet-based & Correspondence	3
C10340 - LAND AND SITE VALUATION	Internet-based Instruction	7
C10260 - LEAD ALERT: A GUIDE FOR PROPERTY MANAGERS	Internet-based Instruction	3
C11879 - MANAGING ONLINE TRANSACTIONS (DEMONSTRATED WITH	Internet-based Instruction	3
C10183 - MILLENNIALS ARE CHANGING REAL ESTATE	Internet-based & Correspondence	4
C11458 - NAVIGATING A HOT SELLERS' MARKET	Internet-based Instruction	4
C11333 - ONLINE CORRESPONDENCE: DRAMA/CODE OF ETHICS	Internet-based & Correspondence	3
C11355 - ONLINE CORRESPONDENCE: LISTING AGREEMENTS	Internet-based Instruction	3
C11856 - PREPARING A LISTING AGREEMENT - AN IN-DEPTH LOOK	Internet-based Instruction	4
C10104 - PROPERTY MANAGEMENT - THE NEXT GENERATION	Internet-based Instruction	3
C10178 - PROPERTY MANAGEMENT PRIMER	Internet-based Instruction	3
C10730 - RE SAFETY: PROTECT YOURSELF AND YOUR CLIENTS	Internet-based Instruction	3
C11526 - REAL ESTATE INVESTING: BEYOND THE BASICS	Correspondence	4
C10442 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C10376 - REAL ESTATE SAFETY	Correspondence	3
C11559 - REAL ESTATE TAXES	Internet-based Instruction	3
C11460 - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C10184 - SOCIAL MEDIA MARKETING	Internet-based Instruction	3
C10087 - TECHNOLOGY, RELATIONSHIPS, & THE DIGITAL CONSUMER	Internet-based Instruction	4
C10999 - THE DOCTOR IS IN: DIAGNOSING YOUR RISK MGMT	Internet-based Instruction	3
C11461 - THE END OF THE PAPER TRAIL: HOW TO CONDUCT PAPERLES	Internet-based Instruction	3
C10088 - THE NEW FHA HANDBOOK FOR RE PROFESSIONALS	Internet-based Instruction	4
C10570 - THE NEW FHA HANDBOOK FOR RE PROFESSIONALS	Correspondence	4
C11855 - THE NUTS AND BOLTS OF COMMERCIAL REAL ESTATE	Internet-based Instruction	4
C11158 - THE ROADMAP TO BUILDING A MODERN RE COMPANY	Internet-based Instruction	3
C10819 - THE SECRETS OF RESIDENTIAL INVESTING	Internet-based Instruction	4
C10992 - TOP POLICY ISSUES FACING BROKERAGE TODAY	Internet-based Instruction	3

C10288 - UNCOVERING THE FACTS ABOUT MORTGAGE FINANCING	Internet-based Instruction	3
C10259 - URBANIZATION AND THE 18-HOUR CITY	Internet-based Instruction	3
C10179 - USING RETIREMENT ASSETS TO PURCHASE REAL ESTATE	Internet-based Instruction	3
C11144 - VIDEO IS THE BOMB	Internet-based Instruction	3
C10620 - WASHINGTON REAL ESTATE PRACTICES V2.0	Internet-based Instruction	60
C10065 - WHAT RE PROFESSIONALS NEED TO KNOW ABOUT FHA	Internet-based & Correspondence	4
C10569 - WILDFIRE RISK IN REAL ESTATE	Internet-based Instruction	3

S1709 ML UNIVERSITY (02/19/2021)

1700 21ST AVE S 100
SEATTLE, WA 98144
(206) 310-3325

Admin: MICHAEL LAI

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11170 - ADMINISTRATION AND STAFFING	Live Lecture & Video-based	3
C11172 - BUSINESS PLANNING	Live Lecture & Video-based	3
C11177 - BUSINESS SYSTEMS	Live Lecture & Video-based	3
C11167 - CLOSING SKILLS	Live Lecture & Video-based	3
C11171 - CUSTOMER SERVICE	Live Lecture & Video-based	3
C11175 - GOAL SETTING AND MOTIVATION	Live Lecture & Video-based	3
C11164 - HANDLING OBJECTIONS	Live Lecture & Video-based	3
C11163 - LEAD FOLLOW-UP	Live Lecture & Video-based	3
C11176 - MINDSET	Live Lecture & Video-based	3
C11178 - MONEY MANAGEMENT AND PROFITABILITY	Live Lecture & Video-based	3
C11168 - NEGOTIATING	Live Lecture & Video-based	3
C11762 - OPPORTUNITY ZONES	Live Lecture & Video-based	3
C11161 - PAST CLIENTS AND CENTER OF INFLUENCE	Live Lecture & Video-based	3
C11173 - PRACTICING SCRIPTS AND DEVELOPING SKILLS	Live Lecture & Video-based	3
C11162 - PRE-QUALIFYING	Live Lecture & Video-based	3
C11166 - PRICING PROPERTY	Live Lecture & Video-based	3
C11179 - PROSPECTING	Live Lecture & Video-based	3
C11165 - THE LISTING PRESENTATION	Live Lecture & Video-based	3
C11180 - TIME MANAGEMENT	Live Lecture & Video-based	3
C11174 - TRACKING NUMBERS	Live Lecture & Video-based	3
C11169 - WORKING WITH BUYERS	Live Lecture & Video-based	3

S1762 MOUNT RAINIER REAL ESTATE SCHOOL (11/21/2019)

608 S WASHINGTON
TACOMA, WA 98405
(253) 312-9911

Admin: STEVEN L WEINMAN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10335 - 1031 TAX DEFERRED EXCHANGES	Live Lecture	3
C10337 - EFFECTIVE TENANT SCREENING	Live Lecture	3.5
C10336 - FAIR HOUSING IN RENTAL MANAGEMENT	Live Lecture	3
C10338 - PREPARING TO RENT & AGENT SAFETY	Live Lecture	3.5
C10334 - PROPERTY MAINTENANCE	Live Lecture	3
C10331 - RENTAL BUSINESS OPERATIONS	Live Lecture	3.5
C10330 - RENTAL INSPECTIONS	Live Lecture	3.5
C10333 - THE MOVE OUT PROCESS	Live Lecture	4
C10332 - THE RENTAL AGREEMENT	Live Lecture	3.5

S1832 MVRG TRAINING CENTER (10/15/2020)

24230 N HWY 101 B
HOODSPORT, WA 98548
(360) 877-2527

Admin: CHERYL MCDERMOTT

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11779 - TITLE AND ESCROW	Live Lecture	3
C11473 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C11472 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Internet-based	30

S1790 MYCE ACADEMY (03/04/2020)

11445 E VIA LINDA 2-324
SCOTTSDALE, AZ 85259
(480) 339-1852

Admin: RICHARD FLANAGAN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10342 - DELIVERING THE ULTIMATE LISTING PRESENTATION	Live Lecture	3
C10341 - FHA & VA LOANS	Live Lecture	3
C10346 - GOING FORWARD WITH DODD-FRANK AND THE CFPB	Live Lecture	3
C10344 - PLANNING FOR AGENT SUCCESS	Live Lecture	3
C10343 - STRATEGIC FINANCING	Live Lecture	3
C10345 - UNDERSTANDING FICO & MANAGING CREDIT	Live Lecture	3

S1358 NBI, INC. (09/15/2021)

1218 MCCANN DR ALTOONA
PO BOX 3067
EAU CLAIRE, WI 54720
(715) 835-8525

Admin: ELIZABETH C ZENNER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10842 - ADVANCED REAL ESTATE TRANSACTIONS	Live Lecture	7
C10472 - BOOT CAMP: FORECLOSURE AND LOAN WORKOUT	Live Lecture	7
C10548 - BOUNDARY ISSUES AND EASEMENT LAW	Live Lecture	7
C11633 - BOUNDARY ISSUES AND EASEMENT LAW	Live Lecture	7
C10290 - BOUNDARY LAW FROM START TO FINISH	Live Lecture & Symposium	7
C10408 - COMERCIAL REAL ESTATE A TO Z (SEMINAR)	Live Lecture & Symposium	7
C10445 - NEGOTIATING CONTRACTS ON TRIBAL LANDS	Live Lecture	7
C10562 - SURVEYS, PLATS, HISTORICAL RECORDS, ETC.	Live Lecture	14
C10550 - TITLE LAW IN WASHINGTON	Live Lecture	7
C10238 - TROUBLESHOOTING CONSTRUCTION PROJECT LEGAL ISSUES	Live Lecture	7

S1687 NEW STAR REAL ESTATE SCHOOL (12/20/2019)

12402 SE 38TH ST 206
BELLEVUE, WA 98006
(425) 248-4999

Admin: KEUN RYU

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11124 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11125 - REAL ESTATE PRACTICES	Live Lecture	30

S1736 NORTHWEST ACADEMY OF REAL ESTATE (07/19/2020)

3540 SW 98TH STREET
SEATTLE, WA 98126
(206) 919-5191

Admin: DONALD L FILLIUS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10545 - TOOLS OF THE TRADE I: THE STATEWIDE P&S AGREEMENT	Live Lecture	4
C10546 - TOOLS OF THE TRADE II: THE ADDENDA	Live Lecture	4
C11005 - TOOLS OF THE TRADE III: LISTING AGRMNTS IN DEPTH	Live Lecture	4

S1820 NORTHWEST CHAPTER REALTORS LAND (01/03/2020)

3811 CRATER LAKE HWY B
MEDFORD, OR 97504
(541) 944-8821

Admin: GARRETT ZOLLER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11316 - AGRICULTURAL LAND BROKERAGE	Live Lecture	16
C11214 - MAPPING AND TECHNOLOGY	Live Lecture	16
C11912 - TIMBERLAND	Live Lecture	16

S1080 NORTHWEST SCHOOL OF REAL ESTATE (12/06/2020)

622 S 320TH ST, STE A
FEDERAL WAY, WA 98003
(253) 859-7440

Admin: PAUL FRINK

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10516 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C10611 - ADVANCED WASHINGTON REAL ESTATE LAW	Live Lecture	30
C10041 - ASIA PACIFIC & INTERNATIONAL REAL ESTATE	Live Lecture	7.5
C11452 - BUSINESS PLANNING WORKSHOP	Live Lecture	8
C10073 - BUYER REPRESENTATION	Internet-based Instruction	6
C10593 - CAPTURING CLIENTS IN AN EBUSINESS ENVIRONMENT	Live Lecture	3.5
C11506 - DISC AND REAL ESTATE 1 & 2	Live Lecture	6
C10878 - DISSECTING THE LISTING AGREEMENT	Live Lecture	3
C10884 - DISSECTING THE PURCHASE AND SALE AGREEMENT	Live Lecture	3
C10086 - ETHICS IN REAL ESTATE	Live Lecture	3
C10043 - EUROPE AND INTERNATIONAL REAL ESTATE	Live Lecture	7.5
C10264 - EVERYDAY ETHICS IN REAL ESTATE	Internet-based Instruction	6
C10265 - FAIR HOUSING	Internet-based Instruction	6
C11474 - HOSTING THE PERFECT OPEN HOUSE	Live Lecture	3
C10121 - HOUSES: BUY, FIX, SELL	Internet-based Instruction	4
C10153 - IDENTITY THEFT: PROTECTING YOUR CLIENTS	Internet-based Instruction	4
C11555 - JUMP-START: BRINGING ENERGY TO YOUR BUSINESS	Live Lecture	24
C10594 - LAUNCHING YOUR REAL ESTATE CAREER	Live Lecture	3.5
C11967 - MASTERING FORMS	Live Lecture	7
C10428 - PROPERTY MANAGEMENT	Internet-based Instruction	6
C10263 - PROSPECTING FOR RESULTS	Live Lecture	5
C10641 - PURCHASE AND SALE AGREEMENTS	Live Lecture	7.5
C10222 - REAL ESTATE AND TAXES	Internet-based Instruction	6
C10066 - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C10028 - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C10101 - SALES ASSOCIATE BUSINESS PLANNING	Live Lecture	3.5
C10134 - SCAMS, SCOUNDRELS, AND REAL ESTATE STINGS	Internet-based Instruction	6
C10642 - STRATEGIC NEGOTIATION SKILLS	Live Lecture	3
C10042 - THE AMERICAS AND INTERNATIONAL REAL ESTATE	Live Lecture	7.5
C11792 - THE MORTGAGE LOAN PROCESS FROM CLIENTS PERSPECTIVE	Live Lecture	3
C10122 - UNDERSTANDING 1031 TAX FREE EXCHANGES	Internet-based Instruction	6

C10518 - UNDERSTANDING CREDIT AND IMPROVING CREDIT SCORES	Internet-based Instruction	3
C10266 - UNDERSTANDING TODAY'S INVESTORS	Internet-based Instruction	6
C10542 - WA ADVANCED RE PRACTICES	Live Lecture	30

S1586 NWMLS REAL ESTATE SCHOOL (06/07/2020)

11430 NE 120TH STREET
KIRKLAND, WA 98034
(425) 820-9200

Admin: JUSTIN D HAAG

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11273 - ARBITRATION/DISCIPLINE TRAINING SEMINAR	Live Lecture	3
C10012 - CMA I BASIC	Live Lecture	3
C10013 - CMA II STRATEGIES & STATISTICS	Live Lecture	3
C10423 - MATRIX I: ESSENTIALS	Live Lecture & Internet-based	3
C10424 - MATRIX II: SETTINGS & SEARCH STRATEGIES	Live Lecture	3
C11317 - MATRIX LISTING INPUT	Live Lecture & Internet-based	3
C11866 - MOBILE MLS	Live Lecture	3
C11270 - NWMLS EXPOSED	Live Lecture & Symposium	5.5
C10694 - NWMLS FORMS REVIEW AND UPDATE	Live Lecture	3.5
C11882 - NWMLS FORMS, RULES, AND INDUSTRY UPDATE	Live Lecture	3
C11707 - NWMLS LEGAL AND TECHNOLOGY WORKSHOP	Live Lecture	3
C11616 - NWMLS RULES AND REGULATIONS	Live Lecture	3.5
C11659 - REALIST - PROPERTY RECORDS	Live Lecture	3
C11746 - STATISTICS	Live Lecture	3
C10207 - TRANSACTION DESK 104	Live Lecture	3.5
C11604 - TRANSACTION DESK I - FOUNDATIONS	Live Lecture & Internet-based	3
C10044 - TRANSACTION DESK I: BASIC	Live Lecture	3
C11606 - TRANSACTION DESK II - ADVANCED FEATURES	Live Lecture & Internet-based	3
C10045 - TRANSACTION DESK II: ADVANCED	Live Lecture	3
C10046 - TRANSACTION DESK III: SUPER USER FEATURES	Live Lecture	3

S1823 OLD REPUBLIC HOME PROTECTION CO, INC (03/07/2020)

2 ANABEL LANE 112
PO BOX 5017
SAN RAMON, CA 94583
(800) 445-6999

Admin: VIRGINIA VALVERDE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11923 - HOME WARRANTIES IN REAL ESTATE TRANSACTIONS	Live Lecture	3

S1417 OLD REPUBLIC SCHOOL OF REAL ESTATE (03/18/2020)

19020 33RD AVE W SUITE 360
LYNNWOOD, WA 98036
(425) 776-1970

Admin: KATHY KURISU

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11012 - BOOK OF BUSINESS	Live Lecture	3
C11001 - CLOSING DELAYS AND TITLE RED FLAGS	Live Lecture	3
C11962 - EXPLORING ESCROW	Live Lecture	3
C11068 - GENERATIONAL SELLING	Live Lecture	3
C10991 - GEOGRAPHIC AREA PROSPECTING	Live Lecture	3
C10978 - IRC § 1031 TAX-DEFERRED EXCHANGES	Live Lecture	3.5
C11857 - NAVIGATING THE TITLE REPORT	Live Lecture	3
C11368 - ONE AMAZING DAY WITH ESCROW	Live Lecture	3
C11586 - PIN-POINTING OFF MARKET COMMERCIAL PROPERTIES	Live Lecture	3
C10877 - RE CLOSINGS WITH FOREIGN BUYERS AND SELLERS	Live Lecture	3
C11280 - SHAMS, SCAMS, & CHARADES	Live Lecture	3

C10486 - TAKE A WALK ON THE "TITLE SIDE"	Live Lecture	4
C11402 - THE BRAND, THE MYTH, THE LEGEND	Live Lecture	3
C10990 - USING SOCIAL MEDIA IN RE, PART 1: FACEBOOK	Live Lecture	3
C11211 - USING SOCIAL MEDIA IN REAL ESTATE, PT 2: INSTAGRAM	Live Lecture	3

S1066 ONCOURSE LEARNING REAL ESTATE (09/01/2020)

20225 WATER TOWER BLVD,
BROOKFIELD, WI 53045
(800) 532-7649

Admin: NICOLE L ANDLER

COURSES	Delivery Method	Clock Hours
C11062 - ADA AND FAIR HOUSING	Internet-based Instruction	3
C10509 - ADVANCED REAL ESTATE LAW	Internet-based Instruction	30
C10304 - ANTI-DISCRIMINATION LAWS	Internet-based Instruction	4
C11061 - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C10449 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C10498 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C11354 - CONCEPTS IN APPRAISING GREEN RESIDENTIAL BUILDINGS	Internet-based Instruction	3
C11071 - COST APPROACH OVERVIEW	Internet-based Instruction	6
C0025CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	6
C11470 - ETHICS -DISCLOSURE AND COOPERATION	Internet-based Instruction	4
C10456 - ETHICS IN REAL ESTATE	Internet-based Instruction	4
C11469 - ETHICS-PRICING, OFFERS, AND ADVERTISING	Internet-based Instruction	4
C10453 - GREEN HOMES SALES	Internet-based Instruction	3
C9998 - HOME INSPECTION IN REAL ESTATE PRACTICE	Internet-based Instruction	3
C11074 - INCOME CAPITALIZATION OVERVIEW	Internet-based Instruction	6
C10452 - LEGAL TOPICS IN REAL ESTATE	Internet-based Instruction	4
C10455 - LISTING & SELLING HUD HOMES	Internet-based Instruction	4
C10590 - LOGISTICS OF MANAGING A BROKERAGE	Internet-based Instruction	4
C11075 - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C10476 - MINIMIZING RISK WITH EFFECTIVE PRACTICES	Internet-based Instruction	4
C10307 - PEOPLE MANAGEMENT IN REAL ESTATE	Internet-based Instruction	4
C11077 - PREQUALIFYING YOUR BUYER IN TODAY'S MARKET	Internet-based Instruction	3
C11060 - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C9999 - PRINCIPLES OF COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10306 - PROFESSIONAL PROPERTY MANAGEMENT	Internet-based Instruction	4
C10173 - QUALIFYING THE BUYER UNDER NEW REGULATIONS	Internet-based Instruction	3
C11058 - REAL ESTATE IN OFFICE MANAGEMENT	Internet-based Instruction	6
C11059 - REAL ESTATE MATH	Internet-based Instruction	3
C10530 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C11076 - SALES COMPARISON APPROACH	Internet-based Instruction	6
C10495 - SHORT SALES	Internet-based Instruction	3
C11057 - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C10474 - STARTING A SUCCESSFUL BROKERAGE	Internet-based Instruction	6
C11073 - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C11072 - TAX FREE EXCHANGES	Internet-based Instruction	3
C10305 - TAX IMPLICATIONS OF HOME SALES	Internet-based Instruction	6
C11070 - TECHNOLOGY TRENDS IN REAL ESTATE	Internet-based Instruction	3
C10158 - WASHINGTON ADVANCED PRACTICES	Internet-based Instruction	30
C10189 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10188 - WASHINGTON REAL ESTATE LAW	Internet-based Instruction	30

S1773 ONLINEED INC (07/11/2020)
 7405 SW BEVELAND RD
 PORTLAND, OR 97223
 (503) 670-9278

Admin: N JEFFREY SORG

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11349 - ADVANCED CONTRACT LAW	Internet-based Instruction	4
C10303 - ADVANCED PRACTICES	Internet-based Instruction	30
C11348 - BUYER AGENCY	Internet-based Instruction	4
C0029CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	3
C11347 - ENVIRONMENTAL ISSUES 1	Internet-based Instruction	3
C11344 - ENVIRONMENTAL ISSUES 2	Internet-based Instruction	3
C11346 - ETHICS	Internet-based Instruction	3
C11342 - FAIR HOUSING	Internet-based Instruction	3
C10311 - REAL ESTATE LAW	Internet-based Instruction	30
C11343 - RESIDENTIAL PROPERTY INSPECTION	Internet-based Instruction	3
C11345 - RISK MANAGEMENT	Internet-based Instruction	4
C10070 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10071 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C10308S -THE POWER OF STAGING (8 HOUR)	Internet-based Instruction	8

S1733 PACIFIC CASCADE PROPERTIES (03/12/2020)
 6430 TACOMA MALL BLVD #2
 TACOMA, WA 98409
 (253) 988-7691

Admin: SHERI L MOTT

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10270 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3

S1471 PACIFIC NORTHWEST TITLE SCHOOL OF REAL (10/14/2020)
 2021 NW MYHRE ROAD #300
 SILVERDALE, WA 98383
 (360) 692-4141

Admin: ANDREA GOFORTH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C12008 - EASEMENTS & TITLE OFFICERS: A COMPLICATED	Live Lecture	3
C12007 - FRAUD, CLAIMS, AND LAWSUITS	Live Lecture	3
C11922 - FROM START TO FINISH - A TITLE/ESCROW REVIEW	Live Lecture	3
C11921 - NO GOOD DEED - ESCROW TO THE RESCUE	Live Lecture	3
C10515 - QUARTER QUARTER NITTY GRITTY	Live Lecture	3
C11773 - THE SEARCH AND THE COMMITMENT	Live Lecture	3

S1805 PAUL ROGERS REAL ESTATE EDUCATION CO (02/24/2021)
 1000 HARBORVIEW LANE
 EVERETT, WA 98203
 (425) 422-5870

Admin: PAUL J ROGERS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10811 - THE FHA/HUD 203K	Live Lecture	3

S1793 PDH ACADEMY LLC (05/09/2020)

N16W23217 STONE RIDGE DR
WAUKESHA, WI 53188
(888) 564-9098

Admin: STEVEN PREINS

COURSES	Delivery Method	Clock Hours
C10435 - AGENT SAFETY	Internet-based & Correspondence	3
C10439 - ANALYZING FINANCIAL ASPECTS FOR MANAGING BROKERS	Internet-based & Correspondence	4
C10432 - DOUBLE TROUBLE: ANTITRUST AND MISREPRESENTATION	Internet-based & Correspondence	3
C10438 - ESTABLISH & MAINTAIN A SUCCESSFUL BROKERAGE	Internet-based & Correspondence	4
C10431 - FAIR HOUSING MADE EASY	Internet-based & Correspondence	3
C10471 - GETTING TO KNOW YOUR CREDIT	Internet-based Instruction	4
C10434 - GREEN HOUSING ESSENTIALS	Correspondence	3
C10436 - REAL ESTATE ETHICS	Internet-based & Correspondence	3
C10433 - REAL ESTATE FINANCE	Internet-based & Correspondence	3
C10437 - REAL ESTATE PRICING	Internet-based & Correspondence	4

S1595 PILLAR TO POST CONTINUING EDUCATION (07/18/2020)

1001 COOPER PT RD SW
SUITE 140 #326
OLYMPIA, WA 98502
(360) 753-5025

Admin: BRENDAN L MARCHANT

COURSES	Delivery Method	Clock Hours
C11681 - BASICS OF MAJOR SYSTEMS - FURNACE, AC, & ELECTRICAL	Live Lecture	3.5
C11312 - GROW HOUSES, DAMP BASEMENTS, & THE UN-SICK HOUSE	Live Lecture	3
C11310 - HOW OLD IS THIS HOUSE? PROBLEMS IN OLD/NEW HOMES	Live Lecture	3
C10410 - SEPTIC TANKS, WELLS & STRUCTURAL DEFECTS	Live Lecture	3
C11259 - SPOTLIGHT ON DECKS, RADON, & CARBON MONOXIDE	Live Lecture	3
C11258 - SPOTLIGHT ON GOING GREEN, ASPHALT SHINGLES, & RENO	Live Lecture	3
C11260 - SPOTLIGHT ON TERMITES & FIREPLACES	Live Lecture	3
C11118 - THE EFFICIENT HOME PART 1	Live Lecture	3
C11117 - THE EFFICIENT HOME PART 2	Live Lecture	3

S1167 PORTERWORKS (04/13/2021)

19126 SOUNDVIEW DRIVE NW
STANWOOD, WA 98292
(888) 391-9966

Admin: DAVID S PORTER

COURSES	Delivery Method	Clock Hours
C10753 - ANATOMY OF A DEEP-GREEN HOME	Live Lecture & Internet-based	3
C11583 - BLUEPRINT FOR A SMOOTH TRANSACTION	Live Lecture	3
C10820 - BLUEPRINT FOR SUCCESSFULLY SELLING NEW HOMES	Live Lecture	12
C12035 - IDW: TRAINING TRAINERS	Live Lecture	15
C10094 - MAINSTREAMING THE MULTICULTURAL MARKET	Live Lecture	4
C11205 - MORTGAGE MATTERS	Live Lecture	3
C11360 - THE FUTURE OF HOUSING: DOING MORE WITH LESS	Live Lecture	3

S1758 PREFERRED SYSTEMS INC (12/16/2019)

1314 W 6TH STREET
ERIE, PA 16505
(814) 456-0406

Admin: MICHAEL CHEVALIER

COURSES	Delivery Method	Clock Hours
C11973 - 50 HOME STAGING TIPS BY THE BOOK	Live Lecture	3
C11551 - AVOIDING THE AGGRAVATIONS OF HOME INSPECTIONS	Live Lecture	3
C11252 - DEAF CULTURE & BASIC ASL FOR REAL ESTATE AGENTS	Live Lecture	3

C11156 - GOING GREEN WHEN IT COMES TO HOME ENERGY OPTIONS	Live Lecture	3
C10755 - GOING GREEN: FOR REAL ESTATE AGENTS	Live Lecture	3
C11830 - INSPECTING THE PERIPHERALS - FROM GARAGE DOORS TO	Live Lecture	3
C11831 - KITCHEN & BATH APPLIANCES - WHAT RE AGENTS NEED TO	Live Lecture	3
C11903 - LUXURY LISTINGS	Live Lecture	3
C10738 - MANAGING THE HOME INSPECTION	Live Lecture	3
C11691 - MOLD - WHAT YOU NEED TO KNOW	Live Lecture	3
C10756 - RADON AND THE REAL ESTATE TRANSACTION	Live Lecture	3
C11479 - SELLING THE SUN	Internet-based Instruction	3
C10754 - THE 10 MOST COMMON HOME DEFECTS: FOR RE AGENTS	Live Lecture	3
C11832 - THE BASICS OF HEATING SYSTEMS - FOR REAL ESTATE	Live Lecture	3
C11155 - UNDERSTANDING LEAD/MOLD TESTS: WHAT RE AGENTS	Live Lecture	3
C11480 - VA LOAN CERTIFIED	Internet-based Instruction	4

S1713 PRESTIGE ESCROW LLC (12/17/2021)

11611 AIRPORT ROAD SUITE
EVERETT, WA 98204
(425) 745-1952

Admin: JENNIFER N POST

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11493 - ESCROW & THE CLOSING PROCESS	Live Lecture	3
C11046 - REAL ESTATE MATH 101	Live Lecture	3
C11029 - THE ESCROW X-FILES	Live Lecture	3

S1353 PROFESSIONAL DIRECTION INC (04/15/2021)

13148 HOLMES PT DR NE
KIRKLAND, WA 98034
(425) 821-8585

Admin: NATALIE DANIELSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10673 - ADVANCED WASHINGTON REAL ESTATE LAW	Live Lecture & Correspondence	30
C11847 - AGENT SURVIVAL	Live, Correspondence, & Webinar	3
C10609 - ARE YOU A SECRET AGENT?	Live Lecture & Correspondence	3
C11264 - ASK FOR TESTIMONIALS: BUILD YOUR ONLINE CRED...	Live Lecture	3
C11717 - BEWARE OF LOSER LOANS	Live, Correspondence, & Webinar	3
C10029 - BLOGGING BASICS	Live Lecture & Correspondence	3
C11410 - BODY LANGUAGE STRATEGY FOR REAL ESTATE	Live Lecture	3
C10888 - BOOST YOUR BUSINESS	Live Lecture & Correspondence	3
C10759 - BROKER MANAGEMENT COURSE FOR MANAGING BROKERS	Live Lecture & Correspondence	30
C10690 - BUSINESS MANAGEMENT	Correspondence	30
C11719 - CHOOSE TO REVERSE	Live Lecture & Correspondence	3
C12037 - CHOOSE YOUR BUSINESS	Live Lecture & Correspondence	3
C11846 - CLOSING CHALLENGES	Live Lecture & Correspondence	3
C10030 - CONSUMER RIGHTS	Live Lecture & Correspondence	5
C11824 - CONVEYING CONDOS	Live, Correspondence, & Webinar	3
C11649 - CREATE VIDEO CONTENT TO ENGAGE & EDUCATE	Live Lecture	3
C11424 - CREATIVE LISTING VIDEOS	Live Lecture	3
C11721 - CREATIVITY - USING CREATIVITY TO ENHANCE YOUR RE	Live Lecture & Correspondence	3
C11825 - CREDIT REPORTS	Live, Correspondence, & Webinar	3
C0020CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture & Correspondence	6
C10031 - DANGEROUS DOZEN	Live Lecture & Correspondence	5
C10321 - DANGERS OF OVERPRICING	Live Lecture & Correspondence	3
C10887 - DISSECTING THE SELF DIRECTED IRA	Live Lecture	3
C11222 - DOUBLE YOUR BUSINESS & STILL HAVE A LIFE	Live Lecture	3
C12036 - EARNEST MONEY & ESCROW	Live Lecture & Correspondence	5
C10324 - ESCROW ESSENTIALS	Live Lecture & Correspondence	3
C10143 - FAIR HOUSING	Live Lecture & Correspondence	7.5

C10918 - FEARLESSLY PROSPECTING YOUR SPHERE	Live Lecture	3
C11723 - GET CONNECTED ON THE INTERNET	Live, Correspondence, & Webinar	3
C10032 - GET YOUR FACE ON FACEBOOK	Live Lecture & Correspondence	3
C11265 - HOW TO BUILD RAPID TRUST TO GAIN A CLIENT	Live Lecture	3
C10572 - IMAGINING THE FUTURE	Live Lecture & Correspondence	3
C11651 - INSTANT RESULTS WITH INSTAGRAM	Live, Correspondence, & Webinar	3
C11715 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live, Correspondence, & Webinar	15
C11829 - ITS NOT HARD TO GET A HARD MONEY LOAN	Live Lecture	3
C11223 - JUST PRESS..."RECORD"	Live Lecture	3
C11826 - KEEP YOUR LICENSE	Live Lecture & Correspondence	7.5
C10323 - KEY TO BUYERS	Live Lecture & Correspondence	7.5
C11200 - LIGHTS...CAMERA...ACTION!	Live Lecture	3
C10144 - LISTINGS THAT SELL	Live Lecture & Correspondence	7.5
C11845 - LOOK UP LEARN ABOUT ARCHITECTURE	Live Lecture	3
C10320 - MAKING THE PHONE RING WITH REFERRALS	Live Lecture & Correspondence	3
C10610 - MARKETING WITHOUT MONEY	Live Lecture & Correspondence	3
C10420 - MENU OF MORTGAGES	Live Lecture	3
C10575 - MORTGAGE MAZE	Live Lecture	3
C11565 - ONE TIME YOUR BUSINESS	Internet-based Instruction	15
C10573 - PAY ATTENTION TO CUSTOMERS	Live Lecture	3
C11902 - PROSPECTING, NEGOTIATING, & CLIENT SERVICES	Live Lecture	3
C11224 - RE GUIDE TO THE HOME EQUITY CONVERSION MORTGAGE	Live Lecture	3
C10017 - REACH OUT AND TAKE THIS ARM	Live Lecture	3
C10016 - READING AND UNDERSTANDING PRELIMINARY TITLE	Live Lecture	3
C10844 - REAL ESTATE GUIDE TO REVERSE MORTGAGE	Live Lecture	3
C11425 - REAL ESTATE SAFETY & SECURITY	Live Lecture	3
C11828 - REAL ESTATE SCAMS AND FRAUD	Live, Correspondence, & Webinar	3
C10036 - RECHARGE YOUR REAL ESTATE BUSINESS	Live Lecture & Correspondence	7.5
C10018 - RED HOT ISSUES IN REAL ESTATE	Live Lecture & Correspondence	3
C11835 - REHAB LOANS	Live, Correspondence, & Webinar	3
C10322 - RENTAL RIGHTS	Live Lecture & Correspondence	3
C10033 - RESIDENTIAL RENTAL REALITY	Live Lecture & Correspondence	5
C11843 - SELL MORE HOMES WITH GOVERNMENT LOANS	Live Lecture & Correspondence	3
C10037 - SERVING SENIORS	Live Lecture	3
C11725 - SHEDDING LIGHT ON THE MORTGAGE INDUSTRY	Live Lecture & Correspondence	3
C11936 - SIGNING LISTING AGREEMENTS	Live Lecture & Correspondence	5
C10318 - SIX SKILLS FOR SUCCESS	Live Lecture	3
C11699 - THE 10 QUESTIONS YOU ASK BEFORE YOU SELL A MFR Home	Live Lecture	3
C11895 - THE FIRST 24 MONTHS	Correspondence & Webinar	3
C11727 - THE INSIDE VIEW OF TITLE INSURANCE	Live, Correspondence, & Webinar	3
C0045CORE1819 - THE LEGAL EDGE	Live Lecture & Correspondence	15
C11840 - THE REAL DEAL	Live Lecture	3
C10574 - TIME MANAGEMENT	Live Lecture & Correspondence	3
C10421 - TWENTY QUESTIONS ON LINKEDIN	Live Lecture & Correspondence	3
C10422 - TWENTY QUESTIONS ON TWITTER	Live Lecture & Correspondence	3
C12038 - WA ADVANCED REAL ESTATE PRACTICES	Live Lecture & Correspondence	30
C11852 - WA REAL ESTATE LAW	Live Lecture & Correspondence	30
C11823 - WATCH WHAT YOU SAY	Live Lecture & Correspondence	3
C10034 - WHAT IS A BROKER?	Live Lecture & Correspondence	5
C11938 - WHAT IS A HOME WORTH?	Live Lecture & Correspondence	5
C11937 - WHEN ARE YOU AN AGENT?	Live Lecture & Correspondence	5
C11426 - WHITE COLLAR CRIME	Correspondence	3
C11827 - WHO OWNS THIS HOUSE	Live Lecture & Correspondence	3
C10035 - WHY SHOULD A SELLER LIST?	Live Lecture & Correspondence	3

S1799 PROFESSIONAL REALTY SERVICES (10/24/2020)

4407 N DIVISION ST 200
SPOKANE, WA 99207
(888) 302-5550

Admin: BETTE JEAN ZERBA

COURSES	Delivery Method	Clock Hours
C11002 - PURCHASE & SALE CONTRACT -- THE QUIZ SHOW	Live Lecture	7.5

S1726 QRANIA (06/20/2021)

155 108TH AVE NE STE #202
BELLEVUE, WA 98004
(425) 450-5000

Admin: JUSTIN D PARK

COURSES	Delivery Method	Clock Hours
C11183 - GOVERNMENT LOANS - WHAT YOU NEED TO KNOW	Live Lecture	3
C11182 - THE REHAB LOAN	Live Lecture	3

S1749 RAINIER TITLE EDUCATION (02/27/2021)

1501 4TH AVE SUITE 300
SEATTLE, WA 98101
(206) 854-9750

Admin: JANENE JARAMILLO

COURSES	Delivery Method	Clock Hours
C10956 - 1031 EXCHANGE BASICS & PITFALLS	Live Lecture	3
C11120 - BULLETPROOF YOUR CLOSINGS	Live Lecture	3
C10482 - BULLETPROOFING YOUR ESCROWS	Live Lecture	3
C0048CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Video Conference	8
C10870 - ESCROW: BEHIND THE SCENES	Live Lecture	3
C10481 - INTRODUCTION TO TITLE AND ESCROW	Live Lecture	3
C11152 - INTRODUCTION TO TITLE AND ESCROW	Live Lecture	3
C10957 - MODERN DAY FARMING & MARKETING	Live Lecture	3
C11337 - MODERN DAY MARKETING & FARMING	Live Lecture & Video Conference	3
C11337 - MODERN DAY MARKETING & FARMING	Live Lecture	3
C11197 - SOCIAL MEDIA 101 FOR THE REAL ESTATE BROKER	Live Lecture	3
C11197 - SOCIAL MEDIA 101 FOR THE REAL ESTATE BROKER	Live Lecture & Internet-based	3
C11121 - TITLE INSURANCE BEHIND THE SCENES	Live Lecture	3
C10869 - TITLE: BEHIND THE SCENES	Live Lecture	3
C10177 - UNDERSTANDING PRELIMINARY TITLE REPORT	Live Lecture	3
C11290 - UNDERSTANDING THE PRELIMINARY TITLE REPORT	Live Lecture & Video Conference	3
C11190 - VIDEO 201 - TAKING YOUR ONLINE PRESENCE TO THE NE	Live Lecture & Video Conference	4
C10930 - YOU, YOUR CLIENTS, AND ESCROW	Live Lecture	3

S1291 RE ADVANCED LEARNING & TRAINING INST (04/11/2020)

PO BOX 4384
33313 FIRST WAY SOUTH 98003
FEDERAL WAY, WA 98063
(206) 718-2715

Admin: BYRON K HILLER

COURSES	Delivery Method	Clock Hours
C11464 - 4TH ANNUAL BOMA SPS TECHNOLOGY EXPO	Live Lecture	5
C10855 - BUILDING MANAGEMENT 101	Live Lecture & Symposium	5

S1833 RE CONSULTING, INC. REAL ESTATE EDUCATION (10/15/2020)

8648 NE 140TH ST
KIRKLAND, WA 98034
(425) 418-1866

Admin: APRIL BROWN

COURSES	Delivery Method	Clock Hours
C0052CORE1819 - 2018-2019 CORE COURSE FOR REAL ESTATE BROKERS	Live Lecture & Internet-based	8
C11476 - BROKER SAFETY COURSE	Live Lecture & Video Conference	4
C11466 - BULLET PROOF YOUR TRANSACTIONS	Live Lecture & Video Conference	4
C11477 - UNDERSTANDING SUBMERGED LAND OWNERSHIP IN WA STATE	Live Lecture & Video Conference	4

S1034 REAL ESTATE ACADEMY OF WASHINGTON (09/17/2020)

717 W SPRAGUE AVE, STE 801
SPOKANE, WA 99201
(800) 735-2388

Admin: ERIC JOHNSON

COURSES	Delivery Method	Clock Hours
C11844 - BUILD YOUR SOCIAL MEDIA	Live Lecture	5
C0042CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture	6
C0050CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	7
C11309 - MULTIPLE OFFER MADNESS	Live Lecture	3.5
C11509 - STATEWIDE PURCHASE & SALE AGREEMENT & ADDENDA	Live Lecture	7.5
C10195 - THE NAR CODE OF ETHICS	Live Lecture	4
C11391 - TRANSACTION DESK - BASICS	Live Lecture	3

S1441 REAL ESTATE AWARENESS SEMINARS (04/30/2021)

59B WHITEROCK ROAD
OKANOGAN, WA 98840-8268
(509) 422-1234

Admin: KATHY POWER

COURSES	Delivery Method	Clock Hours
C0054CORE1819 - CURRENT ISSUES IN RESIDENTIAL REAL ESTATE V7.0	Live Lecture & Internet-based	6
C11610 - HOUSES BUY, FIX, & SELL	Live Lecture & Internet-based	8
C10948 - POLICIES & PROCEDURES MANUAL FOR RE BROKERAGES	Live Lecture & Correspondence	15
C10860 - PROPERTY MANAGEMENT 101	Live Lecture & Correspondence	27
C10861 - PROPERTY MANAGEMENT 102	Live Lecture & Correspondence	27
C11096 - SALES & MARKETING 101	Live Lecture & Correspondence	27
C11608 - SCAMS, SCOUNDRELS, & REAL ESTATE STINGS	Live Lecture & Internet-based	6
C11507 - WASHINGTON ADVANCED REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C11693 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C11653 - WASHINGTON REAL STATE LAW	Live Lecture & Internet-based	30
C11661 - WASHINGTON STATE FUNDAMENTALS	Live Lecture & Internet-based	60

S1095 REAL ESTATE EDU. NET (04/23/2020)

19020 33RD AVE W 300
LYNNWOOD, WA 98036
(425) 775-8525

Admin: DUANE HOPPER

COURSES	Delivery Method	Clock Hours
C10193 - ADVANCED REAL ESTATE LAW	Internet-based Instruction	30
C10194 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C11496 - BROKERAGE MANAGEMENT	Correspondence & Internet-based	30
C10547 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C0035CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	3
C0016CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	3
C11044 - REAL ESTATE ADVANCED PRACTICES	Internet-based Instruction	30
C11042 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

C10473 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11045 - REAL ESTATE LAW	Internet-based Instruction	30
C11043 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C10532 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C11495 - WA REAL ESTATE LAW	Correspondence	30

S1491 REAL ESTATE EDUCATION CONNECTION (07/31/2020)

10840 SE 208TH ST
KENT, WA 98031
(206) 393-9810

Admin: JOHN A BLOOMQUIST

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10419 - TITLE INSURANCE... EASY AS SCHEDULE A, B, C	Live Lecture	3.5

S1483 REAL ESTATE EXPRESS (08/24/2021)

12977 NORTH FORTY DR 108
ST LOUIS, MO 63141
(314) 205-1685

Admin: JACQUELINE JACKIE VINCENT

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11149 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C11558 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

S1810 REAL ESTATE TRAINING FOR U LLC (06/05/2021)

1486 WASHTENAW
PO BOX 3816
ANN ARBOR, MI 48106
(877) 755-2121

Admin: LOREN ROMAIN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11393 - WA REAL ESTATE AGENT'S GUIDE TO LEAD PAINT	Internet-based Instruction	9
C11049 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Correspondence	60
C11050 - WA REAL ESTATE PRACTICES	Live Lecture & Correspondence	30

S1804 REAL ESTATE TRAINING INSTITUTE (02/02/2021)

3135 LOGAN VALLEY RD
TRAVERSE CITY, MI 49684
(231) 938-3630

Admin: JENNY MACDOWELL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10774 - CODE OF ETHICS	Internet-based Instruction	3
C0053CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	3
C10770 - DRONES	Internet-based Instruction	4
C10773 - ENVIRONMENTAL	Internet-based Instruction	3
C10778 - FAIR HOUSING	Internet-based Instruction	3
C10772 - FINANCE	Internet-based Instruction	3
C10777 - GENERAL AGENCY	Internet-based Instruction	3
C10882 - LEAD PAINT AWARENESS	Internet-based Instruction	4
C10880 - PERSONAL SAFETY AND SELF DEFENSE	Internet-based Instruction	4
C10881 - PRACTICAL BROKERAGE	Internet-based Instruction	3
C10883 - REAL ESTATE CONTRACTS	Internet-based Instruction	4
C10917 - REAL ESTATE DISCLOSURE LAWS	Internet-based Instruction	3
C10879 - RISK MANAGEMENT	Internet-based Instruction	3
C10771 - TAXES	Internet-based Instruction	3

S1646 REALESTATEHOURS.COM (12/06/2021)
 17410 87TH AVE SE 1
 SNOHOMISH, WA 98296
 (206) 407-3561

Admin: JENEANE LESKO

COURSES	Delivery Method	Clock Hours
C10458 - ADVANCED REAL ESTATE PRACTICES	Internet-based & Computer	60
C0037CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture & Correspondence	3
C10395 - EVERDAY ETHICS IN REAL ESTATE V1.1	Live Lecture & Internet-based	6
C10966 - HOME PREP FOR STAGING	Live Lecture & Correspondence	3
C10014 - REAL ESTATE TODAY	Correspondence	12
C10076 - RECIPE FOR SUCCESS IN REAL ESTATE	Correspondence	15

S1349 REALESTATESCHOOL.ORG (04/10/2021)
 20300 19TH AVE NE
 SHORELINE, WA 98155
 (425) 775-2313

Admin: DONALD M GORMAN

COURSES	Delivery Method	Clock Hours
C10282 - ADVANCED PRACTICES	Correspond, Internet, Video, Audio	30
C10272 - ADVANCED REAL ESTATE LAW	Correspond, Internet, Video, Audio	30
C10256 - BROKERAGE MANAGEMENT	Correspond, Internet, Video, Audio	30
C10269 - BUSINESS MANAGEMENT	Correspond, Internet, Video, Audio	30
C11913 - COMMON MISTAKES	Correspond, Internet, Video, Audio	4
C11917 - CONTRACTS AND RISK MANAGEMENT	Correspond, Internet, Video, Audio	6
C0027CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Correspond, Internet, Video, Audio	3
C10727 - FARMING	Correspond, Internet, Video, Audio	3
C10011 - FINANCE BASICS	Correspond, Internet, Video, Audio	24
C11972 - FINANCE BASICS	Correspond, Internet, Video, Audio	24
C11916 - LISTING, VALUATIONS, AND NEGOTIATIONS	Correspond, Internet, Video, Audio	6
C11914 - NEGOTIATIONS SKILLS & AGENCY LAW	Correspond, Internet, Video, Audio	6
C10254 - PROPERTY MANAGEMENT ESSENTIALS	Correspond, Internet, Video, Audio	12
C11927 - PROPERTY MANAGERS FAIR HOUSING GUIDE	Correspond, Internet, Video, Audio	5
C11392 - REAL ESTATE FINANCE	Correspond, Internet, Video, Audio	27
C10268 - REAL ESTATE LAW	Correspond, Internet, Video, Audio	30
C10275 - REAL ESTATE PRACTICES	Correspond, Internet, Video, Audio	30
C10444 - REAL ESTATE PRINCIPLES	Correspond, Internet, Video, Audio	30
C10728 - RELATIONSHIP SELLING	Internet, Audio, & Video	15
C10019 - RISK MANAGEMENT	Correspond, Internet, Video, Audio	3
C11976 - RISK MANAGEMENT	Correspond, Internet, Video, Audio	3
C11915 - UNDERSTANDING THE MORTGAGE MARKET	Correspond, Internet, Video, Audio	4
C10072 - WA REAL ESTATE FUNDAMENTALS	Correspond, Internet, Video, Audio	60

S1123 RED CARPET SCHOOL OF REAL ESTATE (04/28/2021)
 307 N 73RD STREET SUITE 1
 SEATTLE, WA 98103
 (206) 523-5080

Admin: WILL BELMORE

COURSES	Delivery Method	Clock Hours
C11645 - ADVANCED REAL ESTATE LAW	Internet-based Instruction	30
C10049 - ADVANCED REAL ESTATE PRACTICES	Correspondence & Internet-based	30
C11442 - BROKERAGE MANAGEMENT	Correspondence & Internet-based	30
C0005CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	3
C10607 - REAL ESTATE BUSINESS MANAGEMENT	Correspondence & Internet-based	30
C10480 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11440 - WASHINGTON REAL ESTATE LAW	Correspondence & Internet-based	30
C10533 - WASHINGTON REAL ESTATE PRACTICES	Correspondence & Internet-based	30

C9997S - COMMON MISTAKES MADE BY ROOKIES	Correspondence & Internet-based	3
C10009S - CONTEMPORARY TRENDS IN REAL ESTATE	Correspondence & Internet-based	9
C9994S - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10051S - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C10007S - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C9996S - RISK MANAGEMENT	Internet-based Instruction	3
C9993S - SHORT SALES	Internet-based Instruction	3
C10052S - SHORT SALES 2.0	Internet-based Instruction	9
C9995S - SITE DESIGN & PLANNING	Internet-based Instruction	3

S1785 REDFIN ACADEMY (04/08/2021)

1099 STEWART ST 600
SEATTLE, WA 98101
(206) 576-5914

Admin: KAREN DOWDALL-SANDFORD

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11311 - BUYER CONSULTS: THE SECRET TO SUCCESS IN A HOT MAR	Live Lecture	3

S1754 REGIONAL MULTIPLE LISTING SERVICE (05/15/2021)

1514 BROADWAY SUITE 101
VANCOUVER, WA 98663
(360) 696-0718

Admin: TERRY ROMEL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10732 - NEGOTIATING THE EXCLUSIVE BUYER SERVICE AGREEMENT	Live Lecture	3
C10220 - RPR DATA ANALYSIS FOR SERVING BROKERS AND SELLERS	Live Lecture	3
C11324 - TAKING BACK CONTROL OF THE APPRAISAL PROCESS	Live Lecture	4

S1825 REMAX INTEGRITY REAL ESTATE SCHOOL (03/27/2020)

371 NE GILMAN BLVD 160
ISSAQUAH, WA 98027
(425) 391-1997

Admin: PAUL BLUMENSTETTER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11453 - BUSINESS PLANNING	Live Lecture	3
C11966 - BUYER PRESENTATION & BUYER AGREEMENTS	Live Lecture	3
C11429 - FINANCING (22A) & BUYER SALE (22B) CONTINGENCY	Live Lecture	3
C11781 - FINANCING CONTINGENCY 22A & EVIDENCE OF FUNDS 22EF	Internet-based Instruction	3
C11241 - FORMS CLASS	Live Lecture	3.5
C11896 - HOW TO DO A CMA & LISTING PRESENTATION	Live Lecture	3
C11242 - POWER START	Live Lecture	15

S1818 RENTAL HOUSING ACADEMY (12/07/2019)

2414 SW ANDOVER ST D207
SEATTLE, WA 98106
(206) 283-0816

Admin: DENISE MYERS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11404 - SEATTLE LANDLORD TENANT LAW	Live Lecture & Video	3

S1301 RESIDENTIAL REAL ESTATE COUNCIL (01/27/2021)
 430 N MICHIGAN AVE STE 300
 CHICAGO, IL 60611
 (800) 462-8841

Admin: REGINA HARVEY

COURSES	Delivery Method	Clock Hours
C10537 - CRS 103 MASTERING YOUR TIME	Live Lecture	8
C10745 - CRS 125 ZER TO 60 HOME SALES A YEAR (AND BEYOND)	Live Lecture	8
C10859 - CRS 126: 7 THINGS SUCCESSFUL AGENTS DO DIFFERENTLY	Live Lecture	8
C10981 - CRS 200: BUSINESS PLANNING & MARKETING FOR RES RE	Live Lecture	14.5
C10536 - CRS 201 LISTING STRATEGIES	Live Lecture	16
C10979 - CRS 202: EFFECTIVE BUYER STRATEGIES	Live Lecture	15
C10980 - CRS 204: BUYING AND SELLING INCOME PROPERTIES	Live Lecture	15
C11234 - CRS 206 TECHNOLOGIES TO ADVANCE YOUR BUSINESS	Live Lecture	16
C11584 - DIGITAL MARKETING: SOCIAL MEDIA	Live Lecture	8
C11861 - GENERATIONAL MARKETING: INNOVATIVE STRATEGIES	Live Lecture	8
C11226 - HOW TECHNOLOGY CAN RUIN YOUR REAL ESTATE BUSINESS	Live Lecture	8
C10235 - NINJA SELLING I	Live Lecture	8
C10236 - NINJA SELLING II	Live Lecture	8
C10237 - NINJA SELLING III	Live Lecture	8
C11305 - POWER UP ON SMART HOME TECHNOLOGIES	Live Lecture	8
C11760 - RS 120 CONVERTING LEADS INTO CLOSINGS	Live Lecture	8
C11759 - RS 121 WIN-WIN NEGOTIATION TECHNIQUES	Live Lecture	8
C11758 - RS 122 BUILDING A TEAM TO GROW YOUR BUSINESS	Live Lecture	8
C11754 - RS 138 SYSTEMS FOR REALTOR SUCCESS	Live Lecture	8
C11756 - RS 205 FINANCING SOLUTIONS TO CLOSE THE DEAL	Live Lecture	16
C11757 - RS 210 BUILDING AN EXCEPTIONAL CUST SERVICE REFERRAL	Live Lecture	16
C11761 - RS137 FIRST TIME HOME BUYER SPEC - A BLUEPRINT FOR SUC	Live Lecture	8
C11577 - SILVER BULLET SOLUTIONS - RS 183	Live Lecture	8
C11228 - SUCCEEDING IN THE LUXURY HOME MARKET	Live Lecture	8
C11225 - SUCCESSION PLANNING: BUILDING, VALUEING, & SELLING	Live Lecture	8
C11306 - TAX STRATEGIES FOR THE REAL ESTATE PROFESSIONAL	Live Lecture	8
C11229 - TOP OF MIND TECHNIQUES TO BOOST YOUR BRAND	Live Lecture	8
C11227 - TRANSFORMING DIFFICULT SITUATIONS INTO PROFIT	Live Lecture	8
C11575 - TURNING NEW HOMES INTO ONGOING REVENUE - RS 124	Live Lecture	8

S1076 ROCKWELL INSTITUTE (09/01/2020)
 13218 NE 20TH STREET
 BELLEVUE, WA 98005
 (425) 747-7272

Admin: BOPA TOUCH

COURSES	Delivery Method	Clock Hours
C11864 - APPRAISAL VALUATION TECHNIQUES	Internet-based Instruction	7
C10670 - BEST OF BATTLE OF THE BROKERS	Live Lecture & Video Conference	4
C11296 - BEST PRACTICES - MULTIPLE OFFERS	Live Lecture & Video Conference	3
C11851 - BEST PRACTICES - WRITING A PURCHASE & SALE AGREEMENT	Live Lecture & Video Conference	3
C10098 - BLOGGING FOR REAL ESTATE	Live Lecture & Video Conference	3
C11297 - BORROWER BEWARE: FAIR LENDING/CONSUMER PROTECTION	Internet-based Instruction	3
C11210 - BUILD YOUR SPHERE OF INFLUENCE-BUILD YOUR BUSINESS	Live Lecture & Video Conference	3
C11236 - BUSINESS ASPECTS OF PROPERTY MANAGEMENT	Internet-based Instruction	6
C10998 - CIPS ASIA/PACIFIC & INTERNATIONAL RE	Live Lecture	8
C10997 - CIPS EUROPE & INTERNATIONAL RE	Live Lecture	8
C10996 - CIPS GLOBAL RE: LOCAL MARKETS	Live Lecture	7
C11000 - CIPS GLOBAL RE: TRANSACTION TOOLS	Live Lecture	7
C10995 - CIPS THE AMERICAS & INTERNATIONAL RE	Live Lecture	7
C10413 - CODE OF ETHICS	Live Lecture & Video Conference	3
C10293 - CONTRACT REVIEW	Live Lecture & Video Conference	7.5
C0008CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture & Video Conference	6

C10464 - EMAIL MARKETING FOR REAL ESTATE	Live Lecture & Video Conference	3.5
C11865 - ESSENTIAL PRINCIPLES OF APPRAISAL	Internet-based Instruction	4
C11462 - ESSENTIALS OF PROPERTY MANAGEMENT	Internet-based Instruction	3
C11208 - FACEBOOK BUSINESS FOR REAL ESTATE	Live Lecture & Video Conference	3.5
C11274 - FAIR HOUSING & ANTI DISCRIMINATION	Live Lecture & Video Conference	3.5
C10563 - FASTART	Live Lecture	30
C11128 - FINANCING RESIDENTIAL REAL ESTATE	Internet-based Instruction	27
C11243 - GUIDING CLIENTS THROUGH INSPECTION & FINANCING	Live Lecture & Video Conference	3
C10725 - HR SOLUTIONS FOR TEAMS	Live Lecture	6.5
C10848 - LET'S GET ORGANIZED: ULTIMATE PRODUCTIVITY CLASS	Live Lecture	3
C10849 - MANAGING YOUR PSA WITH TRANSACTION DESK	Live Lecture & Video Conference	3
C10154 - MATHEMATICS OF SELLING REAL ESTATE	Internet-based Instruction	7.5
C11284 - MORTGAGE FINANCING: APPLICATION & APPROVAL	Internet-based Instruction	7.5
C11275 - MORTGAGE LOAN BASICS	Internet-based Instruction	6
C11482 - OVERCOMING OBJECTIONS FROM BUYERS AND SELLERS	Live Lecture	3
C10733 - POSITION YOUR TEAM FOR PROFIT	Live Lecture	7.5
C10564 - PREPARING THE SELLER AND THEIR HOME	Live Lecture & Video Conference	3
C11430 - PRESENTING IS EVERYTHING-THE ART OF AN OPEN HOUSE	Live Lecture & Video Conference	3
C11209 - PRICING THE PROPERTY	Live Lecture & Video Conference	3
C11463 - PROFESSIONAL PRACTICES: WRITING, PRESENTING&RECEIVI	Live Lecture & Video Conference	3
C11863 - PROPERTY MANAGEMENT	Internet-based Instruction	27
C11235 - PROPERTY MANAGEMENT: FINDING & KEEPING TENANTS	Internet-based Instruction	6
C11034 - REAL ESTATE ADVANCED LAW	Live Lecture & Internet-based	30
C11036 - REAL ESTATE BROKERAGE MANAGEMENT	Correspondence, Lecture, & Internet	30
C11035 - REAL ESTATE BUSINESS MANAGEMENT	Correspondence, Lecture, & Internet	30
C11500 - REAL ESTATE CONSTRUCTION, OWNERSHIP & INVESTMENT	Internet-based Instruction	3
C11037 - REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C11033 - REAL ESTATE LAW	Correspondence, Lecture, & Internet	30
C11038 - REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C11671 - RISK MANAGEMENT	Internet-based Instruction	3
C10198 - SATISFYING THE SELLER	Live Lecture	3
C11051 - START-UP	Live Lecture & Video Conference	50
C11869 - STOP THE CHAOS - COMMON SENSE BUSINESS SYSTEMS	Live Lecture & Video Conference	3
C10724 - TEAM COLLABORATION TECH TOOLS	Live Lecture	6.5
C10723 - TEAM LEADERSHIP FOR MAXIMUM PERFORMANCE	Live Lecture	6.5
C12032 - THE ART OF LISTING PRESENTATION	Live Lecture & Video Conference	3
C11277 - THE SELLER AS LENDER: SELLER FINANCING EXPLAINED	Internet-based Instruction	3
C10197 - TURN MEMORABLE MARKETING INTO YOUR MONEY	Live Lecture	3
C10726 - UNDERSTANDING & LEVERAGING TEAMS	Live Lecture	14
C10069 - UNDERSTANDING BUYER & SELLER AGENCY	Live Lecture & Video Conference	3
C11276 - UNDERSTANDING CONVENTIONAL, FHA, & VA LOANS	Internet-based Instruction	7.5
C11129 - WA REAL ESTATE APPRAISAL	Internet-based Instruction	27
C10973 - WASHINGTON ADVANCED REAL ESTATE PRACTICES	Correspondence, Lecture, & Internet	30
C10155 - WASHINGTON LICENSE LAW	Internet-based Instruction	7.5
C10459 - WASHINGTON RE PRINCIPLES	Internet-based Instruction	30
C10822 - WORK YOUR DATABASE LIKE A BOSS	Live Lecture & Video Conference	3.5
C9990 - WORKING WITH BUYERS-START TO FINISH	Live Lecture & Video Conference	6
C11483 - WORKING WITH SELLERS: START TO FINISH	Live Lecture & Video Conference	6

S1835 RSIR LEARNING INSTITUTE (10/22/2020)

2609 FIRST AVE
SEATTLE, WA 98121
(206) 538-0722

Admin: NATALIE KELLY

COURSES	Delivery Method	Clock Hours
C0055CORE1819 - CORE TRENDS IN REAL ESTATE	Live Lecture	6
C11713 - EMAIL MARKETING STRATEGIES & BEST PRACTICES	Live Lecture	3
C11522 - ETHICS: PROMISE OF PROFESSIONALISM	Live Lecture	3.5

C11579 - STEP BY STEP: HOW TO WORK WITH BUYER Live Lecture 4

S1764 RYBLAB LLC (12/09/2021)

2030 92ND AVE NE
CLYDE HILL, WA 98004
(425) 891-5842

Admin: NATHANIEL J SHORT

COURSES	Delivery Method	Clock Hours
C11078 - RUN YOUR BUSINESS LIKE A BUSINESS	Live Lecture & Internet-based	3
C10571 - RUN YOUR BUSINESS LIKE A BUSINESS - ADVANCED	Live Lecture	6

S1849 SEATTLE CENTRAL COLLEGE CONTINUING (07/31/2021)

1701 BROADWAY
SEATTLE, WA 98122
(206) 934-5448

Admin: RACHAEL ST CLAIR

COURSES	Delivery Method	Clock Hours
C12002 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C12001 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

S1588 SEATTLE REALTORS EDUCATION (07/03/2020)

12410 SE 32ND STREET SUITE
BELLEVUE, WA 98005
(425) 974-1011

Admin: CLAUDIA B CROWELL

COURSES	Delivery Method	Clock Hours
C10242 - ACCREDITED BUYER'S REPRESENTATIVE DESIGNATION	Live Lecture	15
C10554 - ASIA/PACIFIC AND INTERNATIONAL RE	Live Lecture	7.5
C11892 - AT HOME WITH DIVERSITY	Live Lecture	7.5
C10776 - BATTLE OF THE BARRISTERS	Live Lecture	3
C10243 - BATTLE OF THE BARRISTERS	Live Lecture	3
C11189 - BATTLE OF THE BARRISTERS	Live Lecture	3
C11685 - BATTLE OF THE BARRISTERS 2019	Live Lecture	3
C10613 - CERTIFIED NEGOTIATION EXPERT - CORE CONCEPTS	Live Lecture	15
C11546 - CNE ADVANCED CONCEPTS	Live Lecture	15
C10555 - EUROPE AND INTERNATIONAL RE	Live Lecture	7.5
C10519 - FIRE UP YOUR BRAND AND BUSINESS	Live Lecture	6
C10626 - FIRE UP! YOUR NETWORKING	Live Lecture	3
C10556 - GLOBAL RE: TRANSACTION TOOLS	Live Lecture	7.5
C10553 - GLOBEL RE: LOCAL MARKETS	Live Lecture	7.5
C11047 - MAKING SELLING SAFER	Live Lecture & Internet-based	4.5
C10225 - NAR GREEN DESIGNATION 1	Live Lecture	7.5
C10226 - NAR GREEN DESIGNATION 2	Live Lecture	7.5
C10174 - PROFESSIONAL STANDARDS	Live Lecture	3.5
C11318 - PROTECTING YOURSELF AND YOUR CLIENTS ONLINE	Live Lecture	3
C10211 - REAL ESTATE INSPECTIONS - WHAT YOU NEED TO KNOW	Live Lecture & Internet-based	3
C10429 - REAL ESTATE SELF DEFENSE	Live Lecture & Internet-based	3
C10160 - SENIORS REAL ESTATE SPECIALIST DESIGNATION	Live Lecture	13
C11764 - THE ACCREDITED STAGING PARTNER COURSE	Live Lecture	15
C10557 - THE AMERICAS AND INTERNATIONAL RE	Live Lecture	7.5
C11574 - THE CODE OF ETHICS - OUR PROMISE OF PROFESSIONALISM	Live Lecture	3
C11687 - TRANSITION OF A LIFETIME	Live Lecture & Video-based	3
C11262 - VIDEO CONTENT ENGAGEMENT STRATEGIES	Live Lecture	3
C10119 - WHAT BROKERS NEED TO KNOW ABOUT WATERFRONT PROP	Live Lecture	3.5

S1767 SERVPRO INDUSTRIES LLC (03/27/2020)
 801 INDUSTRIAL BLVD
 GALLATIN, TN 37066
 (615) 451-0200

Admin: AMANDA GREEN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10616 - RESTORATIVE DRYING FOR WATER DAMAGE (4 HR) 2016	Live Lecture	4
C10818 - UNDERSTANDING MOLD IN THE RESTORATION INDUSTRY	Live Lecture	3.5

S1828 SIRMON TRAINING AND CONSULTING GROUP (07/30/2020)
 292 EAST RIDGE DR
 BOONE, NC 28607
 (704) 458-5295

Admin: JASON SIRMON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11399 - AMERICAN WARRIOR REAL ESTATE PROFESSIONAL	Live Lecture	4

S1847 SKYLINE PROPERTIES TRAINING ACADEMY (05/17/2021)
 702 S HILL PARK DR 203
 PUYALLUP, WA 98373
 (353) 604-6000

Admin: ERIC JOHNSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11986 - LISTING FORMS AND SUPPLEMENTS	Live Lecture	3
C11890 - PURCHASE & SALES AGREEMENT AND RELATED FORMS	Live Lecture	3

S1302 SOCIETY OF INDUSTRIAL & OFFICE REALTORS (06/05/2021)
 1201 NEW YORK AVE NW STE
 WASHINGTON, DC 20005
 (202) 449-8200

Admin: ELIZABETH M LOKKEN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10622 - 2016 SIOR FALL WORLD CONFERENCE	Live Lecture & Symposium	6
C10267 - 2016 SIOR SPRING WORLD CONFERENCE	Live Lecture & Symposium	6
C10961 - 2017 SIOR FALL WORLD CONFERENCE	Symposium or Conference	3
C10814 - 2017 SIOR SPRING WORLD CONFERENCE	Live Lecture	4
C11398 - 2018 SIOR FALL WORLD CONFERENCE	Live Lecture	4
C11185 - 2018 SIOR SPRING WORLD CONFERENCE	Live Lecture	4
C11985 - 2019 SIOR FALL WORLD CONFERENCE	Live Lecture	6
C11701 - 2019 SIOR SPRING WORLD CONFERENCE	Live Lecture	4

S1769 SOUND FINANCIAL EDUCATION, LLC (04/05/2021)
 SE 47TH PLACE
 ISSAQUAH, WA 98029
 (425) 427-9377

Admin: JOHN P BARLOW

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10862 - SALES OPPS REVERSE MORTGAGES CREATE FOR RE	Live Lecture	3

S1081 SPOKANE ASSOCIATION OF REALTORS (12/07/2020)

1924 N ASH ST
SPOKANE, WA 99205
(509) 326-9222

Admin: ROBERT M HIGGINS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10216 - 2016 REAL ESTATE MARKET FORUM	Live Lecture	3
C10717 - 2017 REAL ESTATE MARKET FORUM	Live Lecture	3
C11122 - 2018 REAL ESTATE FORUM	Live Lecture	3
C11552 - 2019 REAL ESTATE MARKET FORUM	Live Lecture	3
C11663 - 2019 REDCON	Live Lecture	3
C10737 - ALL IS FAIR IN LOVE AND RE! FAIR HOUSING GUIDLINES	Live Lecture	3.5
C11492 - ASPECTS OF SALES, LEASING&INVESTMENT OF COMMERCIAL	Live Lecture	4
C10923 - BASIC APPRAISAL REQUIREMENTS FOR LOAN TYPE	Live Lecture	3
C11975 - BUSINESS BUDGETING BASICS	Live Lecture	3
C11295 - BUSINESS DEVELOPMENT FOR COMMERCIAL REAL ESTATE	Live Lecture	4
C10715 - CODE OF ETHICS STANDARD FOR SUCCESS	Live Lecture	7.5
C10063 - COMMERCIAL BROKERAGE SKILLS...	Live Lecture	4
C10899 - COMMERCIAL PROPERTY PRICE COMPARISON	Live Lecture	4
C0041CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture	3
C10543 - GAINING TECHNOLOGICAL ADVANTAGE IN COMMERCIAL RE	Live Lecture	4
C10816 - HOME INSPECTIONS FROM THE GROUND UP	Live Lecture	7.5
C11776 - LAND AND ACREAGE 101	Live Lecture	4
C10538 - LAND AND ACREAGE 200	Live Lecture	7.5
C11849 - LAW OF RE AGENCY & LEGAL LIB FORMS FOR COMM RE	Live Lecture	4
C10969 - NOT YOUR TYPICAL TECHNOLOGY COURSE	Live Lecture	7.5
C11679 - PROF APPS, SCRIPTS, AND OTHER TOOLS TO AID THE CLIENT	Live Lecture	3
C10417 - REALTOR SAFETY... EMPOWER YOURSELF	Live Lecture	3
C10549 - STATEWIDE PURCHASES & SALE AGREEMENT ADDENDA	Live Lecture	7.5
C10285 - STRATEGIES FOR WORKING WITH DIFFICULT PEOPLE	Live Lecture	3
C11755 - SUCCESS BASICS FOR LANDLORDS AND PROPERTY MANAGERS	Live Lecture	3
C10276 - THE CODE OF ETHICS FOR REAL ESTATE PROFESSIONALS	Live Lecture	4
C10284 - THE TRUTH ABOUT NEGOTIATING	Live Lecture	3
C11657 - TRAINING SUPERIOR INSTRUCTORS - INSTRUCTOR	Live Lecture	15
C11643 - TRANSACTION DESK - BASICS SALE-LISTING CREATION	Live Lecture	3
C10736 - UNCOVERING COVERAGE FOR HOME WARRANTY	Live Lecture	3
C10416 - WHAT ELSE DO WE NEED?	Live Lecture	4
C10716 - WHAT ELSE DO WE NEED... PSA ADDENDA	Live Lecture	6

S1627 SPOKANE COUNTY TITLE SCHOOL OF REAL ESTATE (07/24/2021)

N 1010 NORMANDIE SUITE 100
SPOKANE, WA 99201
(509) 326-2626

Admin: CHERYL A SONTAG

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10112 - FUNDAMENTALS OF SUCCESSFUL REAL ESTATE CLOSING	Live Lecture	3
C10915 - TITLE HICCUPS OF RURAL AND UNUSUAL PROPERTY	Live Lecture	3

S1662 SPOKANE REAL ESTATE TRAINING (10/13/2020)

799 S STEVEN ST
SPOKANE, WA 99204
(509) 458-4000

Admin: KARENE LOMAN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10747 - CODE OF ETHICS: OUR PROMISE OF PROFESSIONALISM	Live Lecture	3
C10779 - LOVING ON LISTINGS: A GUIDE TO LISTING PAPERWORK	Live Lecture	3
C11003 - MREA: BUSINESS PLANNING CLINIC	Live Lecture	7.5

C10837 - OPEN HOUSES: THE PATH OF OPPORTUNITY	Live Lecture	3
C11240 - PURCHASE & SALE AGREEMENT	Live Lecture	7.5

S1807 STAGING & DESIGN NETWORK (05/15/2021)

5901 23RD DR W, STE 104 & 105
EVERETT, WA 98203
(425) 610-3192

Admin: TRICIA TOMLINSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11250 - A DAY OF DESIGN - FUNDAMENTALS AGENTS SHOULD KNOW	Live Lecture	7
C10904 - A REAL ESTATE AGENT'S GUIDE TO STAGING	Live Lecture	15
C11015 - ACCESSORIZING TO SELL	Live Lecture	3
C10902 - COLOR MADE EASY FOR RE AGENTS	Live Lecture	7.5
C10909 - CONFIDENT COLOR SYSTEM	Live Lecture	15
C10903 - WHAT EVERY RE AGENT NEEDS TO KNOW ABOUT DÉCOR	Live Lecture	8

S1467 STEWART TITLE SCHOOL OF REAL ESTATE (03/23/2021)

981 POWELL AVE SW 100
RENTON, WA 98057
(206) 456-4195

Admin: CATHY STEGER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10496 - A FEW GOOD DEEDS	Live Lecture	3
C11443 - CFPB-CONSUMER FINANCIAL PROTECTION BUREAU	Live Lecture	3
C10415 - ESCROW TIPS TRENDS AND UPDATES FOR SMOOTH CLOSINGS	Live Lecture	3
C11567 - GET SHORTY	Live Lecture	3
C11308 - HOW TO GET THERE FROM HERE	Live Lecture	5
C11219 - IDENTITY MATTERS	Live Lecture	3
C10040 - LISTING AGENT'S GUIDE TO AN ONLINE TRANSACTION	Live Lecture	3
C11566 - NEW KID ON THE BLOCK	Live Lecture	3
C10289 - RED FLAGS ON TITLE	Live Lecture	4
C11041 - THE EVOLUTION OF MARKETING IN TODAY'S RE WORLD	Live Lecture	3
C11134 - THE GAMBLER (HOLDING & CONVEYING TITLE)	Live Lecture	3
C11138 - THE GOOD, THE BAD, & THE UGLY	Live Lecture	3
C11841 - THE NITTY GRITTY - UNDERSTANDING TITLE INSURANCE	Live Lecture	3
C11137 - THE RECORDING PROCESS	Live Lecture	3
C10176 - WHOS ON FIRST	Live Lecture	3

S1426 STILL TRAINING INC (04/11/2020)

PO BOX 99129
TACOMA, WA 98496-0129
(800) 648-8475

Admin: JOSEPH STILL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10001 - CORE REAL ESTATE INVESTMENT ANALYSIS	Live Lecture	6.5
C10813 - DOES IT PENCIL -- COURSE 1	Live Lecture	6.5
C10812 - DOES IT PENCIL -- COURSE 2	Live Lecture	4
C11322 - REAL COMMERCIAL REAL ESTATE - COURSE 1	Live Lecture	7
C11323 - REAL COMMERCIAL REAL ESTATE - COURSE 2	Live Lecture	7
C10527 - REAL ESTATE INVESTMENT WORKSHOP - COURSE 2	Live Lecture	4
C10286 - REAL ESTATE PHONEOGRAPHY	Live Lecture	13
C11040 - REAL NEGOTIATION	Live Lecture	6
C11095 - THE REAL ESTATE CRASH COURSE	Live Lecture	4

S1831 SUBURBAN REALTY INC (08/20/2020)
 11302 PACIFIC AVE S
 TACOMA, WA 98444
 (253) 537-8636

Admin: KIRSTEN HARMON

COURSES	Delivery Method	Clock Hours
C11438 - PROPERTY MANAGEMENT 101	Live Lecture	3

S1648 SUSTAINABILITY FOUNDATION (01/18/2020)
 218 MAIN STREET #148
 KIRKLAND, WA 98033
 (425) 785-6286

Admin: BRENDA J NUNES

COURSES	Delivery Method	Clock Hours
C11839 - ADUs - A STEP TOWARDS HOUSING AFFORD-ACCES DWELL	Live Lecture	3
C10938 - CULTURE OF GREEN	Live Lecture	6
C10833 - CURRENT HOUSING CRISIS AND STEPS TOWARDS SOLUTIONS	Live Lecture	3
C11030 - DEMYSTIFYING RESIDENTIAL LAND VALUATION	Live Lecture	3
C10358 - GREAT COMMUNITIES	Live Lecture	3
C10273 - GREEN LUXURY?	Live Lecture	3
C11397 - HEALTHY HOMES MATTER	Live Lecture	3
C11878 - HOUSING AFFORDABILITY LEGISLATIVE UPDATE	Live Lecture	3
C10212 - WHO IS TODAY'S BUYER AND HOW DO YOU WORK WITH THEM	Live Lecture	3

S1783 TEP PRODUCERS REALTYU, LLC (04/02/2021)
 11504 SE MILL PLAIN BLVD K
 VANCOUVER, WA 98684
 (360) 433-2599

Admin: TERESA B ECCLES-PETTET

COURSES	Delivery Method	Clock Hours
C11695 - BRANDED SOCIAL MEDIA MARKETING	Live Lecture	3.5
C10705 - BUSINESS PLANNING: YOUR FLIGHT PLAN TO SUCCESS	Live Lecture	15
C11130 - CONNECT W YOUR CLIENTS USING TECHNOLOGY/SOCIAL MED	Live Lecture	7.5
C11184 - CONNECTING WITH YOUR CLIENTS 2.0	Live Lecture	7.5
C10471 - GETTING TO KNOW YOUR CREDIT	Live Lecture	3
C10636 - ROAD TO THE PRACTICE OF LAW	Live Lecture	3
C11475 - THE 411 ON LEASING	Live Lecture	3
C10739 - THE MILLENNIAL BUZZ	Live Lecture	3
C11697 - TURNING ONLINE LEADS INTO OFFLINE CLIENTS FOR LIFE	Live Lecture	3.5
C10857 - UNDERWORLD OF UNDERWRITING	Live Lecture	3

S1633 THE CE SHOP INC (07/25/2021)
 5670 GREENWOOD PLAZA BLVD
 STE 420
 GREENWOOD VILLAGE, CO 80111
 (888) 827-0777

Admin: MICHAEL MCALLISTER

COURSES	Delivery Method	Clock Hours
C11329 - ACCREDITED BUYER'S REPRESENTATIVE DESIGNATION	Internet-based Instruction	12
C10377 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C11502 - ADVOCATING FOR SHORT SALE CLIENTS	Internet-based Instruction	3
C11735 - AFFORDABLE HOUSING - SOLUTIONS FOR HOMES AND FINA	Internet-based Instruction	3
C11619 - ANATOMY OF COMMERCIAL BUILDING	Internet-based Instruction	3
C11733 - ASSISTANCE ANIMALS AND FAIR HOUSING	Internet-based Instruction	4
C10060 - AT HOME WITH DIVERSITY	Internet-based Instruction	8
C11963 - AT HOME WITH DIVERSITY	Internet-based Instruction	6
C10383 - ATTRACTING ONLINE CONSUMERS	Internet-based Instruction	3

C10525 - BREAKING BARRIERS: FAIR HOUSING	Internet-based Instruction	3
C11350 - CODE OF ETHICS: GOOD FOR YOUR CLIENTS & YOUR BUSIN	Internet-based Instruction	3
C11446 - COMMERCIAL ETHICS	Internet-based Instruction	3
C0015CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	3
C11351 - DID YOU SERVE? ID'ING VETTRAN HOMEBUYING ADVANTAGES	Internet-based Instruction	3
C11524 - DISCOVERING COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10600 - DIVERSITY: YOUR KALEIDOSCOPE OF CLIENTS	Internet-based Instruction	3
C11299 - ENHANCE YOUR BRAND & PROTECT YOUR CLIENTS W DATA P	Internet-based Instruction	3
C11930 - e-PRO CERTIFICATION	Internet-based Instruction	12
C11147 - e-PRO@ DAY 1	Internet-based Instruction	6
C11146 - e-PRO@ DAY 2	Internet-based Instruction	6
C11931 - ETHICS AT WORK	Internet-based Instruction	3
C11614 - EXPANDING HOUSING OPPORTUNITIES	Internet-based Instruction	3
C11886 - FOUNDATIONS OF REAL ESTATE FINANCE	Internet-based Instruction	6
C10905 - FUNFAMENTALS OF REAL ESTATE	Internet-based Instruction	60
C11148 - GENERATING BUYER & SELLER LEADS	Internet-based Instruction	6
C10588 - GENERATION BUY	Internet-based Instruction	6
C11525 - GOING GREEN: THE ENVIRONMENTAL MOVEMENT IN REAL	Internet-based Instruction	3
C10852 - GREEN DAY 1: RESOURCE-EFFICIENT HOMES	Internet-based Instruction	6
C10851 - GREEN DAY 2: REPRESENTING BUYERS & SELLERS	Internet-based Instruction	6
C11621 - HOME SWEET (2 ND) HOME - VACATION, INVESTMENT, LUX PROP	Internet-based Instruction	6
C9992 - HOT MARKET STRATEGIES	Internet-based Instruction	3
C11964 - HOT TOPICS IN REAL ESTATE	Internet-based Instruction	3
C11444 - ISSUES AND TRENDS IN REAL ESTATE	Live & Internet-based	3
C10531 - KEEPING IT HONEST: UNDERSTANDING FRAUD	Internet-based Instruction	3
C10941 - MARIJUANA IN REAL ESTATE	Internet-based Instruction	3
C10853 - MARKETING, ADVERTISING, & SOCIAL MEDIA COMPLIANCE	Internet-based Instruction	3
C11445 - MILITARY RELOCATION PROFESSIONAL CERTIFICATE COURS	Internet-based Instruction	6
C11600 - NEW HOME CONSTRUCTION AND BUYER REPRESENTATION	Internet-based Instruction	6
C9991 - ONLINE RISK MANAGEMENT	Internet-based Instruction	3
C11602 - PERSONAL SAFETY	Internet-based Instruction	3
C10906 - PRACTICES OF REAL ESTATE	Internet-based Instruction	30
C11145 - PREPARING A MARKET ANALYSIS	Internet-based Instruction	3
C10384 - PRICING STRATEGIES: MASTERING CMA	Internet-based Instruction	6
C11327 - RE INVESTING-BUILD WEALTH REP INVESTORS/BECOMING 1	Internet-based Instruction	6
C11449 - REAL ESTATE INVESTORS AND YOUR BUSINESS	Internet-based Instruction	3
C10061 - REAL ESTATE MARKETING REBOOT...	Internet-based Instruction	6
C10385 - REAL ESTATE SAFETY MATTERS	Internet-based Instruction	3
C9989 - REALTOR CODE OF ETHICS TRAINING	Internet-based Instruction	3
C11928 - REALTOR CODE OF ETHICS TRAINING	Internet-based Instruction	3
C11568 - RESIDENTIAL PROPERTY MANAGEMENT ESSENTIALS	Internet-based Instruction	3
C11298 - ROADMAP TO SUCCESS: BUSINESS PLANNING FOR RE PROF	Internet-based Instruction	3
C10062 - RPR: REAL-TIME DATA, MARKET KNOWLEDGE...	Internet-based Instruction	3
C11631 - SELLER REPRESENTATIVE SPECIALIST (SRS) DESIGNATION	Internet-based Instruction	12
C11885 - SELLING TO YOUR SPHERE OF INFLUENCE	Internet-based Instruction	3
C11929 - SENIORS REAL ESTATE SPECIALIST (SRES) DESIGNTION	Internet-based Instruction	16
C11729 - SEX AND RE - SEXUAL HARASSMENT, SEXUAL DISCRIM	Internet-based Instruction	3
C11612 - SHORT SALES & FORECLOSURES - WHAT RE PROFFESIONALS	Internet-based Instruction	6
C11501 - SIGN HERE: CONTRACT LAW ON E-SIGNATURES	Internet-based Instruction	3
C11731 - TAXES AND REAL ESTATE - WHAT YOU NEED TO KNOW	Internet-based Instruction	3
C11282 - TECHNOLOGY TOOLS, TRENDS, & RISK MANAGEMENT	Internet-based Instruction	3
C10914 - THE CODE OF ETHICS IN ACTION	Internet-based Instruction	3
C11590 - THE FUNDAMENTALS OF COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10521 - TITLE & ESCROW: 2 FAMILIES, 1 TRANSACTION	Internet-based Instruction	3
C11554 - TODAY'S MLS: NEW PARADIGMS, BETTER RESULTS	Internet-based Instruction	3
C11291 - UNCLE SAM HAS HOMES FOR SALE: LISTING/SELLING HUD	Internet-based Instruction	3
C10027 - WA REAL ESTATE LAW	Internet-based Instruction	30
C12009 - WASHINGTON REAL ESTATE LAW	Internet-based Instruction	30
C10940 - WORKING WITH RE INVESTORS	Internet-based Instruction	3

S1822 THE FINANCE ACADEMY (03/06/2020)

10330 44TH AVE NE
SEATTLE, WA 98125
(206) 455-0995

Admin: PAUL SCOBEE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11215 - MAKE MONEY USING MORTGAGES TO SOLVE COMMON PROB	Live Lecture	3

S1772 THE INSTITUTE FOR LUXURY HOME MARKETING, (07/10/2020)

12720 HILLCREST PLAZA DR
DALLAS, TX 75230
(214) 485-3000

Admin: JACKIE VINCENT

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11281 - CERTIFIED LUXURY HOME MARKETING SPECIALIST TRNING	Live Lecture	12.5

S1780 THE LEARNING LAB (01/20/2021)

2931 1ST AVE, STE A
SEATTLE, WA 98134
(206) 623-5118

Admin: CHAD ZINDA

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10528 - AD WRITING	Live Lecture	3
C10624 - BEST YEAR EVER	Live Lecture	4
C11217 - BODY LANGUAGE & SUCCESS	Live Lecture	3
C11536 - BROKER TOOL EXPO	Live Lecture	3
C10875 - CMA MASTERY	Live Lecture	3
C10660 - CRISIS FREE CASH FLOW	Live Lecture	3
C11447 - ETHICS, ARBITRATION, AND MORE. OH MY	Live Lecture	3
C10691 - LENDER THINK TANK	Live Lecture	3
C10159 - MARKETING MAKEOVER	Live Lecture	3
C10735 - MARKETING WITHOUT MONEY	Live Lecture	3
C10958 - MULTIPLE OFFERS TIPS/WAIVE CONTINGENCIES -- WHY?	Live Lecture	3
C11048 - NEGOTIATION SKILLS	Live Lecture	3
C10223 - OPEN HOUSING THAT MAKES MONEY	Live Lecture	3
C10142 - THE PIT	Live Lecture	3

S1462 THE LONES GROUP (07/17/2020)

2200 CORNWALL AVENUE
BELLINGHAM, WA 98225
(360) 527-8904

Admin: DENISE LONES

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11748 - 59 BUSINESS - BUILDING IDEAS THAT ROCK	Live Lecture	3.5
C10113 - BUSINESS PLANNING THAT GETS RESULTS	Live Lecture	3.5
C10566 - IT'S ALL ABOUT PRICE	Live Lecture	3.5
C10559 - LOSE YOUR AVERSION TO CONVERSION	Live Lecture	3.5
C11232 - REVOLUTIONIZE YOUR BUSINESS WITH SYSTEMS	Live Lecture	5
C11418 - SIMPLIFY TO MULTIPLY	Live Lecture	3
C11982 - STOP LOSING LISTINGS YOU SHOULD HAVE WON	Live Lecture	15
C11994 - STOP WHINING....START WINNING!	Live Lecture	7.5
C12034 - THE PHOENIX FACTOR-IGNITE&REINVENT TO CREATE THE BUS	Live Lecture	15
C10803 - THE TOTAL TRANSFORMATION: PROVEN SYSTEMS	Live Lecture	15
C10156 - TURN MEMORABLE MARKETING INTO YOUR MONEY	Live Lecture	3.5

S1753 THE LUXURY HOME COUNCIL, INC (07/25/2021)
 9595 LITTLE RIVER ROAD
 GLIDE, OR 97443
 (541) 530-0484

Admin: SCOT SPALDING

COURSES	Delivery Method	Clock Hours
C10919 - ACCREDITED LUXURY HOME SPECIALIST (ALHS)	Live Lecture	15

S1442 THE REAL ESTATE LEARNING CENTER OF (12/16/2019)
 2211 E MILL PLAIN BLVD
 VANCOUVER, WA 98661
 (360) 553-8738

Admin: JACQUELINE SMITH

COURSES	Delivery Method	Clock Hours
C10023 - BETTER CLIENT COMMUNICATION	Live Lecture	3
C10024 - BUILDING BUILDER BUSINESS PART 1	Live Lecture	3
C10025 - BUILDING BUILDER BUSINESS PART 2	Live Lecture	3
C10947 - ICE CONFERENCE, DAY 1, PART 2	Live Lecture & Symposium	5
C10942 - OPEN HOUSE MASTERY	Live Lecture	3
C11053 - ORGANIZING FOR BETTER BUSINESS	Live Lecture	3
C10514 - REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C10507 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Internet-based	30

S1453 THE SEMINAR GROUP (01/26/2021)
 18850 103RD AVE SW STE 123
 PO BOX 523
 VASHON, WA 98070
 (800) 574-4852

Admin: ELLEN RICE

COURSES	Delivery Method	Clock Hours
C10558 - 1031 EXCHANGES IN A CHALLENGING RE ENVIRONMENT	Symposium or Conference	4.5
C11013 - 1031 EXCHANGES IN A CHALLENGING RE ENVIRONMENT	Live Lecture	4.5
C10500 - 5TH ANNUAL EASEMENTS AND CCRS IN WASHINGTON	Live Lecture & Internet-based	7.5
C10933 - 6TH ANNUAL EASEMENTS & CCRS IN WA	Live Lecture	7.5
C10091 - 6TH ANNUAL EMINENT DOMAIN	Live Lecture	11
C11379 - 7TH ANNUAL EASEMENTS IN WASHINGTON	Live Lecture	7.5
C10740 - 7TH ANNUAL EMINENT DOMAIN	Live Lecture	7.5
C11969 - 8TH ANNUAL EASEMENTS IN WASHINGTON	Live Lecture	7.5
C11081 - 8TH ANNUAL EMINENT DOMAIN	Live Lecture & Symposium	7.5
C10050 - 8TH ANNUAL WATER RIGHTS TRANSFERS	Live Lecture	14
C11542 - 9TH ANNUAL EMINENT DOMAIN IN WASHINGTON	Live Lecture	7.5
C10741 - AGRICULTURE LAW	Symposium or Conference	11
C11237 - HOT TOPICS IN REAL ESTATE	Live Lecture	7.5
C10090 - HOUSING AND MIXED USE DEVELOPMENT IN WA	Live Lecture & Internet-based	12.5
C10952 - WASHINGTON HOUSING CRISIS	Symposium or Conference	7.5
C11336 - WASHINGTON'S HOUSING CRISIS	Live Lecture	7.5
C11901 - WATER LAW IN CENTRAL WASHINGTON	Live Lecture	15
C10218 - WATER RIGHTS SELF-ASSESSMENT AND ACQUISITION	Live Lecture	7.5

S1710 THE VAN EDUCATION CENTER (05/24/2021)
 5345 ARAPAHOE AVE SUITE 7
 BOULDER, CO 80303
 (800) 455-8348

Admin: BARB WESTFALL

COURSES	Delivery Method	Clock Hours
C10896 - ECOBROKER: CURRENT TRENDS IN SUSTAINABILITY	Internet-based Instruction	4
C10893 - ETHICS & PROFESSIONAL PRACTICE	Internet-based Instruction	6

C10897 - FAIR HOUSING	Internet-based Instruction	6
C10895 - INTERNATIONAL REAL ESTATE	Internet-based Instruction	4
C10894 - METHAMPHETAMINE AND REAL ESTATE	Internet-based Instruction	4
C10898 - THE SWS LISTING ANALYZER FOR EXPIRED LISTINGS	Internet-based Instruction	3

S1577 THE WFG LEARNING CENTER (02/02/2020)

5101 NE 82ND AVE SUITE 102
VANCOUVER, WA 98662
(360) 891-5454

Admin: RICK L EDMUNDS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11065 - ALTA HOMEOWNERS POLICY	Live Lecture	3
C10372 - BUYER REPRESENTATION	Internet-based Instruction	6
C10374 - INVESTMENT PROPERTY PRACTICE & MANAGEMENT	Internet-based Instruction	12
C10253 - NAVIGATING THE COUNTY GIS INFO WEBSITE	Live Lecture	3
C10373 - RISK MANAGEMENT	Internet-based Instruction	6
C11338 - TITLE INSURANCE I - UNDERSTANDING THE BASICS	Live Lecture	3
C11339 - TITLE INSURANCE II - UNDERSTANDING DOCUMENTS	Live Lecture	3
C11067 - TITLE INSURANCE III: UNDERSTANDING LEGAL DESCRIP	Live Lecture	3
C11066 - UNDERSTANDING ESCROW	Live Lecture	3

S1461 THEREALESTATESCHOOL.NET (08/09/2020)

13898 MORGAN DRIVE NE
REDMOND, WA 98053
(425) 882-1127

Admin: MARK J BORNSTEIN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11018 - INTERNET MARKETING 101	Live Lecture	3
C11017 - INTERNET MARKETING 201	Live Lecture	3
C11016 - INTERNET MARKETING 301	Live Lecture	3

S1542 TRAIN AGENTS INC (09/15/2020)

761 KELLER PARKWAY STE 104
KELLER, TX 76248
(866) 948-7246

Admin: ROBERT LOWE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11677 - ADVANCED REAL ESTATE LAW	Internet-based & Correspondence	30
C10095 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C11550 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C10640 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C0004CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	6
C10479 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10639 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C11549 - WA REAL ESTATE LAW	Internet-based Instruction	30

S1775 UMBRELLA LEARNING (09/17/2020)

16400 SOUTHCENTER PKWY
SUITE 502
SEATTLE, WA 98188
(206) 947-0811

Admin: RACHELLE L WILLHITE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10552 - CONTRACT PREPARATION	Live Lecture	3
C10635 - SAVVY MARKETING: MARKETING ONLINE	Live Lecture	3

S1664 UNIVERSITY OF WASHINGTON EDUCATIONAL (12/15/2020)
 PROFESSIONAL &
 BOX 359485
 SEATTLE, WA 98195-9485
 (206) 685-9682

Admin: MCKAY C CARUTHERS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10674 - DEVELOPMENT PROCESS & PROJECT SENSITIVITY ANALYSIS	Live Lecture	29
C10843 - INTRO & STATIC ANALYSIS OF COMMERCIAL RE	Live Lecture	29
C10675 - LEGAL & TAXATION ISSUES	Live Lecture	29

S1770 USA HOMEOWNERSHIP FOUNDATION INC (04/30/2020)
 495 E RICON 110
 CORONA, CA 92879
 (951) 444-7363

Admin: SON D NGUYEN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11940 - DUTY TO SERVE: THE VA HOME LOAN	Live Lecture	3
C11315 - MILITARY & VETERANS HOUSING CERTIFICATION	Live Lecture	7

S1829 W.A.R.I.E.S. LTD (08/03/2020)
 51 W DAYTON AVE RM 203
 EDMONDS, WA 98020
 (425) 319-5783

Admin: MICHAEL W PEDERSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11478 - INSPECTION OF SITES & BLDGS FOR R E PROF #1	Live Lecture	8
C11543 - INSPECTION OF SITES & BLDGS FOR R E PROF #2	Live Lecture	8

S1652 WA STATE UNIVERSITY EXTENSION (09/24/2020)
 121 OAK BAY RD
 PORT HADLOCK, WA 98339
 (360) 379-5610

Admin: ROBERT SIMMONS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11423 - SHORELINE REAL ESTATE	Live Lecture	7.5

S1108 WASHINGTON REAL ESTATE ACADEMY (12/16/2019)
 18001 BOTHELL EVERETT HWY
 SUITE 108
 BOTHELL, WA 98012
 (425) 481-7777

Admin: THERO MITCH MITCHELL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C0007CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	3
C10120 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

S1087 WASHINGTON REALTORS EDUCATION (09/01/2020)
 128 10TH AVE SW 500 (98501)
 PO BOX 719 (MAILING ADDRESS)
 OLYMPIA, WA 98507
 (360) 943-3100

Admin: ELIZABETH DICKINSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10145 - 2016 BROKER SYMPOSIUM	Live Lecture	7.5
C10427 - 2016 LEGAL SYMPOSIUM	Live Lecture	7.5

C10427 - 2016 LEGAL SYMPOSIUM	Live Lecture & Symposium	7.5
C10654 - 2016 TECHNOLOGY SYMPOSIUM	Live Lecture	7.5
C10802 - 2017 BUSINESS SUMPOSIUM, PRICE WAR	Live Lecture	3.5
C10801 - 2017 BUSINESS SYMPOSIUM, NEGOTIATIONS	Live Lecture	4
C10953 - 2017 FALL BUSINESS SYMPOSIUM	Symposium or Conference	7.5
C10926 - 2017 INSTRUCTOR REBOOT	Live Lecture	7.5
C10889 - 2017 LEGAL SYMPOSIUM	Symposium or Conference	7.5
C11378 - 2018 FALL BUSINESS SYMPOSIUM	Live Lecture	7.5
C11261 - 2018 LEGAL SYMPOSIUM	Live Lecture	7.5
C11181 - 2018 NAR CODE OF ETHICS, C5-3 HRS	Live Lecture	3
C11151 - 2018 NAR CODE OF ETHICS, C5-4 HRS	Live Lecture	4
C11132 - 2018 SPRING BUSINESS SYMPOSIUM	Live Lecture	7.5
C11436 - 2018 TECH EDGE	Live Lecture	3
C11965 - 2019 FALL BUSINESS SYMPOSIUM	Symposium or Conference	7.5
C11871 - 2019 LEGAL SYMPOSIUM	Live Lecture	7.5
C10567 - A DAY IN THE LIFE OF A REAL ESTATE AGENT	Internet-based Instruction	10
C11893 - ACCREDITED BUYER REPRESENTATIVE (ABR) 12CH	Live Lecture	12
C11874 - ACCREDITED BUYER REPRESENTATIVE (ABR) 15CH	Live Lecture	15
C11968 - AGENCY LAW	Live Lecture	3.5
C11949 - AGENCY LAW	Live Lecture	4
C0047CORE1819 - AGENCY LAW AND CORE	Live Lecture	15
C11014 - ASIA/PACIFIC INTERNATIONAL REAL ESTATE	Live Lecture	7.5
C10150 - AT HOME WITH DIVERSITY	Live Lecture	7.5
C11218 - ATTORNEY SURVIVOR, SEASON 2	Live Lecture	3
C10148 - ATTRONEY SURVIVOR	Live Lecture	3
C10181 - BENEATH THE SURFACE	Internet-based Instruction	6
C10115 - BEST OF LEGAL HOTLINE	Live Lecture	3.5
C12033 - BEST OF LEGAL HOTLINE 3.0	Live Lecture	3
C11341 - BEST OF LEGAL HOTLINE 3.5	Live Lecture	3.5
C11340 - BEST OF THE LEGAL HOTLINE 4.0	Live Lecture	4
C10394 - BEST OF TIMES, WORST OF TIMES	Live Lecture	4
C10924 - CIPS: GLOBAL REAL ESTATE TRANSACTION	Live Lecture	7.5
C10976 - CIPS: THE AMERICAS & INTERNATIONAL RE	Live Lecture	7.5
C11150 - CODE OF ETHICS, IN REAL LIFE-3 HRS	Live Lecture	3
C11186 - CODE OF ETHICS, IN REAL LIFE-4 HRS	Live Lecture	4
C11419 - CONTRACT LAW FOR REAL ESTATE PROFESSIONALS	Internet-based Instruction	4
C0043CORE1819 - CORE & MORE 2018-2019	Live Lecture	15
C10240 - CORRAL THAT DEAL	Live Lecture	3.5
C0021CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture	4
C0022CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture	3.5
C0023CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture	3
C0018CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE, IACE	Live Lecture & Correspondence	3
C11673 - DEAL IN A DAY	Live Lecture	7.5
C10984 - DISCOVERING COMMERCIAL RE	Live Lecture	3
C11414 - DO YOU MIND IF I ASK YOU A QUESTION?	Live Lecture	4
C11413 - DO YOU MIND IF I ASK YOU A QUESTION?	Live Lecture	3.5
C11007 - DON'T GET WACKED BY THE WACS 4.0	Live Lecture	4
C10512 - DON'T GET WHACKED BY THE WACS	Live Lecture	3.5
C11321 - DRAFT LIKE A LAWYER: WHAT DO FORMS SAY/HOW TO USE	Live Lecture & Symposium	15
C11487 - FAIR HOUSING GENERATION	Internet-based Instruction	3
C10708 - FUNDAMENTALS OF COMMERCIAL REAL ESTATE 3.5	Live Lecture	3.5
C10709 - FUNDAMENTALS OF COMMERCIAL REAL ESTATE 4.0	Live Lecture	4
C10617 - GENERATING BUYER & SELLER LEADS	Live Lecture	7.5
C10560 - GENERATION - 12	Internet-based Instruction	12
C10541 - GENERATION - 27	Internet-based Instruction	27
C10866 - GLOBAL REAL ESTATE: LOCAL MARKETS	Live Lecture	7.5
C10003 - GREEN MARINE WATERFRONT FEATURES	Live Lecture	7.5
C11880 - HOME ADVANTAGE AND HOME BUYER EDUCATION	Live Lecture	6
C11254 - HOTLINE VS. THE BOTTOM LINE	Live Lecture	7.5

C10000 - HOW TO NEGOTIATE IN AN ELECTRONIC WORLD	Live Lecture	3.5
C11797 - INCREASE YOUR SEO & ONLINE TRAFFIC	Live Lecture	4
C11705 - INTERNET CORRECT - ETIQUETTE & ETHICS IN THE ETHERS	Live Lecture	3
C11709 - INTERNET CORRECT - ETIQUETTE & ETHICS IN THE ETHERS	Live Lecture	3.5
C10149 - INTO THE BREACH	Live Lecture	4
C10151 - IPAD: YOUR VIRTUAL ASSISTANT	Live Lecture	3.5
C10430 - IS IT FRIEND OR FAUX? SCHEMES YOU NEED TO KNOW	Live Lecture	3
C11933 - ISSUES IN HOUSING, LAND USE, & WATER RIGHTS FOR REAL	Live Lecture	3
C10244 - LAND 101	Live Lecture	15
C10921 - LAND USE & PERMITS	Live Lecture	3.5
C10079 - LAW OF RESIDENTIAL LANDLORD-TENANT RELATIONS IN WA	Live Lecture	3
C11416 - MASTERING REAL ESTATE NEGOTIATIONS	Correspondence	4
C11850 - MILITARY RELOCATION PROFESSIONAL CERTIFICATION	Live Lecture	8
C11980 - MLS ROAD TRIP: MAPPING MLS DATA TO ITS FINAL	Live Lecture	3.5
C11320 - MORTGAGE BASICS	Live Lecture	6
C11271 - MORTGAGE BASICS	Live Lecture	3
C11596 - NAR CODE OF ETHICS	Live Lecture & Internet-based	3.5
C11598 - NAR CODE OF ETHICS	Live Lecture & Internet-based	4
C11596 - NAR CODE OF ETHICS	Live Lecture	3.5
C11594 - NAR CODE OF ETHICS	Live Lecture	3
C10721 - NAR CODE OF ETHICS C5 3.0	Live Lecture	3
C10720 - NAR CODE OF ETHICS C5 4.0	Live Lecture	4
C10944 - NAR CODE OF ETHICS: ETHICS ADVENTURE	Internet-based Instruction	3
C10986 - NEW FORMS, HOT TOPICS & OTHER INDUSTRY FUN	Live Lecture	3
C12003 - NEW FORMS, HOT TOPICS, & OTHER INDUSTRY FUN	Live Lecture	3.5
C11553 - OMBUDSMAN TRAINING	Live Lecture	3
C10147 - OSCAR	Live Lecture	3.5
C10180 - OSCAR	Live Lecture	4
C10565 - PRINCIPLED NEGOTIATIONS	Live Lecture	7.5
C10199 - PROCURING CAUSE	Live Lecture	4
C11570 - PROCURING CAUSE	Live Lecture	4
C10731 - PROFESSIONAL STANDARD FOR BOARDS	Live Lecture	4
C10719 - PROFESSIONAL STANDARDS EXPRESS	Live Lecture	4
C11588 - PROFESSIONAL STANDARDS EXPRESS	Live Lecture	4
C10210 - PUT A S.O.C. IN IT (STANDARD OF CARE)	Live Lecture	7.5
C11319 - REAL ESTATE BUSINESS PLAN	Live Lecture	6
C11272 - REAL ESTATE BUSINESS PLAN	Live Lecture	3
C11935 - REAL ESTATE SAFETY MATTERS: SAFE BUSINESS = SMART BUS	Live Lecture	3
C10581 - RED FLAGS IN REAL ESTATE TRANSACTIONS	Live Lecture	3.5
C10718 - REGIONAL PROFESSIONAL STANDARDS	Live Lecture	7.5
C11572 - REGIONAL PROFESSIONAL STANDARDS C5	Live Lecture	7.5
C10299 - SELL AND EXCEL! THE PATH TO PROFITABILITY	Live Lecture & Symposium	7.5
C10392 - SENIOR REAL ESTATE SPECIALIST	Live Lecture	13
C10985 - SMART GROWTH FOR THE 21ST CENTURY	Live Lecture	4
C11451 - SOCIAL MEDIA MARKETING FOR REALTORS ®	Live Lecture	3.5
C10114 - STATEWIDE FORMS - FULL DAY	Live Lecture	7.5
C10058 - SUCCESSFUL SELLER CLIENT SYSTEMS	Internet-based Instruction	4
C11187 - THE HOTLINE VS. THE BOTTOM LINE	Live Lecture	3.5
C11488 - TITLE GENERATION	Internet-based Instruction	6
C11202 - TO DISCLOSE & HOTLINE VS. BOTTOM LINE	Live Lecture	7.5
C10927 - TO DISCLOSE OR NOT TO DISCLOSE	Live Lecture	3.5
C11010 - TO DISCLOSE OR NOT TO DISCLOSE; THAT IS THE?? 4.0	Live Lecture	4
C11979 - TODAY'S MLS: WHAT IS AN MLS?	Live Lecture	3.5
C10106 - TOP SHELF BUSINESS PRACTICES	Live Lecture	3
C11862 - TRAIN THE TRAINER - INSTRUCTOR DEVELOPMENT	Live Lecture	15
C10511 - VAMRES	Live Lecture	7.5
C11032 - WA RESIDENTIAL LANDLORD TENANT LAW UPDATE/REVIEW	Live Lecture	3
C10681 - WASHINGTON LANDLORD-TENANT LAW	Live Lecture	3
C1062 - WASHINGTON REAL ESTATE PRACTICES V2.0	Internet-based Instruction	60

C10002 - WASHINGTON REALTOR BUSINESS SYMPOSIUM	Live Lecture	7.5
C10922 - WATER RIGHTS AND WATER SUPPLY ISSUES	Live Lecture & Internet-based	3.5
C10146 - WHEN ARTICLE 12 MEETS SOCIAL MEDIA	Live Lecture	3.5
C10836 - WOW IT'S HOT! CURRENT LEGAL ISSUES & HOTLINE FUN	Live Lecture	7.5
C10989 - WOW! WHAT JUST HAPPENED?	Live Lecture	3
C10389 - YOUR PERSONAL VALUE AS A REALTOR	Live Lecture	7.5

S1319 WASHINGTON STATE BAR ASSOC (06/03/2020)

1325 4TH AVENUE SUITE 600
SEATTLE, WA 98101-2539
(206) 727-8203

Admin: KEVIN PLACHY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11039 - ANNUAL FALL REAL PROPERTY CLE	Live Lecture & Internet-based	6
C11364 - NEW DEVELOPMENTS IN REAL PROPERTY	Live Lecture	6
C10827 - RAPIDLY DEVELOPING CHANGES IN RE LITIGATION	Live Lecture & Internet-based	7.5
C10093 - RECENT DEVELOPMENTS IN REAL ESTATE LAW	Live Lecture & Internet-based	7.5
C10329 - SO THIS IS WHAT'S DEVELOPING...	Live Lecture & Video-based	6.5

S1683 WASHINGTON'S BEST REAL ESTATE EDUCATION (04/30/2021)

144 TRIPP ROAD
SEQUIM, WA 98382
(360) 460-7941

Admin: SUSAN DAVIS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10137 - ADVANCED REAL ESTATE PRACTICE	Computer-based Instruction	30
C0031CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Lecture, Internet, & Correspondence	3
C11025 - DISCLOSURE IS NOT A SECRET	Lecture, Internet, & Correspondence	4
C11023 - ETHICS IN OUR BUSINESS	Lecture, Internet, & Correspondence	3
C11024 - GOOD GUYS/BAD GUYS-WHO'S WHO IN MORTGAGE FRAUD	Lecture, Internet, & Correspondence	4
C11022 - NATURE VS. CHEMICALS	Lecture, Internet, & Correspondence	4
C10105 - NEGOTIATE WITH STYLE	Live Lecture & Internet-based	3
C11021 - RISK AWARENESS	Lecture, Internet, & Correspondence	4
C11020 - THE US FINANCIAL SYSTEM	Lecture, Internet, & Correspondence	4
C10192 - WASHINGTON REAL ESTATE LAW	Computer-based Instruction	30
C11019 - WHAT'S FAIR IN HOUSING	Lecture, Internet, & Correspondence	3

S1711 WEBCE, INC (10/21/2020)

12222 MERIT DR 500
DALLAS, TX 75251
(877) 488-9808

Admin: EUGENE BARNES

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10368 - AVOIDING COMMON MISTAKES	Internet-based Instruction	3
C10367 - BUILDING GREEN	Internet-based Instruction	3
C11109 - COMMERCIAL REAL ESTATE INVESTING	Internet-based Instruction	3
C10369 - CONTRACTS AND LEASES	Internet-based Instruction	3
C0030CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	3
C11107 - DISCLOSURE IS NOT A SECRET	Internet-based Instruction	3
C11103 - DUTIES OF A REAL ESTATE BROKER	Internet-based Instruction	3
C10370 - ETHICS	Internet-based Instruction	4
C11108 - ETHICS AND BUSINESS PRACTICES	Internet-based Instruction	3
C10364 - FLOODS AND OTHER NATURAL HAZARDS	Internet-based Instruction	3
C11106 - GOOD GUYS/BAD GUYS - WHO'S WHO IN MORTGAGE FRAUD	Internet-based Instruction	3
C10363 - MANAGING CONFLICTS	Internet-based Instruction	3
C10366 - PERSONAL SAFETY	Internet-based Instruction	3
C11112 - PLANNING AND GROWING A REAL ESTATE BUSINESS	Internet-based Instruction	4

C10365 - PROPERTY MANAGEMENT	Internet-based Instruction	4
C11110 - RISK AWARENESS	Internet-based Instruction	3
C11111 - THE LAW OF THE LAND - FAIR HOUSING	Internet-based Instruction	4
C11104 - THE POWER OF SOCIAL MEDIA	Internet-based Instruction	3
C11105 - TINY HOMES AND OTHER ALTERNATIVE PROPERTIES	Internet-based Instruction	4
C10375 - VALUATION, MARKETING, AND LISTINGS	Internet-based Instruction	4

S1685 WEBNET REAL ESTATE SCHOOL, INC. (10/03/2021)

1614 113TH DR SE
LAKE STEVENS, WA 98258
(888) 672-9966

Admin: JUANITA JANE FAVOR

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10208 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C11899 - BROKERAGE MANAGEMENT	Correspondence & Internet-based	30
C11898 - BUSINESS MANAGEMENT	Correspondence & Internet-based	30
C0028CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Internet-based Instruction	3
C10682 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11897 - WASHINGTON REAL ESTATE LAW	Correspondence & Internet-based	30
C11900 - WASHINGTON REAL ESTATE PRACTICES	Correspondence & Internet-based	30

S1743 WEICHERT UNIVERSITY (04/08/2021)

13613 MERIDIAN E 106
PUYALLUP, WA 98373
(253) 444-4059

Admin: JERRY FILOTEO

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10746 - FAST TRACK -- SALES ASSOCIATE	Live Lecture	30
C10271 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3

S1714 WFG NATIONAL TITLE CO OF WASHINGTON (06/27/2021)

10900 NE 8TH 1100
BELLEVUE, WA 98004
(425) 453-8880

Admin: MARTA DROBYN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10186 - 2016 ECONOMIC PERSPECTIVES	Live Lecture	3
C11069 - 2018 ECONOMIC PERSPECTIVES	Live Lecture	3
C11063 - BRAND DNA: DISCOVER & NURTURE YOUR ARCHETYPE	Live Lecture	3
C10296 - CLAIMS THAT THRILL	Live Lecture	3
C10297 - DISTRESSED! PEOPLE AND PROPERTY	Live Lecture	3
C10689 - ESCROW: A COLLABORATIVE APPROACH	Live Lecture	3
C11279 - HOW CYBERSECURITY THREATS HAVE RESHAPED THE RE...	Live Lecture	3
C10302 - MY SELLER'S IN COURT. NOW WHAT?	Live Lecture	3
C11233 - NO GOOD DEED GOES UNNOTICED	Live Lecture	3
C10767 - OVERVIEW OF THE CBA RE PSA	Live Lecture	3
C10652 - REFRESH 2016	Live Lecture	7
C10974 - REFRESH 2017	Live Lecture	7
C10963 - THAT'S MY PROPERTY	Live Lecture	3
C11313 - TITLE & ESCROW: COVERING YOUR BASES	Live Lecture	3
C10703 - WFG ECONOMIC PERSPECTIVE 2017	Live Lecture	3
C11427 - WFG REFRESH 2018	Live Lecture	7

S1842 WHATCOM LAND TITLE SCHOOL OF REAL ESTATE (04/08/2021)

2011 YOUNG ST
STE 102
BELLINGHAM, WA 98225
(360) 676-8484

Admin: CARL W RONHAAR

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11909 - THATS MY LAWN! EASEMENTS 101	Live Lecture	4
C11908 - THE LIFE OF A TRANSACTION - ESCROW 101	Live Lecture	3

S1641 WINDERMERE EDUCATION/MOUNTAIN WEST INC (02/23/2020)

25 W CATALDO SUITE A
SPOKANE, WA 99201
(509) 468-2923

Admin: DIANA DAVIS HEHN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11213 - STEPPING UP TO THE PLATE	Live Lecture	3
C10315 - WASHINGTON RE FUNDAMENTALS	Internet-based Instruction	60
C10312 - WASHINGTON RE PRACTICES	Internet-based Instruction	30

S1093 WINDERMERE PROFESSIONAL DEVELOPMENT (10/17/2020)

17711 BALLINGER WAY NE
LAKE FOREST PARK, WA 98155
(206) 526-7612

Admin: NICHOLAS CLARK MAKI

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10232 - 2-IN-1 COOL TOOLS: MOXI WORKS AND TOUCHCMA	Live Lecture	3
C10529 - ACCREDITED BUYER'S REPRESENTATIVE (ABR®)	Live Lecture	15
C10977 - ADVANCED AGENCY SOLUTIONS	Live Lecture	3
C10255 - ADVANCED PRACTICES	Live Lecture	30
C10830 - AGENCY, THE CONCEPT OF RELATIONSHIP	Live Lecture	4
C10326 - APPS FOR IPADS: THE MOBILE AGENT	Live Lecture	3
C10328 - APPS FOR IPADS: THE PAPERLESS AGENT	Live Lecture	3
C10847 - AT HOME WITH DIVERSITY	Live Lecture	7
C10446 - BROKERAGE	Live Lecture	3
C10109 - BUILDING YOUR BRAND & POSITIONING YOURSELF	Live Lecture	3
C11775 - BUILDING YOUR BUSINESS THROUGH LAND ACQUISITION	Live Lecture	3.5
C10994 - BUSINESS PLANNING	Live Lecture	3
C10381 - BUYER COUNSELING WORKSHOP	Live Lecture	3
C10954 - BUYER-SAVVY STRATEGIES	Live Lecture	3
C10327 - CMA MASTERY	Live Lecture	3
C10945 - CONDOMINIUMS: WHAT YOU NEED TO KNOW	Live Lecture	3
C10517 - CONDOMINIUMS: WHAT YOU NEED TO KNOW	Live Lecture	3.5
C0024CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19	Live Lecture	3
C10294 - ESSENTIAL REAL ESTATE STATISTICS	Live Lecture	3
C10831 - EVALUATING RESIDENTIAL PROPERTIES	Live Lecture	3
C11064 - FACEBOOK FOR REAL ESTATE	Live Lecture	3
C10257 - GREEN DESIGNATION PART 1	Live Lecture	7.5
C10258 - GREEN DESIGNATION PART 2	Live Lecture	7.5
C10854 - HIRING AN ASSISTANT	Live Lecture	3
C10505 - HOLDING EFFECTIVE OPEN HOUSES	Live Lecture	3
C10325 - HOLY COW SIX OFFERS... WHAT TO DO?	Live Lecture	3
C11099 - HOW TO ENGAGE YOUR CLIENTS WITH MOXI	Live Lecture	3
C10221 - LAW UPDATE 2016	Live Lecture	3
C10762 - LAW UPDATE 2017	Live Lecture	3
C11133 - LAW UPDATE 2018	Live Lecture	3
C11564 - LAW UPDATE 2019	Live Lecture	3
C10504 - LEGAL CONSIDERATIONS IN LUXURY REAL ESTATE	Live Lecture	3

C10834 - LISTING AGREEMENTS	Live Lecture	4
C11750 - LISTING BY THE NUMBERS	Live Lecture	3
C11749 - LISTING BY THE NUMBERS (WORKSHOP)	Live Lecture	3
C10390 - LUXURY MARKETING SPECIALIST	Live Lecture	13
C10665 - MAKING A MARKETING PLAN FOR YOUR LISTING	Live Lecture	3
C10447 - MARKETING, NEGOTIATING, AND CLOSING	Live Lecture	6
C10251 - MASTERING YOUR DATABASE	Live Lecture	3
C10503 - MILITARY RELOCATION PROFESSIONAL	Live Lecture	8
C10965 - MORTGAGE FINANCE FOR REAL ESTATE BROKERS	Live Lecture	3
C10928 - NAR: CODE OF ETHICS	Live Lecture	3
C9985 - NAVIGATING CRITICAL AREAS AND SHORELINE MANAGEMENT	Live Lecture	4
C10908 - NAVIGATING ENVIRONMENTALLY CRITICAL AREAS IN RE	Live Lecture	3
C10291 - PARTNERSHIPS: THE KEY TO BUYING AND SELLING RE	Live Lecture	3.5
C11283 - PERSONALIZE YOUR PAGE	Live Lecture	3
C11868 - PRESENT: MLS READY & CONNECTED	Live Lecture	3
C10502 - PRESENTING AND RECEIVING OFFERS	Live Lecture	3
C10448 - PROBLEM MANAGEMENT	Live Lecture	4
C10501 - PROPERTY MANAGEMENT	Live Lecture	3.5
C11245 - PROPERTY MANAGEMENT 101	Live Lecture	3
C10832 - PURCHASE AND SALE AGREEMENTS	Live Lecture	10
C9988 - REAL ESTATE LAW	Live Lecture	30
C11932 - REAL ESTATE SAFETY MATTERS	Live Lecture	3
C10110 - RELATIONSHIP MARKETING SPECIALIST	Live Lecture	15
C10632 - RUN YOUR BUSINESS LIKE A BUSINESS (ADVANCED)	Live Lecture	6
C10314 - RUNNING YOU BUSINESS, LIKE A BUSINESS	Live Lecture	3
C11548 - SELLER CONVERSATIONS	Live Lecture	3
C11884 - SELLER REPRESENTATIVE SPECIALIST (SRS)	Live Lecture	16
C10111 - SENIORS REAL ESTATE SPECIALIST	Live Lecture	13
C10929 - SHORELINE BASICS AND THE LUXURY MARKET	Live Lecture	3
C10907 - SHORELINE BASICS FOR RE AGENTS	Live Lecture	3
C10651 - SUITS FROM THE PAST	Live Lecture	3
C11367 - SURVIVAL SKILLS IN A CHANGING MARKET	Live Lecture	3
C10245 - THE "LISTENING" LISTING PRESENTATION	Live Lecture	3
C11325 - THE POWER OF PROPERTY REVIEWS	Live Lecture	3
C11918 - TRANSITION OF A LIFETIME	Live Lecture	3
C10506 - WORKING WITH INTERNATIONAL CLIENTS	Live Lecture	3

SECTION 2A: PROPRIETARY SCHOOLS OFFERING REAL ESTATE FUNDAMENTALS

SCHOOL	PHONE
1 ALL STAR TRAINING	(817) 385-1136
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(877) 881-2235
A+ INSTITUTE	(509) 844-3884
ACADEMY OF REAL ESTATE	(800) 262-1096
ALLIANCE REAL ESTATE ACADEMY	(253) 446-1104
AMERICAN DREAM REAL ESTATE SCHOOL	(844) 223-7326
ASHWORTH COLLEGE	(800) 957-5412
BELLEVUE COLLEGE	(425) 564-2549
BLUE EMERALD REAL ESTATE	(253) 922-6337
BROKER PRO UNIVERSITY	(253) 848-5304
CAREER WEBSCHOOL	(800) 532-7649
DAVID HUTTON REAL ESTATE SCHOOL	(360) 319-7660
GATEWAY REAL ESTATE ACADEMY	(253) 224-4375
GATEWAY SCHOOL OF REAL ESTATE	(253) 381-3323
GREYSTONE ACADEMY	(253) 225-5738
KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LEXINGTON CAMPUS	(800) 774-1170
MASTERS REAL ESTATE SCHOOL	(253) 988-5076
MVRG TRAINING CENTER	(360) 877-2527
NEW STAR REAL ESTATE SCHOOL	(425) 248-4999
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
ONLINEED INC	(503) 670-9278
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
REAL ESTATE EDU. NET	(425) 775-8525
REAL ESTATE EXPRESS	(314) 205-1685
REAL ESTATE TRAINING FOR U LLC	(877) 755-2121
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
SEATTLE CENTRAL COLLEGE CONTINUING EDUCATION	(206) 934-5448
SPSCC CORPORATE & CONTINUING EDUCATION	(360) 709-2020
THE CE SHOP INC	(888) 827-0777
THE REAL ESTATE LEARNING CENTER OF WASHINGTON	(360) 553-8738
TRAIN AGENTS INC	(866) 948-7246
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966
WINDERMERE EDUCATION/MOUNTAIN WEST INC	(509) 468-2923

SECTION 2B: PROPRIETARY SCHOOLS OFFERING REAL ESTATE PRACTICES

SCHOOL	PHONE
1 ALL STAR TRAINING	(817) 385-1136
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(877) 881-2235
A+ INSTITUTE	(509) 844-3884
ACADEMY OF REAL ESTATE	(800) 262-1096
ALLIANCE REAL ESTATE ACADEMY	(253) 446-1104
ALLIED SCHOOL, LLC	(888) 501-7686
AMERICAN DREAM REAL ESTATE SCHOOL	(844) 223-7326
ASHWORTH COLLEGE	(800) 957-5412
BELLEVUE COLLEGE	(425) 564-2549
BLUE EMERALD REAL ESTATE	(253) 922-6337
BROKER PRO UNIVERSITY	(253) 848-5304
DAVID HUTTON REAL ESTATE SCHOOL	(360) 319-7660
GATEWAY REAL ESTATE ACADEMY	(253) 224-4375
GATEWAY SCHOOL OF REAL ESTATE	(253) 381-3323
GREYSTONE ACADEMY	(253) 225-5738
KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LEXINGTON CAMPUS	(800) 774-1170
MASTERS REAL ESTATE SCHOOL	(253) 988-5076
MCKISSOCK, LLC	(800) 328-2008
MVRG TRAINING CENTER	(360) 877-2527
NEW STAR REAL ESTATE SCHOOL	(425) 248-4999
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
ONLINEED INC	(503) 670-9278
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
REAL ESTATE EDU. NET	(425) 775-8525
REAL ESTATE EXPRESS	(314) 205-1685
REAL ESTATE TRAINING FOR U LLC	(877) 755-2121
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
SEATTLE CENTRAL COLLEGE CONTINUING EDUCATION	(206) 934-5448
SPSCC CORPORATE & CONTINUING EDUCATION	(360) 709-2020
THE CE SHOP INC	(888) 827-0777
THE REAL ESTATE LEARNING CENTER OF WASHINGTON	(360) 553-8738
TRAIN AGENTS INC	(866) 948-7246
WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
WASHINGTON REALTORS EDUCATION	(360) 943-3100
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966
WINDERMERE EDUCATION/MOUNTAIN WEST INC	(509) 468-2923

SECTION 2C: PROPRIETARY SCHOOLS OFFERING ADV. REAL ESTATE PRACTICES

SCHOOL	PHONE
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(877) 881-2235
A+ INSTITUTE	(509) 844-3884
BLUE EMERALD REAL ESTATE	(253) 922-6337
CENTENNIAL REAL ESTATE SCHOOL	(509) 928-3413
GREYSTONE ACADEMY	(253) 225-5738
KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LEXINGTON CAMPUS	(800) 774-1170
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
ONLINEED INC	(503) 670-9278
PROFESSIONAL DIRECTION INC	(425) 821-8585
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATEHOURS.COM	(206) 407-3561
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
THE CE SHOP INC	(888) 827-0777
TRAIN AGENTS INC	(866) 948-7246
WASHINGTON'S BEST REAL ESTATE EDUCATION	(360) 460-7941
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966
WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612

SECTION 2D: PROPRIETARY SCHOOLS OFFERING REAL ESTATE LAW

SCHOOL	PHONE
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(877) 881-2235
A+ INSTITUTE	(509) 844-3884
BLUE EMERALD REAL ESTATE	(253) 922-6337
GREYSTONE ACADEMY	(253) 225-5738
KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LEXINGTON CAMPUS	(800) 774-1170
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
ONLINEED INC	(503) 670-9278
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
THE CE SHOP INC	(888) 827-0777
TRAIN AGENTS INC	(866) 948-7246
WASHINGTON'S BEST REAL ESTATE EDUCATION	(360) 460-7941
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966
WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612

SECTION 2E: PROPRIETARY SCHOOLS OFFERING ADVANCED REAL ESTATE LAW

SCHOOL	PHONE
A+ INSTITUTE	(509) 844-3884
LEXINGTON CAMPUS	(800) 774-1170
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
PROFESSIONAL DIRECTION INC	(425) 821-8585
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
TRAIN AGENTS INC	(866) 948-7246

SECTION 2F: PROPRIETARY SCHOOLS OFFERING BROKERAGE MANAGEMENT

SCHOOL	PHONE
A+ INSTITUTE	(509) 844-3884
LEXINGTON CAMPUS	(800) 774-1170
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
PROFESSIONAL DIRECTION INC	(425) 821-8585
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
TRAIN AGENTS INC	(866) 948-7246
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966

SECTION 2G: PROPRIETARY SCHOOLS OFFERING BUSINESS MANAGEMENT

SCHOOL	PHONE
A+ INSTITUTE	(509) 844-3884
COMMERCIAL BROKERS ASSOCIATION	(425) 952-2730
LEXINGTON CAMPUS	(800) 774-1170
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
PROFESSIONAL DIRECTION INC	(425) 821-8585
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
TRAIN AGENTS INC	(866) 948-7246
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966

SECTION 2H: PROPRIETARY SCHOOLS OFFERING INSTRUCTOR DEVELOPMENT WORKSHOP

SCHOOL	PHONE
CBT ALLIANCE LLC	(866) 538-8193
CE FORWARD SCHOOL OF REAL ESTATE	(206) 931-2241
CROSS INSTITUTE	(425) 392-6914
DIGITAL LEARNING CENTERS LLC	(808) 779-8068
EVERGREEN PROFESSIONAL TRAINING INC	(253) 720-7151
PORTERWORKS	(888) 391-9966
PROFESSIONAL DIRECTION INC	(425) 821-8585
SPOKANE ASSOCIATION OF REALTORS	(509) 326-9222
WASHINGTON REALTORS EDUCATION	(360) 943-3100
WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612

SECTION 2I: PROPRIETARY SCHOOLS OFFERING CORE CURRICULUM

SCHOOL	PHONE
ASSET PRESERVATION SCHOOL OF REAL ESTATE	(916) 945-3934
BIAW REAL ESTATE SCHOOL	(360) 352-7800
BLUE EMERALD REAL ESTATE	(253) 922-6337
BOMA OF WASHINGTON	(206) 622-8924
BOMI INTERNATIONAL	(410) 974-1410
BROKER PRO UNIVERSITY	(253) 848-5304
CBT ALLIANCE LLC	(866) 538-8193
CCIM INSTITUTE	(312) 321-4504
CLOCKHOURS BY ANGIE	(509) 216-3220
COMMERCIAL BROKERS ASSOCIATION	(425) 952-2730
DENNIS WALSH & ASSOCIATES INC	(949) 706-3501
DIGITAL LEARNING CENTERS LLC	(808) 779-8068
EVERGREEN PROFESSIONAL TRAINING INC	(253) 720-7151
GREYSTONE ACADEMY	(253) 225-5738
HOMES AND EQUITY UNIVERSITY	(206) 719-2694
INLAND NORTHWEST SCHOOL OF REAL ESTATE	(509) 783-2184
INTERNACHI	(720) 735-7125
KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LAW SEMINARS INTERNATIONAL	(206) 567-4490
LEADING EDGE REAL ESTATE SCHOOL	(253) 835-4500
LEXINGTON CAMPUS	(800) 774-1170
MASTER BUILDERS ASSN OF KING & SNOHOMISH COUNTIES	(425) 451-7920
MCFERRAN UNIVERSITY	(253) 284-3880
MCKISSOCK, LLC	(800) 328-2008
MYCE ACADEMY	(480) 339-1852
NORTHWEST CHAPTER REALTORS LAND INSTITUTE	(541) 944-8821
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
OLD REPUBLIC SCHOOL OF REAL ESTATE	(425) 776-1970
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
ONLINEED INC	(503) 670-9278
PDH ACADEMY LLC	(888) 564-9098
PILLAR TO POST CONTINUING EDUCATION PROGRAM OF WA	(360) 753-5025
PREFERRED SYSTEMS INC	(814) 456-0406
RAINIER TITLE EDUCATION	(206) 854-9750
REALESTATEHOURS.COM	(206) 407-3561
REGIONAL MULTIPLE LISTING SERVICE	(360) 696-0718
RESIDENTIAL REAL ESTATE COUNCIL	(800) 462-8841
ROCKWELL INSTITUTE	(425) 747-7272
RYBLAB LLC	(425) 891-5842
SEEC LLC	(360) 894-6817
SOCIETY OF INDUSTRIAL & OFFICE REALTORS	(202) 449-8200
SPOKANE ASSOCIATION OF REALTORS	(509) 326-9222
STILL TRAINING INC	(800) 648-8475
SUSTAINABILITY FOUNDATION	(425) 785-6286
THE CE SHOP INC	(888) 827-0777
THE LUXURY HOME COUNCIL, INC	(541) 530-0484
THE REAL ESTATE LEARNING CENTER OF WASHINGTON	(360) 553-8738
THE SEMINAR GROUP	(800) 574-4852
THE VAN EDUCATION CENTER	(800) 455-8348
THE WFG LEARNING CENTER	(360) 891-5454
UNIVERSITY OF WASHINGTON EDUCATIONAL OUTREACH	(206) 685-9682
WASHINGTON REALTORS EDUCATION	(360) 943-3100
WEBCE, INC	(877) 488-9808
WFG NATIONAL TITLE CO OF WASHINGTON	(425) 453-8880
WINDERMERE EDUCATION/MOUNTAIN WEST INC	(509) 468-2923

SECTION 3: PROPRIETARY SCHOOLS LISTED BY CITY

CITY	ST	SCHOOL	PHONE
ALPHARETTA	GA	CMPS INSTITUTE, LLC	(888) 608-9800
ANN ARBOR	MI	REAL ESTATE TRAINING FOR U LLC	(877) 755-2121
AUSTIN	TX	1 ALL STAR TRAINING	(817) 385-1136
		360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(877) 881-2235
		ACEABLEAGENT	(512) 522-4174
		FLUID SPECIALTIES INC	(512) 423-6782
		GEEWHIZ REAL ESTATE SCHOOL	(866) 559-9449
BAINBRIDGE ISLAND	WA	HOUSE TALK	(206) 713-5715
BELLEVUE		ALPHA REAL ESTATE SCHOOL	(425) 644-6200
		BELLEVUE COLLEGE	(425) 564-2549
		CW TITLE REAL ESTATE SCHOOL	(425) 896-3886
		EMERALD REAL ESTATE SCHOOL	(425) 246-8815
		HALLS OF KNOWLEDGE, LLC	(425) 484-0865
		HOMES AND EQUITY UNIVERSITY	(206) 719-2694
		IN-HOUSE REAL ESTATE EDUCATION	(800) 838-5667
		JSL REAL ESTATE ACADEMY	(425) 576-8989
		LEGACY UNIVERSITY LLC	(206) 890-4312
		MASTER BUILDERS ASSN OF KING &	(425) 451-7920
		NEW STAR REAL ESTATE SCHOOL	(425) 248-4999
		QRANIA	(425) 450-5000
		ROCKWELL INSTITUTE	(425) 747-7272
		SEATTLE REALTORS EDUCATION	(425) 974-1011
		TURBO SCHOOL OF REAL ESTATE	(425) 390-4401
		WFG NATIONAL TITLE CO OF WASHINGTON	(425) 453-8880
BELLINGHAM		DAVID HUTTON REAL ESTATE SCHOOL	(360) 319-7660
		ENTREPRENEUR REAL ESTATE SCHOOL	(360) 739-6571
		THE LONES GROUP	(360) 527-8904
		WHATCOM LAND TITLE SCHOOL OF REAL	(360) 676-8484
BONNEY LAKE		GATEWAY SCHOOL OF REAL ESTATE	(253) 381-3323
BOONE	NC	SIRMON TRAINING AND CONSULTING GROUP	(704) 458-5295
BOTHELL	WA	WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
BOULDER	CO	INTERNACHI	(720) 735-7125
		THE VAN EDUCATION CENTER	(800) 455-8348
BRIGHTON		AMERICAN DREAM REAL ESTATE SCHOOL	(844) 223-7326
BROOKFIELD	WI	ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
		ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
CHICAGO	IL	CCIM INSTITUTE	(312) 321-4504
		RESIDENTIAL REAL ESTATE COUNCIL	(800) 462-8841
CINCINNATI	OH	DOTLOOP	(888) 368-5667
CLYDE HILL	WA	RYBLAB LLC	(425) 891-5842
COLBERT		A+ INSTITUTE	(509) 844-3884
CONCORD	CA	FIDELITY NATIONAL HOME WARRANTY	(800) 308-1420
CORONA		USA HOMEOWNERSHIP FOUNDATION INC	(951) 444-7363
DALLAS	TX	THE INSTITUTE FOR LUXURY HOME	(214) 485-3000
		WEBCE, INC	(877) 488-9808
		WEBCE, INC	(877) 488-9808
		WEBCE, INC	(877) 488-9808
EAU CLAIRE	WI	NBI, INC.	(715) 835-8525
EDMONDS	WA	CE FORWARD SCHOOL OF REAL ESTATE	(206) 931-2241
		W.A.R.I.E.S. LTD	(425) 319-5783
ERIE	PA	PREFERRED SYSTEMS INC	(814) 456-0406
EVERETT	WA	CHICAGO TITLE SNOHOMISH COUNTY SCHOOL	(425) 258-3683
		PAUL ROGERS REAL ESTATE EDUCATION CO	(425) 422-5870
		PRESTIGE ESCROW LLC	(425) 745-1952

CITY	ST	SCHOOL	PHONE
		STAGING & DESIGN NETWORK	(425) 610-3192
FALLS CHURCH	VA	COMMUNITY ASSOCIATIONS INSTITUTE	(888) 224-4321
FEDERAL WAY	WA	BLUE EMERALD REAL ESTATE	(253) 922-6337
		LEADING EDGE REAL ESTATE SCHOOL	(253) 835-4500
		NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
		PREMIER REAL ESTATE ACADEMY	(253) 528-2222
		RE ADVANCED LEARNING & TRAINING INST	(206) 718-2715
GALLATIN	TN	SERVPRO INDUSTRIES LLC	(615) 451-0200
GIG HARBOR	WA	GREYSTONE ACADEMY	(253) 225-5738
GLIDE	OR	THE LUXURY HOME COUNCIL, INC	(541) 530-0484
GOLDEN HILL		0AT YOUR PACE ONLINE	(877) 724-6150
GRAHAM	WA	EVERGREEN PROFESSIONAL TRAINING INC	(253) 720-7151
		EVERGREEN PROFESSIONAL TRAINING INC	(253) 720-7151
GREENWOOD VILLAGE	CO	THE CE SHOP INC	(888) 827-0777
HENRICO	VA	DIGITAL LEARNING CENTERS LLC	(808) 779-8068
HOODSPORT	WA	MVRG TRAINING CENTER	(360) 877-2527
ISSAQUAH		CROSS INSTITUTE	(425) 392-6914
		JOHN L SCOTT REAL ESTATE CAREER	(425) 394-0949
		REMAX INTEGRITY REAL ESTATE SCHOOL	(425) 391-1997
		SOUND FINANCIAL EDUCATION, LLC	(425) 427-9377
JACKSONVILLE	FL	PAUL DAVIS RESTORATION INC	(904) 899-6134
KELLER	TX	TRAIN AGENTS INC	(866) 948-7246
KENNEWICK	WA	DISTINCTIVE REAL ESTATE SCHOOL	(509) 783-1431
		INLAND NORTHWEST SCHOOL OF REAL	(509) 783-2184
KENT	WA	JOHN L SCOTT SCHOOL OF REAL ESTATE	(253) 852-9200
		REAL ESTATE EDUCATION CONNECTION	(206) 393-9810
KIRKLAND		COMMERCIAL BROKERS ASSOCIATION	(425) 952-2730
		LARRYCHRISTENSEN.COM A REAL ESTATE	(206) 818-1358
		NWMLS REAL ESTATE SCHOOL	(425) 820-9200
		PROFESSIONAL DIRECTION INC	(425) 821-8585
		RE CONSULTING, INC. REAL ESTATE	(425) 418-1866
		SUSTAINABILITY FOUNDATION	(425) 785-6286
LA CROSSE	WI	KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LACEY	WA	CHICAGO TITLE OF WASHINGTON	(360) 456-7878
		SPEED EQUITY SCHOOL OF REAL ESTATE	(360) 539-8109
LAGUNA HILLS	CA	ALLIED SCHOOL, LLC	(888) 501-7686
LAKE FOREST		EXCEEDCE, LLC	(415) 885-0307
LAKE FOREST PARK	WA	WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612
LAKE OSWEGO	OR	BEUTLER EXCHANGE GROUP	(503) 748-1031
LAKE STEVENS	WA	LEXINGTON CAMPUS	(800) 774-1170
		WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966
LYNNWOOD		ACADEMY OF REAL ESTATE	(800) 262-1096
		AMERICAN REPORTING COMPANY, LLC	(425) 563-1900
		OLD REPUBLIC SCHOOL OF REAL ESTATE	(425) 776-1970
		REAL ESTATE EDU. NET	(425) 775-8525
MCCALL	ID	CBT ALLIANCE LLC	(866) 538-8193
MEDFORD	OR	NORTHWEST CHAPTER REALTORS LAND	(541) 944-8821
		NORTHWEST CHAPTER REALTORS LAND	(541) 944-8821
MINNEAPOLIS	MN	CONTINUING ED EXPRESS LLC	(866) 415-8521
MOUNT VERNON	WA	EDUCATION UPDATE	(800) 869-7045
MOUNTLAKE TERRACE		GALVIN REALTY LAW GROUP SCHOOL OF REAL	(425) 248-2163
NEWPORT BEACH	CA	DENNIS WALSH & ASSOCIATES INC	(949) 706-3501
NORCROSS	GA	ASHWORTH COLLEGE	(800) 957-5412
OAK HARBOR	WA	HOMEOWNERSHIP INSTITUTE	(360) 929-0226
OKANOGAN		REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
OLYMPIA		BIAW REAL ESTATE SCHOOL	(360) 352-7800

CITY	ST	SCHOOL	PHONE
		CAMEO REAL ESTATE SCHOOL	(360) 459-1632
		PILLAR TO POST CONTINUING EDUCATION	(360) 753-5025
		WASHINGTON REALTORS EDUCATION	(360) 943-3100
PORT ANGELES		RED TOP MARKETING	(323) 641-3582
PORT HADLOCK		WA STATE UNIVERSITY EXTENSION	(360) 379-5610
PORT ORCHARD		BASICS & BEYOND REAL ESTATE INSTITUTE	(360) 871-2332
PORTLAND	OR	EARTH ADVANTAGE INSTITUTE	(503) 968-7160
		INVESTMENT PROPERTY EXCHANGE SERVICES	(503) 223-3911
PORTLAND	OR	ONLINEED INC	(503) 670-9278
PUYALLUP	WA	ALLIANCE REAL ESTATE ACADEMY	(253) 446-1104
		BROKER PRO UNIVERSITY	(253) 848-5304
		GATEWAY REAL ESTATE ACADEMY	(253) 224-4375
		SKYLINE PROPERTIES TRAINING ACADEMY	(353) 604-6000
		WA ONSITE SEWAGE ASSN/NW ONSITE TRNG	(253) 770-6594
		WEICHERT UNIVERSITY	(253) 444-4059
REDMOND		THEREALESTATESCHOOL.NET	(425) 882-1127
RENTON		STEWART TITLE SCHOOL OF REAL ESTATE	(206) 456-4195
ROSEVILLE	CA	AMERICAN PACIFIC REVERSE MORTGAGE GROUP	(916) 960-1324
		ASSET PRESERVATION SCHOOL OF REAL ESTATE	(916) 945-3934
SAN DIEGO		EMPIRE LEARNING LP	(855) 460-1634
SAN RAMON		OLD REPUBLIC HOME PROTECTION CO, INC	(800) 445-6999
SCOTTSDALE	AZ	MYCE ACADEMY	(480) 339-1852
SEATTLE	WA	ASCENT PROFESSIONAL TRAINING	(206) 819-8588
		BOMA OF WASHINGTON	(206) 622-8924
		CHICAGO TITLE SCHOOL OF REAL ESTATE	(206) 623-5621
		FENG SHUI SCHOOL FOR REAL ESTATE SALES	(206) 919-0107
		GREATER SEATTLE SCHOOL OF REAL ESTATE	(206) 632-2636
		HOMESTREET SCHOOL OF MORTGAGE FINANCE	(206) 450-2337
		LAW SEMINARS INTERNATIONAL	(206) 567-4490
		MARK JOHNSTON & ASSOCIATES, LLC	(206) 284-4848
		ML UNIVERSITY	(206) 310-3325
		NORTHWEST ACADEMY OF REAL ESTATE	(206) 919-5191
		RAINIER TITLE EDUCATION	(206) 854-9750
		RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
		RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
		REDFIN ACADEMY	(206) 576-5914
		RENTAL HOUSING ACADEMY	(206) 283-0816
		RSIR LEARNING INSTITUTE	(206) 538-0722
		SEATTLE CENTRAL COLLEGE CONTINUING	(206) 934-5448
		THE FINANCE ACADEMY	(206) 455-0995
		THE LEARNING LAB	(206) 623-5118
		UMBRELLA LEARNING	(206) 947-0811
		UNIVERSITY OF WASHINGTON EDUCATIONAL	(206) 685-9682
		WASHINGTON STATE BAR ASSOC	(206) 727-8203
SEQUIM		WASHINGTON'S BEST REAL ESTATE	(360) 460-7941
SHORELINE		REALESTATESCHOOL.ORG	(425) 775-2313
SILVERDALE		LAND TITLE CO INSTITUTE OF REAL ESTATE	(360) 698-9432
		PACIFIC NORTHWEST TITLE SCHOOL OF REAL	(360) 692-4141
SNOHOMISH	WA	REALESTATEHOURS.COM	(206) 407-3561
SOMERVILLE	MA	GETMERENewed.COM	(844) 828-0505
SPANAWAY	WA	MASTERS REAL ESTATE SCHOOL	(253) 988-5076
SPOKANE		APRES-ADVANCED PROFESSIONALISM REAL	(509) 535-8400
		CENTENNIAL REAL ESTATE SCHOOL	(509) 928-3413
		FIRST AMERICAN TITLE SCHOOL OF REAL	(509) 835-8946
		FLEXIBLE EDUCATION	(509) 475-2635
		PROFESSIONAL REALTY SERVICES	(888) 302-5550

CITY	ST	SCHOOL	PHONE
		REAL ESTATE ACADEMY OF WASHINGTON	(800) 735-2388
		SPOKANE ASSOCIATION OF REALTORS	(509) 326-9222
		SPOKANE COUNTY TITLE SCHOOL OF REAL	(509) 326-2626
		SPOKANE REAL ESTATE TRAINING	(509) 458-4000
		VISTA U	(509) 328-7171
		WINDERMERE EDUCATION/MOUNTAIN WEST	(509) 468-2923
SPOKANE VALLEY		REHQ.org	(509) 979-9999
ST LOUIS	MO	REAL ESTATE EXPRESS	(314) 205-1685
STANWOOD	WA	PORTERWORKS	(888) 391-9966
TACOMA		CASCADE REAL ESTATE SCHOOL INC	(253) 535-5714
		FAIR HOUSING CENTER OF WASHINGTON	(253) 274-9523
		FIDELITY NATIONAL TITLE INSURANCE	(253) 446-3663
		MCFERRAN UNIVERSITY	(253) 284-3880
		MOUNT RAINIER REAL ESTATE SCHOOL	(253) 312-9911
		PACIFIC CASCADE PROPERTIES	(253) 988-7691
		STILL TRAINING INC	(800) 648-8475
		SUBURBAN REALTY INC	(253) 537-8636
TRAVERSE CITY	MI	REAL ESTATE TRAINING INSTITUTE	(231) 938-3630
TUKWILA	WA	REAL EDUCATION SEMINARS	(206) 915-3742
TULSA	OK	FINANCE OF AMERICA REVERSE LLC	(918) 236-3500
VALLEY SPRINGS	CA	REAL ESTATE STAGING ASSOCIATION INC	(888) 201-8687
VANCOUVER	WA	EDGEUCATION CENTER	(503) 317-9825
		KEVNLOR REAL ESTATE ACADEMY	(360) 546-2190
		LIGHT COMMUNICATIONS, LLC	(360) 574-7647
		LIGHT COMMUNICATIONS, LLC	(360) 574-7647
		REAL ESTATE DEVELOPMENT INSTITUTE AKA	(360) 904-8497
		REGIONAL MULTIPLE LISTING SERVICE	(360) 696-0718
		SOUTHWEST WA SCHOOL OF REAL ESTATE	(360) 695-5980
		TEP PRODUCERS REALTYU, LLC	(360) 433-2599
		THE REAL ESTATE LEARNING CENTER OF	(360) 553-8738
		THE WFG LEARNING CENTER	(360) 891-5454
VASHON		THE SEMINAR GROUP	(800) 574-4852
VERADALE	WA	CLOCKHOURS BY ANGIE	(509) 216-3220
WARREN	PA	MCKISSOCK, LLC	(800) 328-2008
WASHINGTON	DC	SOCIETY OF INDUSTRIAL & OFFICE REALTORS	(202) 449-8200
WAUKESHA	WI	PDH ACADEMY LLC	(888) 564-9098

SECTION 4: NATIONAL SCHOOLS

The following are national schools that offer courses in various locations throughout Washington and the United States. Approved Course from the above schools may be taken anywhere in the United States for clock hour credit.

Check under the school name in the Proprietary section for a list of approved courses.

ASCENT PROFESSIONAL TRAINING

CCIM INSTITUTE

COMMUNITY ASSOCIATIONS INSTITUTE

EXCEEDCE, LLC

KAPLAN REAL ESTATE EDUCATION

MCKISSOCK, LLC

NBI, INC.

RESIDENTIAL REAL ESTATE COUNCIL

SOCIETY OF INDUSTRIAL & OFFICE REALTORS

SECTION 5: STATE-FUNDED INSTITUTIONS OF HIGHER EDUCATION

Please contact the school directly for their current schedule and offerings.

COLLEGE/UNIVERSITY

R. E. CONTACT

COMMUNITY COLLEGES:

Bellevue
3000 Landerholm Cir. SE
Bellevue, WA 98007-6406
(425) 564-2263

Professional Education
cebusinessprograms@bellevuecollege.edu

North Seattle
9600 College Way N.
Seattle, WA 98103
(206) 934-3600

Cate O'dahl
(206) 934-3725
carol.odahl@seattlecolleges.edu

UNIVERSITIES:

University of Washington Continuum College
Professional and Continuing Education
Box 359485
Seattle, WA 98195-9485
(800) 506-1325

enroll@pce.uw.edu
(206) 685-8936

University of Washington
Runstad Center for RE Studies
424 Gould Hall
Box 355740
Seattle, WA 98195-5740
(206) 685-8020

Melissa Best
(206) 616-5335
reuw@uw.edu